

## Daniel Traca

daniel.traca@ulb.ac.be  
http://www.danieltraca.com  
Tel: +32 2 650 6599  
Fax: +32 2 650 4188

Université Libre de Bruxelles  
Solvay Business School  
ULB - CP 145/01  
1050 Brussels  
Belgium

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### Curriculum Vitae

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## Current position

Solvay Business School (SBS), Université Libre de Bruxelles, Belgium  
*'Marie & Alain Philippson Chair in Managing for Sustainable Human Development'*  
Director, MBA Program  
Visiting Professor, INSEAD, Fontainebleau, France and Singapore

## Previous Positions

09/04-08/05 Faculdade de Economia, New University Lisbon (UNL), Portugal  
Visiting Assistant Professor

09/00-09/04 INSEAD, Singapore Assistant Professor  
MBA Program (Economics and Management in Developing Countries, Industrial Policy and International Competitiveness, Macroeconomics in the Global Economy) and Executive Education

11/99-06/00 Bank of Portugal, Research Department, Lisbon, Portugal  
Visiting Research Fellow

07/99-08/99 KDI School of International Management and Policy, Seoul, South Korea  
Visiting Assistant Professor

09/96-10/99 INSEAD, Fontainebleau, France Assistant Professor

09/93-05/96 Columbia University, Dept. of Economics, New York, NY Teaching Assistant

07/94-09/94 The World Bank, International Trade Department, Washington, DC  
*"Agricultural Trade Liberalization in the Uruguay Round; One Step Forward, One Step Back"*, Policy Research Working Paper 1500, The World Bank, Washington, DC Research Assistant

12/89-06/91 New University of Lisbon, School of Economics, Portugal  
Teaching and Research Assistant

## Research and publications

**Areas of interest:** International Trade, Economic Development and Growth

### Papers published

*"Labor Markets and Kaleidoscopic Comparative Advantage"*  
Review of International Economics, Vol. 13(3), 2005

*"Trade Exposure, Export Intensity and Wage Volatility: Theory and Evidence"*  
The Review of Economics and Statistics, Vol. 87(2), May 2005

*"Globalization, Wage Volatility and the Welfare of Workers"*  
Review of International Economics, Vol. 13(2), 2005

*"Trade liberalization, Labor Mobility and Wages"*  
Journal of International Trade and Economic Development Vol. 13(2) (2004)

*"OGM et les Relations Commerciales Transatlantiques (Trade related issues in the regulation of genetically modified organisms)"*  
Cahiers d'Economie et Sociologie Rurales, n. 68-69 (2003) with O. Cadot and A. Suwa-Eisenmann

*"Imports-as-Competitive-Discipline: The Role of the Productivity Gap"*  
Journal of Development Economics Vol. 69 (2002)

*"Quantitative Restrictions, Market Power and Productivity Growth"*

Journal of Development Economics Vol. 65 (2001)

### **Working papers and under submission**

*"Spillovers and the Competitive Pressure of Long Run Innovation"* with Ana Balcão Reis,  
INSEAD Working Paper 2003/22/EPS

*"Wage Restraint and Volatility in Labor Markets"*

### **Policy Reports**

*"Labor Markets in Portugal: Recent Performance and Challenges for Development in the European Context", Dec. 2001*

Prepared for the Bank of Portugal's conference on the 'Challenges to Economic Development in Portugal'

### **Case Studies**

*"EDF and the Deregulation of Electricity in Europe", INSEAD 2004*

with V Strauss-Khan and J. Picoto

*"Virgin Blue: Fighting National Champions", INSEAD 2004*

with E. Crotti

*"HP e-inclusion: building bridges over the digital divide" (with Teaching Note), INSEAD 2003*

with S. Foryt

*"Volvo-Scania: mergers and competition policy" (with Theory Note), INSEAD 2003*

with V Strauss-Khan and P. Krinks

*"Chile: In Search of a Second Wind", INSEAD 2002*

with O. Cadot and L. Casanova

*"Soccer balls made for children by children? Child Labor in Pakistan (B)", INSEAD 2001*

with O. Cadot and R. Crawford

*"Monsanto and Genetically Modified Organisms" (with Teaching Note), INSEAD 2001*

with O. Cadot

*"Soccer balls made for children by children? Child labor in Pakistan", INSEAD 1999*

with O. Cadot and R. Crawford

*"Semiconductors: Evidence from Managed Trade", INSEAD 1999*

with O. Cadot, H. L. Gabel and R. Crawford

*"Reinventing Airbus", INSEAD 1999*

with O. Cadot, H. L. Gabel and R. Crawford

### **Education**

1996 Ph.D. in Economics

Columbia University, New York

1994 Master of Arts in Economics

Columbia University, New York

1990 Licenciatura in Economics

New University of Lisbon, Portugal

### **Honors and Languages**

Fluency in Portuguese (mother tongue), English and (spoken) French

Centre for Economic Policy Research, Research Affiliate, 2001- present

Fullbright commission, Fullbright Fellow; 1991-95

Bradley Foundation, Bradley Fellow; 1994-95

### **Personal Info**

**Date of Birth:** July, 1967

**Citizenship:** Portuguese