# Form **990**

Department of the Treasury
Internal Revenue Service

# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

► The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047

2009

Open to Public Inspection

| A Fo                           | r the     | 2009 са               | lendar yea                    | r, or tax year beginning 01-   | 01-2009 and ending 12-31-200  | 9                   |                            |  |
|--------------------------------|-----------|-----------------------|-------------------------------|--|---|---------------------|----------------------------|--|
| <b>B</b> Ch                    | eck ıf a  | pplicable             | Please                        | C Name of organization<br>Chamber of Commerce of the                                       | USA   |                     | D Employer                 | identification number                            |
| ☐ Ad                           | dress ch  | nange                 | use IRS<br>label or           | Doing Business As  |   |                     | 53-0045<br>E Telephone     |  |
| ∏ Na                           | me cha    | nge                   | print or<br>type. See         | Doing Business As  |   |                     |                            |  |
| In:                            | tıal retu | rn                    | Specific<br>Instruc-          |  | x if mail is not delivered to street addre  | ss) Room/suite      | (202) 463                  | 3-5590<br>ots \$ 214,784,371                     |
| <b>Г</b> Те                    | mınate    | d                     | tions.                        | 1615 H Street NW   |   |                     | G Gloss leceip             | JIS \$ 214,764,371                               |
| ☐ Am                           | nended    | return                |                               | City or town, state or country,<br>Washington, DC 200622000                                | and ZIP + 4   |                     | 1                          |  |
| Гар                            | plication | n pending             |                               | washington, DC 200622000   |   |                     |                            |  |
|                                |           |                       |                               | ne and address of principal  | officer   | <b>H(a)</b> Is th   | ■<br>is a group ret        |  |
|                                |           |                       | Stan M<br>1615 H              | Harrell<br>I Street NW   |   | affilia             | ates?                      | ΓYes <b>Γ</b> No                                 |
|                                |           |                       | Washın                        | gton, DC 200622000   |   | H(b) Are a          | ll affiliates incl         | uded?  |
| — т<br>т Та                    | ıx-exem   | npt status            | V 501(c)                      | (6) <b>◀</b> (insert no )  | 3)(1) or  | _                   |                            | st (see instructions)                            |
|                                |           |                       | w uschambe                    |  | .,,(1) 51 / 52/   | H(c) Grou           | up exemption               | number <b>F</b>                                  |
|                                |           |                       |                               |  |   | <u> </u>            |                            | I  |
|                                | m of org  | ganization<br>Sumi    |                               | ion Trust Association Of   | her 🟲   | L Year of fo        | ormation 1915              | M State of legal domicile DC                     |
| Governance                     | 1         | Briefly o             | describe the                  | e organization's mission or<br>i progress through an econo<br>om, incentive, opportunity a | omic, (Please see Schedule O for  | the continua        | tion)political,            | and social system based                          |
| ¥ell                           |           |                       |                               | _  |   |                     |                            |  |
| ŝ                              | 2         |                       | ,                             |  | inued its operations or disposed  |                     |                            |  |
| 2 <b>6</b><br>60               | 3         |                       | _                             |  | ody (Part VI, line 1a)  |                     |                            | 3 149  |
| Activities &                   | 5         |                       |                               | ident voting members of the<br>nployees (Part V , line 2a)                                 | governing body (Part VI, line 1t  | )                   | •                          | <b>4</b> 145 <b>5</b> 485                        |
| <u> </u>                       | 6         |                       |                               | lunteers (estimate if neces  |   |                     |                            | <b>6</b> 0                                       |
| ⋖                              |           |                       |                               |  | Part VIII, column (C), line 12  |                     |                            | <b>7a</b> 514,180                                |
|                                | ь         | Net unr               | elated busi                   | ness taxable income from F   | orm 990-T, line 34  |                     |                            | <b>7b</b> 0                                      |
|                                |           |                       |                               |  |   | Pric                | or Year                    | Current Year                                     |
| <u>a</u>                       | 8         |                       |                               | d grants (Part VIII, line 1h)  |   |                     | 1,482,324                  |  |
| enuk                           | 9         |                       |                               |  | venue (Part VIII, line 2g)  |                     |                            |  |
| Revenu                         | 10        |                       |                               |  | ines 3, 4, and 7d)  |                     | 674,682                    | <del>′</del>                                     |
|                                | 11<br>12  |                       | •                             | ,  | 5, 6d, 8c, 9c, 10c, and 11e)<br>: equal Part VIII, column (A), lin                    | е ———               | 5,031,773                  | 6,489,327  |
|                                | ļ         | 12) .                 |                               | <u> </u>   | <u> </u>  | _                   | 147,113,025                | 214,617,809                                      |
|                                | 13        |                       |                               |  | lumn (A), lines 1-3)  |                     |                            | 0  |
|                                | 14        |                       | •                             |  | umn (A ), line 4 )<br>efits (Part IX, column (A ), lines !                            | _                   |                            | 0  |
| 82                             | 15        | 10)                   | es, other co                  | miperisation, employee ben   | ents (Part IX, Column (A), mes :  | ,-                  | 65,024,658                 | 67,076,941                                       |
| Expenses                       | 16a       | Profes                | sıonal fund                   | raising fees (Part IX, colum   | ın (A), lıne 11e)   |                     | 483,328                    | 483,328  |
| ਡੋ                             | Ь         |                       |                               | enses (Part IX, column (D), line 2   |   |                     |                            |  |
|                                | 17        |                       |                               |  | 1a-11d, 11f-24f)  |                     | 84,131,054                 | <del>                                     </del> |
|                                | 18<br>19  |                       |                               |  | al Part IX, column (A), line 25) m line 12  |                     | 149,639,040                |  |
| <u>জু</u>                      | 19        | Reven                 | ue iess exp                   | enses Subtract line 10 110   |   | _                   | -2,526,015<br>g of Current | 3,885,470<br>End of Year                         |
| Net Assets or<br>Fund Balances | 20        | Totala                | assets (Dar                   | t X. line 16)  |   |                     | <b>/ear</b><br>76,297,007  | 85,648,431                                       |
| t As<br>d B                    | 21        |                       |                               |  |   |                     | 105,313,412                | <u> </u>   |
| 훒                              | 22        |                       | -                             |  | 1 from line 20  |                     | -29,016,405                | <u> </u>   |
| Pa                             | rt II     | Sign                  | ature Blo                     | ock  |   |                     |                            |  |
|                                |           |                       |                               |  | ned this return, including accompanying<br>n of preparer (other than officer) is base |                     |                            |  |
|                                |           |                       |                               |  | -11-12  |                     |                            |  |
|                                |           | Signa                 | ature of office               | PF   | Date  |                     |                            |  |
|                                |           |                       | M Harrell SVI<br>or print nam | P, CFO & CIO<br>e and title  |   |                     |                            |  |
|                                |           | F   · · ·             |                               |  | Date  | Check If            | Prenarer's ide             | entifying number                                 |
| Paid                           |           | Preparer<br>signature |                               | d Levenson   |   | self-<br>empolyed F | (see instruction           |  |
|                                | arer's    |                       | ame (or yours                 | Ernst and Young US LLP   |   |                     |                            |  |
| Use                            |           | ıf self-er            | nployed),<br>and ZIP + 4      | 1101 New York Avenue NW  |   | EIN 🕨               |                            |  |
|                                |           |                       |                               | Washington, DC 20005   |   |                     | Phone no                   | (202) 327-6000                                   |
| ———<br>May                     | the IR    | S discus              | s this retu                   |  | above? (see instructions)   |                     |                            | ✓ Yes  |

