

# VITA

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### Education

Ph.D., Economics, University of Chicago, March 1992. Committee: Lester G. Telser (Chairman) and Robert E. Lucas, Jr., Dept. of Economics, and William M. Goldstein, Dept. of Psychology, University of Chicago.

B.A., Economics, Binghamton University, 1983.

### Employment

Assistant Professor of Economics, University of Houston, 1990-96.  
Associate Professor of Economics, University of Houston, 1996-2004.  
Professor of Economics, University of Houston, 2004—present.

### Research Interests

Economic, political and cognitive sciences; experimental methods; applied econometrics.

### Research Grants

National Science Foundation doctoral dissertation improvement award, Economics Program, research project titled "A decision cost analysis of decision anomalies: The case of preference reversals in risky choice tasks," (with Lester G. Telser) 1990-1992.

National Science Foundation, Economics Program, research project titled "Social versus individual learning in life-cycle consumption and saving," (with T. Parker Ballinger) 2/15/04—8/31/06.

### Honors, Awards, and Scholarships

Plenary session speaker for the October 2004 meeting of the Gesellschaft für experimentelle Wirtschaftsforschung (the association of German-speaking experimental economists) at CERGE-EI in Prague, Czech Republic.

Econometrics Section Head, Economic Science Association, 2001—2004.

Faculty Excellence Award, Social Sciences Alumni Assn., University of Houston, 1999.

Teaching Excellence Award, College of Social Sciences, University of Houston, 1998.

Alfred P. Sloan Foundation dissertation year fellowship, 1989-1990.

## Refereeing

American Economic Review, Econometrica, Economic Inquiry, Economic Journal, Experimental Economics, Games and Economic Behavior, International Journal of Game Theory, Journal of Economic Behavior and Organization, Journal of Economic Literature, Journal of Economic Theory, Journal of Experimental Psychology: General, Journal of Political Economy, National Science Foundation (Economics and DRMS Programs), Research in Experimental Economics, Policy Studies Journal, Quarterly Journal of Economics, Quarterly Review of Economics and Finance, Social Sciences Quarterly, Southern Economic Journal.

## Publications

Wilcox, N. Theories of learning in games and heterogeneity bias. Econometrica (forthcoming).

Van Boening, M. V. and N. Wilcox. Avoidable cost structures and competitive market institutions. In C. Plott and V. Smith, eds., Handbook of Experimental Economics Research (forthcoming).

Austin, A., T. Kosyaeva and N. Wilcox. 2005. Believe but verify? Russian views and the market. Beyond Transition 16(3):20-22. (World Bank newsletter report on a longer working paper with the same name—see below).

Van Boening, M. V. and N. Wilcox. 2005. A limit of bilateral contracting institutions. Economic Inquiry 43(4): 840-854.

Ballinger, T. P., M. Palumbo and N. Wilcox. 2003. Precautionary saving and social learning across generations: An experiment. Economic Journal 113:920-947.

Archibald, G., M. V. Van Boening and N. Wilcox. 2002. Avoidable cost: Can collusion succeed where competition fails? In R. M. Isaac and C. Holt, eds., Research in Experimental Economics Vol. 9: Experiments Investigating Market Power 241-272. Amsterdam: JAI Press.

Archibald, G. and N. Wilcox. 2002. A new variant of the winner's curse in a Coasian contracting game. Experimental Economics 5:155-172.

Ballinger, T.P. and N. Wilcox. 1997. Decisions, error and heterogeneity. Economic Journal 107:1090-1105.

Van Boening, M. and N. Wilcox. 1996. Avoidable cost: Ride a double auction roller coaster. American Economic Review 86: 461-477.

Durham, Y., S. Rassenti, V. Smith, M. Van Boening and N. Wilcox. 1996. Can core allocations be achieved in avoidable fixed cost environments using two-part pricing? Annals of Operations Research 68:61-88.

Wilcox, N. and C. Wlezien. 1996. The contamination of responses to survey items: Economic perceptions and political judgments. Political Analysis 5: 181-213.