# Part III Statement of Program Service Accomplishments

Briefly describe the organization's mission

The Chamber of Commerce serves its members and the nation's business community by analyzing national economic and social issues and by helping legislators and national leaders to shape policies and proposals to foster the development of American business

| 2  | Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? |                                      |   |  |                           |  |  |  |  |  |  |
|--|--|--------------------------------------|---|--|---------------------------|--|--|--|--|--|--|
|  | If "Yes," describe t   | hese new services on Schedu          | le O                                    |  |                           |  |  |  |  |  |  |
| 3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? |  |                                      |   |  |                           |  |  |  |  |  |  |
|  | If "Yes," describe these changes on Schedule O   |                                      |   |  |                           |  |  |  |  |  |  |
| 4  | Section 501(c)(3)  | and 501(c)(4) organizations a        |   | e largest program services by e<br>are required to report the amou<br>service reported | •                         |  |  |  |  |  |  |
| 4a   | (Code  | ) (Expenses \$                       | ıncludıng grants of \$                  | ) (Revenue \$  | )                         |  |  |  |  |  |  |
|  | Research and track is:   | sues affecting the business commun   | ity and support pro-business legislatio | n, regulations, and political activities   |                           |  |  |  |  |  |  |
| 4b   | (Code  | ) (Expenses \$                       | ıncludıng grants of \$                  | ) (Revenue \$  | )                         |  |  |  |  |  |  |
|  | Enhance the competit about trade opportuni   |                                      | rketplace Lobby for business' trade a   | gendas and manage programs that ed   | lucate American companies |  |  |  |  |  |  |
| 4c   | (Code  | ) (Expenses \$                       | ıncludıng grants of \$                  | ) (Revenue \$  | )                         |  |  |  |  |  |  |
|  | Work closely with assi<br>momentum   | ociations and state and local chambe | ers of commerce to build awareness o    | f and involvement in top policy issues   | and generate grassroots   |  |  |  |  |  |  |
| 4d   | Other program se   | rvices (Describe in Schedule         | O ) See also Additional Data f          | or Description   |                           |  |  |  |  |  |  |
|  | (Expenses \$   | •                                    | grants of \$                            | ) (Revenue \$  | )                         |  |  |  |  |  |  |
| 4e   | Total program ser  | vice expenses <b>&gt;</b> \$         |   |  |                           |  |  |  |  |  |  |
|  |  | •                                    |   |  | Form <b>990</b> (2009)    |  |  |  |  |  |  |

| art IV | Checl | klist of | Required | Schedules |
|--------|-------|----------|----------|-----------|
|        |       |          |          |           |

|     |   |     | Yes           | No |
|-----|---|-----|---------------|----|
| 1   | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A   | 1   | - <del></del> | No |
| 2   | Is the organization required to complete Schedule B, Schedule of Contributors? 🕏  | 2   | Yes           |    |
| 3   | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I  | 3   | Yes           |    |
| 4   | Section 501(c)(3) organizations. Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II   | 4   |               |    |
| 5   | Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations. Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III.  | 5   | Yes           |    |
| 6   | Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I  | 6   |               | No |
| 7   | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II                                       | 7   |               | No |
| 8   | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III   | 8   |               | No |
| 9   | Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV | 9   |               | No |
| 10  | Did the organization, directly or through a related organization, hold assets in term, permanent,or quasi-<br>endowments? If "Yes," complete Schedule D, Part V   | 10  |               | No |
| 11  | Is the organization's answer to any of the following questions "Yes"? If so,complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable  | 11  | Yes           |    |
|     | ◆ Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI.   |     |               |    |
|     | ◆ Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.  |     |               |    |
|     | ◆ Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.  |     |               |    |
|     | ◆ Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.   |     |               |    |
|     | ◆ Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.  |     |               |    |
|     | ◆ Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48? If "Yes," complete Schedule D, Part X.             |     |               |    |
| 12  | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII   | 12  |               | No |
| 12A | Was the organization included in consolidated, independent audited financial statements for the tax year? Yes No  |     |               |    |
|     | If "Yes," completing Schedule D, Parts XI, XII, and XIII is optional  |     |               |    |
| 13  | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E   | 13  |               | No |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States?   | 14a | Yes           |    |
| b   | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If "Yes," complete Schedule F, Part I                             | 14b | Yes           |    |
| 15  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S? If "Yes," complete Schedule F, Part II   | 15  |               | No |
| 16  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Part III  | 16  |               | No |
| 17  | Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I   | 17  | Yes           |    |
| 18  | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II  | 18  |               | No |
| 19  | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III  | 19  |               | No |
| 20  | Did the organization operate one or more hospitals? If "Yes," complete Schedule H   | 20  |               | No |

| Par | t IV Checklist of Required Schedules (continued)  |     |                |        |
|-----|---|-----|----------------|--------|
| 21  | Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II  | 21  |                | Νο     |
| 22  | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III   | 22  |                | Νο     |
| 23  | Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J                | 23  | Yes            |        |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to line 25 | 24a |                | No     |
| b   | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?   | 24b |                |        |
| c   | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?  | 24c |                |        |
| d   | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?   | 24d |                |        |
| 25a | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part $I$   | 25a |                |        |
| b   | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I       | 25b |                |        |
| 26  | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II                                    | 26  |                | No     |
| 27  | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III            | 27  |                | No     |
| 28  | Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)   |     |                |        |
| а   | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV   | 28a | Yes            |        |
| b   | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV  | 28b |                | No     |
| c   | An entity of which a current or former officer, director, trustee, or key employee of the organization (or a family member) was an officer, director, trustee, or owner? If "Yes," complete Schedule L, Part IV   | 28c |                | No     |
| 29  | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M  | 29  |                | Νo     |
| 30  | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M  | 30  |                | No     |
| 31  | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I  | 31  |                | N o    |
| 32  | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II  | 32  |                | No     |
| 33  | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I  | 33  | Yes            |        |
| 34  | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1   | 34  | Yes            |        |
| 35  | Schedule R, Part V, line 2  | 35  | Yes            |        |
| 36  | <b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2   | 36  |                |        |
| 37  | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI   | 37  |                | No     |
| 38  | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?  Note. All Form 990 filers are required to complete Schedule O  | 38  | Yes            |        |
|     |   | F   | orm <b>990</b> | (2009) |

| Part V | Statements | Regarding | Other II | RS Filings | and Tax | Compliance |
|--------|------------|-----------|----------|------------|---------|------------|
|--------|------------|-----------|----------|------------|---------|------------|

|    |  |          | Yes | No |
|----|--|----------|-----|----|
| la | Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal of U.S. Information Returns. Enter -0- if not applicable   |          |     |    |
| b  | Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  1b 0   |          |     |    |
| с  | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?   | 1c       | Yes |    |
| а  | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax  Statements filed for the calendar year ending with or within the year covered by this return  |          |     |    |
| b  | If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return (see instructions)  | 2b       | Yes |    |
| a  | Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this   | 3-       | Yes |    |
| h  | return?  | 3a<br>3b | Yes |    |
| a  | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?                                   | 4a       | 163 | Νο |
| b  | If "Yes," enter the name of the foreign country  See the instructions for exceptions and filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts  |          |     |    |
| 3  | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  | 5a       |     | Νo |
| b  | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?   | 5b       |     | Νo |
| c  | If "Yes" to line 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding Prohibited Tax Shelter Transaction?  | 5c       |     |    |
|    | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?  | 6a       | Yes |    |
| b  | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?  | 6b       | Yes |    |
|    | Organizations that may receive deductible contributions under section 170(c).  |          |     |    |
|    | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?  | 7a       |     |    |
|    | If "Yes," did the organization notify the donor of the value of the goods or services provided?  | 7b       |     |    |
|    | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?   | 7c       |     |    |
|    | Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal  |          |     |    |
|    | benefit contract?  | 7e       |     |    |
| F  | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?   | 7f       |     |    |
| 3  | For all contributions of qualified intellectual property, did the organization file Form 8899 as required?   | 7g       |     |    |
| h  | For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required?  | 7h       |     |    |
|    | <b>Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations.</b> Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? | 8        |     |    |
|    | Sponsoring organizations maintaining donor advised funds.  |          |     |    |
| а  | Did the organization make any taxable distributions under section 4966?  | 9a       |     |    |
| b  | Did the organization make a distribution to a donor, donor advisor, or related person?   | 9b       |     |    |
|    | Section 501(c)(7) organizations. Enter   |          |     |    |
|    | Initiation fees and capital contributions included on Part VIII, line 12 10a   |          |     |    |
| b  | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities  |          |     |    |
|    | Section 501(c)(12) organizations. Enter  |          |     |    |
| а  | Gross income from members or shareholders  |          |     |    |
| b  | Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )   |          |     |    |
| 2a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?   | 12a      |     |    |
| b  | If "Yes," enter the amount of tax-exempt interest received or accrued during the year  |          |     |    |