Wilcox, N. 1993. On a lottery pricing anomaly: Time tells the tale. Journal of Risk and Uncertainty 7: 311-324.

Wilcox, N. 1993. Lottery choice: Incentives, complexity, and decision time. Economic Journal 103: 1397-1417.

Wilcox, N. 1992. The overseer problem: A new data set and method. In Without Consent or Contract: Evidence and Methods, ed. by R. Fogel, R. Galantine, and R. Manning, pp. 84-109. New York: Norton.

Wilcox, N. 1992. British sugar demand, West Indian production, and the 'decline' theory of West Indian emancipation. In Without Consent or Contract: Evidence and Methods, ed. by R. Fogel, R. Galantine, and R. Manning, pp. 168-190. New York: Norton.

Wilcox, N. 1992. Understanding the distribution of urban wealth: The United States in 1860. In Without Consent or Contract: Evidence and Methods, ed. by R. Fogel, R. Galantine, and R. Manning, pp. 419-458. New York: Norton.

Wilcox, N. 1992. A note on the distribution of urban occupations in the United States in 1860. In Without Consent or Contract: Evidence and Methods, ed. by R. Fogel, R. Galantine, and R. Manning, pp. 458-473. New York: Norton.

Wilcox, N. 1992. A note on coping with sample selection bias: The Moen sample of urban households. In Without Consent or Contract: Evidence and Methods, ed. by R. Fogel, R. Galantine, and R. Manning, pp. 473-478. New York: Norton.

## **Book Reviews**

Wilcox, N. Review of Ross, D., Economic Theory and Cognitive Science: Microexplanation. Cambridge, MA: A Bradford Book, The MIT Press, 2005. In Journal of Economic Psychology (forthcoming).

Wilcox, N. 2005. Review of Egidi, M. and Rizello, S., eds., Cognitive Economics (Volumes I and II). Cheltenham, UK: Elgar, 2004. In Journal of Economic Psychology 26(5):788-792.

Wilcox, N. 2005. Review of Bourguine, P. and Nadal, J-P., eds., Cognitive Economics: An Interdisciplinary Approach. Berlin: Springer-Verlag, 2004. In Journal of Economic Psychology 26(4):599-601.

Wilcox, N. 1995. In Public Choice 84: 194-197. Review of Ostrom, E., R. Gardner and J. Walker, Rules, Games, and Common-Pool Resources. Ann Arbor: University of Michigan Press, 1994.

## **Working Papers**

*Revise and Resubmit (at Economic Inquiry):* Believing in economic theory: Sex, lies, evidence, trust and ideology (with Andrew Austin)

*Submitted:* Saving performance and cognitive abilities (with Parker Ballinger, Eric Hudson and Leonie Karkoviata)

Contingent processing in strategic reasoning: An experimental illustration (with Glen Archibald)

What students expect and what they see: Ideology, identity and the classroom double auction experiment (with Andrew Austin)

Believe but verify? Russian views and the market (with Andrew Austin and Tatyana Kosyaeva)

Distribution and dynamics in a simple tax regime transition (with Mark Van Boening).

Stated beliefs versus empirical beliefs: A methodological inquiry and experimental test (with Elisabet Rutström)

Thinking like a game theorist: Comment (with Nick Feltovich)

Are program participants good evaluators? (with Jeffrey Smith and Alexander Whalley)

## **Work in Progress**

Bracketing, caprice and background risk in binary lottery ticket mechanisms: A stochastic modeling approach (with Margo Bergman and Scott Rick).

New estimates of adaptive EWA learning in experimental games (with Dmytro Hryshko)

Self-evaluations and experimental impacts (with Jeffrey Smith and Alexander Whalley)

Estimating risk attitudes from lottery pair choices: Some considerations.

Ongoing NSF-funded work (with T. Parker Ballinger) on saving and social learning.

## **Conference Presentations**

Foundations of decision-making, Utility and Risk (FUR), 2006

Experimental Economics and Econometrics Conference, 2005

ASSA meetings, 2005.