1615 H Street NW

(202) 463-5590

Washington, DC 200622000

**Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

| Se        | ction A. Governing Body and Management   |         |           |            |
|-----------|--|---------|-----------|------------|
|           |  |         | Yes       | No         |
|           |  |         |           |            |
|           |  |         |           |            |
| 1a        | Enter the number of voting members of the governing body 149   |         |           |            |
| b         | Enter the number of voting members that are independent 145  |         |           |            |
| 2         | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?  | 2       |           | Νο         |
| 3         | Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?  | 3       |           | Νο         |
| 4         | Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed?  | 4       | Yes       |            |
| 5         | Did the organization become aware during the year of a material diversion of the organization's assets?  | 5       |           | No         |
| 6         | Does the organization have members or stockholders?  | 6       |           | No         |
| 7a        | Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?  | 7a      |           | No         |
| ь         | Are any decisions of the governing body subject to approval by members, stockholders, or other persons?  | 7b      |           | No         |
| 8         | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following   |         |           |            |
| а         | The governing body?  | 8a      | Yes       |            |
| b         | Each committee with authority to act on behalf of the governing body?  | 8b      | Yes       |            |
| 9         | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the   |         |           |            |
| -         | organization's mailing address? If "Yes," provide the names and addresses in Schedule O  | 9       |           | Νo         |
|           | ction B. Policies (This Section B requests information about policies not required by the Internal   |         |           |            |
| <u>Re</u> | venue Code.)   |         |           |            |
|           |  |         | Yes       | No         |
|           | Does the organization have local chapters, branches, or affiliates?  | 10a     | Yes       |            |
| b         | If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?   | 10b     |           | Νο         |
| 11        | Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?   | 11      |           | No         |
| 11A       | Describe in Schedule O the process, if any, used by the organization to review the Form 990  |         |           |            |
| 12a       | Does the organization have a written conflict of interest policy? If "No," go to line 13   | 12a     | Yes       |            |
| b         | Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  | 12b     | Yes       |            |
| c         | Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done   | 12c     | Yes       |            |
| 13        | Does the organization have a written whistleblower policy?   | 13      | Yes       |            |
| 14        | Does the organization have a written document retention and destruction policy?  | 14      | Yes       |            |
| 15        | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?   |         |           |            |
| а         | The organization's CEO, Executive Director, or top management official   | 15a     | Yes       |            |
|           | Other officers or key employees of the organization  | 15b     | Yes       |            |
| _         | If "Yes" to line a or b, describe the process in Schedule O (See instructions )  |         |           |            |
|           |  |         |           |            |
| 16a       | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  | 16a     |           | No         |
| Ь         | If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the                                   |         |           | _          |
|           | organization's exempt status with respect to such arrangements?  | 16b     |           |            |
| Se        | ction C. Disclosure  |         |           |            |
| 17        | List the States with which a copy of this Form 990 is required to be filed ▶DC   |         |           |            |
| 18        | Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you make these available. Check all that apply Own website. Another's website. Upon request |         |           |            |
| 19        | Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table  |         |           |            |
| 20        | State the name, physical address, and telephone number of the person who possesses the books and records of the Stan M Harrell   | ie orga | ınızatıor | n <b>►</b> |

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year. Use Schedule J-2 if additional space is needed

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and current key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees See instructions for definition of "key employee"
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

| (A) Name and Title  A verage hours per week  A | Check this box if the organization did |                   | sate any                          | / curi                | rent    | or fo        | rmer c                       | ffice  | r, director, trustee       | or key employee              |   |
|--|--|-------------------|-----------------------------------|-----------------------|---------|--------------|------------------------------|--------|----------------------------|------------------------------|---|
| week or director o |  | A verage<br>hours | Position (check all               |                       |         |              |                              |        | Reportable<br>compensation | Reportable<br>compensation   | Estimated<br>amount of other            |
| See add'l data   |  |                   | Individual trustee<br>or director | Institutional Trustee | Officei | Key employee | Highest compensated employee | Former | organization (W-           | organizations<br>(W- 2/1099- | from the<br>organization and<br>related |
|  | See add'l data                         |                   |                                   |                       |         |              |                              |        |                            |                              |   |
|  |  |                   |                                   |                       |         |              |                              |        |                            |                              |   |
|  |  |                   |                                   |                       |         |              |                              |        |                            |                              |   |
|  |  |                   |                                   |                       |         |              |                              |        |                            |                              |   |
|  |  |                   |                                   |                       |         |              |                              |        |                            |                              |   |
|  |  |                   |                                   |                       |         |              |                              |        |                            |                              | -                                       |
|  | ,                                      |                   |                                   |                       |         |              |                              |        |                            |                              |   |
|  |  |                   |                                   |                       |         |              |                              |        |                            |                              |   |
|  |  |                   |                                   |                       |         |              |                              |        |                            |                              |   |
|  |  |                   |                                   |                       |         |              |                              |        |                            |                              |   |
|  |  |                   |                                   |                       |         |              |                              |        |                            |                              |   |
|  |  |                   |                                   |                       |         |              |                              |        |                            |                              |   |
|  |  |                   |                                   |                       |         |              |                              |        |                            |                              |   |
|  |  |                   |                                   |                       |         |              |                              |        |                            |                              |   |
|  |  |                   |                                   |                       |         |              |                              |        |                            |                              |   |
|  |  |                   |                                   |                       |         |              |                              |        |                            |                              |   |
|  |  |                   |                                   |                       |         |              |                              |        |                            |                              |   |
|  |  |                   |                                   |                       |         |              |                              |        |                            |                              |   |

| 1b Total | ▶ | 13,314,082 | 202,177 | 797,791 |
|----------|---|------------|---------|---------|

Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization 137

|   |   |   | Yes | No |
|---|---|---|-----|----|
| 3 | Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>                      | 3 | Yes |    |
| 4 | For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such |   |     |    |
|   | ındıvıdual  | 4 | Yes |    |
| 5 | Did any person listed on line 1a receive or accrue compensation from any unrelated organization for services rendered to the organization? If "Yes," complete Schedule J for such person                          | 5 |     | Νο |

## **Section B. Independent Contractors**

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization

| (A)   | (B)                                       | (C)          |
|---|---|--------------|
| Name and business address   | Description of services                   | Compensation |
| National Media Public Affairs<br>815 Slaters Lane<br>Alexandria, VA 22314   | Advertising services                      | 60,772,056   |
| P() 9197  | Advertising and PR Consulting<br>Services | 17,370,239   |
| ACS IT Solutions PO Box 201322 Dallas, TX 75320   | IT services                               | 2,995,568    |
| Integrated Web Strategy LLC<br>5330 N12TH Street<br>Phoenix, AZ 85014   | Communications consulting                 | 1,858,864    |
| Hunton & Williams LLP PO Box 405759 Atlanta, GA 303845759   | Legal Services                            | 1,147,644    |
| 2 Total number of independent contractors (including but not limited to those listed above) \$100,000 in compensation from the organization ▶69 | ) who received more than                  |              |

| Form 9  | •            | •   | _   |               |                      |  |   | Page <b>9</b>   |
|---|--------------|---|---|---------------|----------------------|--|---|---|
| Part \  | <u>/IIII</u> | Statement of  | of Revenue                                  |               | (A)<br>Total revenue | (B)<br>Related or<br>exempt<br>function<br>revenue | (C)<br>Unrelated<br>business<br>revenue | (D) Revenue excluded from tax under sections 512,513,or 514 |
| # # # # # # # # # # # # # # # # # # #                     | 1a           | Federated cam   | paigns 1a                                   |               |                      |  |   |   |
| Contributions, gifts, grants<br>and other similar amounts | ь            | Membership du   | es <b>1b</b>                                |               |                      |  |   |   |
|   | c            | Fundraising eve   | ents <b>1c</b>                              |               |                      |  |   |   |
|   | d            | Related organiz   | rations 1d                                  | 999,996       |                      |  |   |   |
|   | e            | Government grants   | s (contributions) <b>1e</b>                 | 126,260       |                      |  |   |   |
|   | f            | All other contribution  | ons, gifts, grants, and <b>1f</b>           | 204,308,156   |                      |  |   |   |
|   | g            |   | butions included in                         |               |                      |  |   |   |
| E E   | _            |   | <u> </u>                                    | _             | 205 424 412          |  |   |   |
| ु ख   | h            | Total. Add lines  | s 1a-1f                                     | •             | 205,434,412          |  |   |   |
| <u> </u>  |              |   |   | Business Code |                      |  |   |   |
| ven   | 2a           | Sponsorships and r  | oyal  | 711,190       | 937,521              | 937,521  |   |   |
| Program Serwce Revenue                                    | Ь            | Meetings  |   | 900,099       | 558,271              | 558,271  |   |   |
| ¥ C   | С            | Publication sales   |   | 511,190       | 542,176              | 542,176  |   |   |
| Se.   | d            | Advertising   |   | 541,800       | 434,180              |  | 434,180                                 |   |
| Ē   | e            | Sales promotion ef  |   | 900,099       | 80,000               |  | 80,000                                  |   |
| Š   | '            | All other progra  | am service revenue                          |               | 50,328               | 50,328   |   |   |
|   | g            | Total. Add lines  | s 2a-2f                                     |               | 2,602,476            |  |   |   |
|   | 3            |   | ome (including dividend                     | . F           | 02.205               |  |   | 02.205  |
|   |              |   | ar amounts)                                 | <b>⊢</b>      | 92,395               |  |   | 92,395  |
|   | 5            |   | stment of tax-exempt bond p                 | bioceeds      |                      |  |   |   |
|   |              | Royalties   | (ı) Real                                    | (II) Personal |                      |  |   |   |
|   | 6a           | Gross Rents   | 712,454                                     | 155,563       |                      |  |   |   |
|   | ь            | Less rental   |   | 155,563       |                      |  |   |   |
|   | c            | expenses<br>Rental income                                       | 712,454                                     | 0             |                      |  |   |   |
|   | d            | or (loss)   | me or (loss)                                | <b></b>       | 712,454              |  |   | 712,454   |
|   | <u> </u>     | Net rental incol  | (i) Securities                              | (II) O ther   | ,                    |  |   | ,   |
|   | 7a           | Gross amount<br>from sales of<br>assets other<br>than inventory | 10,198                                      | (ii) o eller  |                      |  |   |   |
|   | ь            | Less cost or other basis and                                    | 10,999                                      |               |                      |  |   |   |
|   |              | sales expenses  |   |               |                      |  |   |   |
|   | c            | Gain or (loss)  | -801  |               | 201                  |  |   | 001   |
|   | d<br>8a      |   | s)  |               | -801                 |  |   | -801  |
| Other Revenue   |              |   | _   |               |                      |  |   |   |
| <del>p</del>  | ь            | Less direct ex  | penses b                                    |               |                      |  |   |   |
| ŏ   | С            | Net income or (   | (loss) from fundraising                     | events ►      |                      |  |   |   |
|   | 9a           | Gross income f<br>See Part IV , lin                             | rom gaming activities<br>ne 19<br>a         |               |                      |  |   |   |
|   | b<br>c       |   | penses <b>b</b><br>(loss) from gaming activ | vities        |                      |  |   |   |
|   | 10a          | Gross sales of<br>returns and allo                              |   |               |                      |  |   |   |
|   | b            | Less cost of g  | oods sold <b>b</b>                          |               |                      |  |   |   |
|   | С            |   | (loss) from sales of inve                   |               |                      |  |   |   |
|   |              | Miscellaneous   |   | Business Code |                      |  |   |   |
|   | 11a          | Affiliate admin   | charge                                      | 561,000       | 5,760,631            | 5,760,631  |   |   |
|   | Ь            | Miscellaneous   | revenue                                     | 900,099       | 16,242               | 16,242   |   |   |
|   | С            |   |   |               |                      |  |   |   |
|   | d            | All other reven   | ı   |               |                      |  |   |   |
|   | е            | Total. Add lines  | s 11a-11d                                   |               | 5,776,873            |  |   |   |
|   | 12           | Total revenue.  | See Instructions                            | ▶             | 214,617,809          | 7,865,169  | 514,180                                 | 804,048   |