Gesellschaft für experimentelle Wirtschaftsforschung, 2004.

New and Alternative Directions for Learning Workshop, 2004.

Amsterdam Workshop in Experimental Economics, 1996.

Institute for Operations Research and Management Science, 1995.

Economic Science Association, North America and/or Europe, almost yearly.

Public Choice/Economic Science Association, various years.

Southern Economic Association, various years.

## **Seminar Presentations**

University of Tennessee 2004  
Texas A&M University 1990, 2004  
CERGE-EI Prague, Czech Republic, 2004  
Rice University, 2004  
University of Missouri 2004  
University of Central Florida 2003, 2005  
University of Mississippi 2003  
California Institute of Technology 2002  
Binghamton University 1994, 2002  
University of Alabama 2001  
University of Western Ontario 2001  
University of Rochester 1996  
Ohio State University 1995  
University of Texas at Austin 1995  
University of South Carolina 1994  
Rice University/University of Houston joint workshop 1991, 1993  
University of Houston Business School 1991  
University of Chicago 1989, 1990  
University of Michigan 1990  
University of Houston 1990  
University of Colorado at Denver 1990  
Cornell University 1990  
Carnegie-Mellon University 1990

## **Classes Taught**

Undergraduate: Microeconomic Theory, Experimental Economics, Decision Theory  
M.B.A.: Microeconomic Theory  
Ph.D.: Microeconomic Theory, Experimental Economics, Behavioral Economics

## **Other Teaching Competence**

Undergraduate: Statistics, econometrics, game theory, behavioral economics  
Graduate: Econometric methods for experimental economics

## **Student Advising** (University of Houston Economics students unless otherwise noted)

Chairing of Ph.D. thesis committees:

Glen Archibald (1998), hired by University of Mississippi—Tupelo  
T. Parker Ballinger (2000), hired by Stephen F. Austin State University  
Leonie Karkoviata—in progress

Serving on other Ph.D. thesis committees:

Karen White (1994)  
Chien-Ping Chen (1999), hired by Southwest Texas State University  
Margo Bergman (2003), hired by Penn State—Worthington/Scranton  
Dmytro Hryshko (2006), hired by University of Alberta—Edmonton

Ondrej Rydval (student at CERGE-EI Prague, Czech Republic)—in progress  
Chi Sheh, (student in University of Houston Finance Department)—in progress

Serving on M.A. thesis committees:

John Gray (student in University of Houston Philosophy Department) (2000)

Research collaborations with graduate students outside of thesis advising:

Margo Bergman

Dmytro Hryshko—in progress

Alexander Whalley (student in University of Maryland Economics Department, hired by  
U.C. Merced starting Fall 2006)—in progress

Chairing of undergraduate honors thesis committees:

Scott Rick (2002)

Eric Hudson (2003)

Yaroslav Rosokha (2006)

Research collaborations with undergraduates outside of thesis advising:

Michael Adcock (1996)

Adam Purdue (2005)

Jesse Thompson (2006)

Kristi Miller—in progress

## **Departmental Service**

UH graduate microeconomics comprehensive examination committee (1993—present)

UH Economics graduate curriculum review committee (1994—1995)

Mentor to undergraduate economics club (1995—present)

Mentor to UH undergraduate economics tutors (1995—present)

UH Economics micro faculty recruiting committee (1996, 2005)

Economics executive committee (1997—2000)

## **College and University Service**

UH College of Social Science college grievance committee (1999-2000)

Undergraduate life “merger committee” for creation of the new LASS (liberal arts and  
social sciences) college (2000)

Ad Hoc College of Liberal Arts and Social Sciences (CLASS) Committee to develop the “Values, law  
and policy” minor (2000—2002), adopted in Spring 2003

UH Undergraduate Council (2001—2002):

Chair, core curriculum committee of the Undergraduate Council (2002)

Council representative to the university teaching excellence award committee (2003)

UH CLASS technology committee (2005)