| Part IX Statement of Functional Expenses  Section 501(c)(3) and 501(c)(4) organizations must complete all columns.  All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D). |  |                       |                              |                                     |  |  |
|--|--|-----------------------|------------------------------|-------------------------------------|--|--|
| Do no  | ot include amounts reported on lines 6b,<br>o, 9b, and 10b of Part VIII.   | (A)<br>Total expenses | (B) Program service expenses | (C) Management and general expenses | ( <b>D)</b><br>Fundraising<br>expenses |  |
| 1  | Grants and other assistance to governments and organizations in the U S See Part IV, line 21   |                       |                              |                                     | ·                                      |  |
| 2  | Grants and other assistance to individuals in the U.S. See Part IV, line 22  |                       |                              |                                     |  |  |
| 3  | Grants and other assistance to governments, organizations, and individuals outside the U S See Part IV, lines 15 and 16  |                       |                              |                                     |  |  |
| 4  | Benefits paid to or for members  |                       |                              |                                     |  |  |
| 5  | Compensation of current officers, directors, trustees, and key employees   | 9,112,711             |                              |                                     |  |  |
| 6  | Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$                 |                       |                              |                                     |  |  |
| 7  | Other salaries and wages   | 44,181,501            |                              |                                     |  |  |
| 8  | Pension plan contributions (include section 401(k) and section 403(b) employer contributions)  | 6,934,989             |                              |                                     |  |  |
| 9  | Other employee benefits  | 3,584,669             |                              |                                     |  |  |
| 10   | Payroll taxes  | 3,263,071             |                              |                                     |  |  |
| 11   | Fees for services (non-employees)  |                       |                              |                                     |  |  |
| а  | Management   | 9,788,884             |                              |                                     |  |  |
| b  | Legal  | 1,812,420             |                              |                                     |  |  |
| c  | Accounting   | 448,410               |                              |                                     |  |  |
| d  | Lobbying   | 16,327,244            |                              |                                     |  |  |
| e  | Professional fundraising See Part IV, line 17  | 483,328               |                              |                                     |  |  |
| f  | Investment management fees   | 19,946                |                              |                                     |  |  |
| g  | Other  |                       |                              |                                     |  |  |
| 12   | Advertising and promotion  | 71,874,307            |                              |                                     |  |  |
| 13   | Office expenses  | 5,443,287             |                              |                                     |  |  |
| 14   | Information technology   | 7,001,022             |                              |                                     |  |  |
| 15   | Royalties  |                       |                              |                                     |  |  |
| 16   | Occupancy  | 4,893,544             |                              |                                     |  |  |
| 17   | Travel   | 7,392,879             |                              |                                     |  |  |
| 18   | Payments of travel or entertainment expenses for any federal, state, or local public officials   | .,,                   |                              |                                     |  |  |
| 19   | Conferences, conventions, and meetings   | 4,438,110             |                              |                                     |  |  |
| 20   | Interest   | 767,115               |                              |                                     |  |  |
| 21   | Payments to affiliates   | , ==                  |                              |                                     |  |  |
| 22   | Depreciation, depletion, and amortization  | 1,946,132             |                              |                                     |  |  |
| 23   | Insurance  | . , ==                |                              |                                     |  |  |
| 24   | Other expenses Itemize expenses not covered above (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below) |                       |                              |                                     |  |  |
| а  | Contribution to other o  | 8,864,508             |                              |                                     |  |  |
| b  | Bad debt expense   | 1,882,665             |                              |                                     |  |  |
| c  | Contributions to affili  | 234,426               |                              |                                     |  |  |
| d  | Taxes  | 37,171                |                              |                                     |  |  |
| e  |  |                       |                              |                                     |  |  |
| f  | All other expenses   |                       |                              |                                     |  |  |
| 25   | Total functional expenses. Add lines 1 through 24f   | 210,732,339           |                              |                                     |  |  |
| 26   | Joint costs. Check here ► ☐ If following SOP 98-2  Complete this line only if the organization reported in column (B) joint costs from a combined educational      |                       |                              |                                     |  |  |
|  | campaign and fundraising solicitation  |                       |                              |                                     |  |  |

| Pa            | rt X | Balance Sheet  |            |                   |                          |     |                    |
|---------------|------|--|------------|-------------------|--------------------------|-----|--------------------|
|               |      |  |            |                   | (A)<br>Beginning of year |     | (B)<br>End of year |
|               | 1    | Cash—non-interest-bearing  |            |                   | 19,803,520               | 1   | 24,937,238         |
|               | 2    | Savings and temporary cash investments   | 11,400,662 | 2                 | 15,142,852               |     |                    |
|               | 3    | Pledges and grants receivable, net   |            |                   | 28,373,512               | 3   | 30,172,303         |
|               | 4    | Accounts receivable, net   |            |                   | 1,508,245                | 4   | 119,490            |
|               | 5    | Receivables from current and former officers, directors, trustee highest compensated employees Complete Part II of             | s, key     | employees, and    |                          |     |                    |
|               |      | Schedule L   |            |                   |                          | 5   |                    |
|               | 6    | Receivables from other disqualified persons (as defined under spersons described in section $4958(c)(3)(B)$ Complete Part II ( |            | 1 4958(f)(1)) and |                          |     |                    |
|               |      | Schedule L   |            |                   |                          | 6   |                    |
| Assets        | 7    | Notes and loans receivable, net  |            |                   |                          | 7   |                    |
| SS            | 8    | Inventories for sale or use  |            |                   |                          | 8   |                    |
| ⋖             | 9    | Prepaid expenses and deferred charges  |            |                   | 1,008,154                | 9   | 1,562,610          |
|               | 10a  | Land, buildings, and equipment cost or other basis <i>Complete Part VI of Schedule D</i>                                       | 10a        | 46,904,506        |                          |     |                    |
|               | ь    | Less accumulated depreciation  | 10b        | 33,335,610        | 14,093,841               | 10c | 13,568,896         |
|               | 11   | Investments—publicly traded securities   |            |                   | 109,073                  | 11  | 145,042            |
|               | 12   | Investments—other securities See Part IV, line 11  |            | 12                |                          |     |                    |
|               | 13   | Investments—program-related See Part IV, line 11   |            | 13                |                          |     |                    |
|               | 14   | Intangible assets  |            | 14                |                          |     |                    |
|               | 15   | Other assets See Part IV, line 11  |            | 15                |                          |     |                    |
|               | 16   | <b>Total assets.</b> Add lines 1 through 15 (must equal line 34) .   |            |                   | 76,297,007               | 16  | 85,648,431         |
|               | 17   | Accounts payable and accrued expenses .  |            |                   | 13,515,775               | 17  | 16,868,749         |
|               | 18   | Grants payable   |            | 18                |                          |     |                    |
|               | 19   | Deferred revenue   | 121,669    | 19                | 415,017                  |     |                    |
|               | 20   | Tax-exempt bond liabilities  |            | 20                |                          |     |                    |
| ès            | 21   | Escrow or custodial account liability Complete Part IV of Schedu   | le D .     | •                 |                          | 21  |                    |
| Liabilities   | 22   | Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified   |            |                   |                          |     |                    |
| ï             |      | persons Complete Part II of Schedule L   |            | •                 |                          | 22  |                    |
|               | 23   | Secured mortgages and notes payable to unrelated third parties   |            |                   | 5,000,000                | 23  | 5,000,000          |
|               | 24   | Unsecured notes and loans payable to unrelated third parties   |            |                   |                          | 24  |                    |
|               | 25   | Other liabilities Complete Part X of Schedule D  |            |                   | 86,675,968               | 25  | 88,005,525         |
|               | 26   | Total liabilities. Add lines 17 through 25   |            |                   | 105,313,412              | 26  | 110,289,291        |
| Fund Balances |      | Organizations that follow SFAS 117, check here ► ✓ and comp<br>through 29, and lines 33 and 34.                                | olet e I   | ines 27           |                          |     |                    |
| ลก            | 27   | Unrestricted net assets  |            |                   | -80,669,151              | 27  | -86,096,083        |
| Ba            | 28   | Temporarily restricted net assets  |            |                   | 51,652,746               | 28  | 61,455,223         |
| Ξ             | 29   | Permanently restricted net assets  |            |                   | 29                       |     |                    |
| Fil           |      | Organizations that do not follow SFAS 117, check here ▶ ┌ ar   | ıd con     | ıplete            |                          |     |                    |
| ٥٢            |      | lines 30 through 34.   |            |                   |                          |     |                    |
|               | 30   | Capital stock or trust principal, or current funds   |            |                   |                          | 30  |                    |
| Assets        | 31   | Paid-in or capital surplus, or land, building or equipment fund  |            |                   |                          | 31  |                    |
|               | 32   | Retained earnings, endowment, accumulated income, or other for   | ınds       |                   |                          | 32  |                    |
| Net           | 33   | Total net assets or fund balances  |            |                   | -29,016,405              | 33  | -24,640,860        |
|               | 34   | Total liabilities and net assets/fund balances   |            |                   | 76,297,007               | 34  | 85,648,431         |

# Part XI Financial Statements and Reporting

|    |   |    | Yes | No |
|----|---|----|-----|----|
| L  | Accounting method used to prepare the Form 990  |    |     |    |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant?   | 2a |     | No |
| b  | Were the organization's financial statements audited by an independent accountant?  | 2b | Yes |    |
| c  | If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O | 2c | Yes |    |
| d  | If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a consolidated basis, separate basis, or both   |    |     |    |
|    | ☐ Separate basis  |    |     |    |
| 3a | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?  | 3a |     | No |
| b  | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits  | 3b |     |    |

Form **990** (2009)

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DLN: 93493316028120

# OMB No 1545-0047

# **SCHEDULE C** (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

# **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527 ► Complete if the organization is described below.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Open to Public Inspection

If the organization answered "Yes," to Form 990, Part IV, Line 3, or Form 990-EZ, Part VI, line 46 (Political Campaign Activities),

- ◆ Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- ◆ Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- ◆ Section 527 organizations Complete Part I-A only

If the organization answered "Yes," to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- ◆ Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- ◆ Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered "Yes," to Form 990, Part IV, Line 5 (Proxy Tax) or Form 990-EZ, line 35a (regarding proxy tax), then

◆ Section 501(c)(4), (5), or (6) organizations Complete Part III

| Name  | of the   | organiz | ation      |
|-------|----------|---------|------------|
| Chamb | er of Co | mmerce  | of the USA |

Employer identification number

|     | 53-00  | 45720 | )             |           |         |
|-----|--|-------|---------------|-----------|---------|
| ar  | t I-A Complete if the organization is exempt under section 501(c) or is a section                        | n 52  | 7 or <u>c</u> | janizatio | n.      |
| 1   | Provide a description of the organization's direct and indirect political campaign activities in Part IV |       |               |           |         |
| 2   | Political expenditures   | F     | \$            |           | 847,115 |
| 3   | V olunteer hours   |       | _             |           |         |
| Par | t I-B Complete if the organization is exempt under section 501(c)(3).                                    |       |               |           |         |
| 1   | Enter the amount of any excise tax incurred by the organization under section 4955                       | ►     | \$            |           |         |
| 2   | Enter the amount of any excise tax incurred by organization managers under section 4955                  | ►     | \$            |           |         |
| 3   | If the organization incurred a section 4955 tax, did it file Form 4720 for this year?                    |       |               | ☐ Yes     | ┌ No    |
| 4a  | Was a correction made?   |       |               | ☐ Yes     | ┌ No    |
| b   | If "Yes," describe in Part IV  |       |               |           |         |
| Par | t I-C Complete if the organization is exempt under section 501(c) except section                         | on 50 | 1(c)          | (3).      |         |

| 1 | Enter the amount directly expended by the filing organization for section 527 exempt function activities                         | <b>P</b> | \$<br>847,115 |
|---|--|----------|---------------|
| 2 | Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt funtion activities | <b>•</b> | \$<br>(       |
| 3 | Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b                                   | ۰        | \$<br>847,115 |
| 4 | Did the filing organization file Form 1120-POL for this year?  |          | ✓ Yes         |

State the names, addresses and employer identification number (EIN) of all section 527 political organizations to which payments were made. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

| (a) Name | <b>(b)</b> Address | (c) EIN | (d) A mount paid from<br>filing organization's<br>funds If none, enter -0- | (e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0- |
|----------|--------------------|---------|--|---|
|          |                    |         |  |   |

e Grassroots ceiling amount (150% of line 2d, column (e))

**f** Grassroots lobbying expenditures

| Pa       | Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).        |  |                                    |                             |                  |                  |  |  |
|----------|--|--|------------------------------------|-----------------------------|------------------|------------------|--|--|
|          | Check   If the filing organization belongs to a Check   If the filing organization checked box                                       |  | d" provisions apply                | ,                           |                  |                  |  |  |
| <u> </u> | Limits on Lobbying E  (The term "expenditures" means ar  | (a) Filing<br>Organization's<br>Totals | (b) Affiliated<br>Group<br>Totals  |                             |                  |                  |  |  |
| 1a       | Total lobbying expenditures to influence public o  | ppinion (grass roots lob               | bying)                             |                             |                  |                  |  |  |
| b        | Total lobbying expenditures to influence a legisla   | ative body (direct lobby               | yıng)                              |                             |                  |                  |  |  |
| c        | Total lobbying expenditures (add lines 1a and 18   | b)                                     |                                    |                             |                  |                  |  |  |
| d        | Other exempt purpose expenditures  |  |                                    |                             |                  |                  |  |  |
| e        | Total exempt purpose expenditures (add lines 1   | c and 1d)                              |                                    |                             |                  |                  |  |  |
| f        | Lobbying nontaxable amount Enter the amount f  | from the following table               | ın both                            |                             |                  |                  |  |  |
|          | If the amount on line 1e, column (a) or (b) is:  Not over \$500,000  The lobbying nontaxable amount is: 20% of the amount on line 1e |  |                                    |                             |                  |                  |  |  |
|          | Over \$500,000 but not over \$1,000,000  | \$100,000 plus 15% of the              | e excess over \$500,00             | 0                           |                  |                  |  |  |
|          | Over \$1,000,000 but not over \$1,500,000  | \$175,000 plus 10% of the              | e excess over \$1,000,0            | 000                         |                  |                  |  |  |
|          | Over \$1,500,000 but not over \$17,000,000   | \$225,000 plus 5% of the               | excess over \$1,500,00             | 00                          |                  |                  |  |  |
|          | Over \$17,000,000  | \$1,000,000                            |                                    |                             |                  |                  |  |  |
|          |  | •                                      |                                    |                             |                  |                  |  |  |
| g        | Grassroots nontaxable amount (enter 25% of lin   | ne 1 f)                                |                                    |                             |                  |                  |  |  |
| h        | Subtract line 1g from line 1a If zero or less, enter   | er -0-                                 |                                    |                             |                  |                  |  |  |
| i        | Subtract line 1f from line 1c If zero or less, ente  | er - 0 -                               |                                    |                             |                  |                  |  |  |
| j        | If there is an amount other than zero on either li<br>section 4911 tax for this year?  | ne 1h or line 1ı, did the              | organization file F                | orm 4720 repoi              | rtıng            | ┌ Yes ┌ No       |  |  |
|          | (Some organizations that made a columns below. See the   | he instructions fo                     | ection do not l<br>r lines 2a thro | nave to com<br>ugh 2f on pa |                  | ne five          |  |  |
|          | Lobbying Exp   | enditures During                       | 4-Year Averag                      | ing Period                  | I                | ı                |  |  |
|          | Calendar year (or fiscal year<br>beginning in)   | (a) 2006                               | <b>(b)</b> 2007                    | <b>(c)</b> 2008             | ( <b>d)</b> 2009 | <b>(e)</b> Total |  |  |
| 2a       | Lobbying non-taxable amount  |  |                                    |                             |                  |                  |  |  |
| b        | Lobbying ceiling amount<br>(150% of line 2a, column(e))  |  |                                    |                             |                  |                  |  |  |
| c        | Total lobbying expenditures  |  |                                    |                             |                  |                  |  |  |
| d        | Grassroots non-taxable amount  |  |                                    |                             |                  |                  |  |  |

|          | ····   |              | , age   |
|----------|--|--------------|---------|
| art II-B | Complete if the organization is exempt under section $501(c)(3)$ and has | NOT filed Fo | rm 5768 |
|          | (election under section 501(h)).   |              |         |
|          |  |              |         |

|    |  | (a) |    | (b)     |  |
|----|--|-----|----|---------|--|
|    |  | Yes | No | A mount |  |
| 1  | During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of |     |    |         |  |
| а  | Volunteers?  |     |    |         |  |
| b  | Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?   |     |    |         |  |
| c  | Media advertisements?  |     |    |         |  |
| d  | Mailings to members, legislators, or the public?   |     |    |         |  |
| e  | Publications, or published or broadcast statements?  |     |    |         |  |
| f  | Grants to other organizations for lobbying purposes?   |     |    |         |  |
| g  | Direct contact with legislators, their staffs, government officials, or a legislative body?  |     |    |         |  |
| h  | Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?  |     |    |         |  |
| i  | Other activities? If "Yes," describe in Part IV  |     |    |         |  |
| j  | Total lines 1c through 1:  |     | •  |         |  |
| 2a | Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?  |     |    |         |  |
| b  | If "Yes," enter the amount of any tax incurred under section 4912  |     | •  |         |  |
| c  | If "Yes," enter the amount of any tax incurred by organization managers under section 4912   |     |    |         |  |
| d  | If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?   |     |    |         |  |

# Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

|   |  |   | Yes | No |
|---|--|---|-----|----|
| 1 | Were substantially all (90% or more) dues received nondeductible by members?                     | 1 |     | Νo |
| 2 | Did the organization make only in-house lobbying expenditures of \$2,000 or less?                | 2 |     | Νo |
| 3 | Did the organization agree to carryover lobbying and political expenditures from the prior year? | 3 |     | Νο |

# Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes".

| 2 | Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  |    |             |
|---|--|----|-------------|
| а | Current year   | 2a | 123,521,232 |
| ь | Carryover from last year   | 2b |             |
| С | Total  | 2c | 123,521,232 |
| 3 | Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues  | 3  | 132,050,166 |
| 4 | If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? | 4  |             |
| 5 | Taxable amount of lobbying and political expenditures (see instructions)   | 5  | -8.528.934  |

### Part IV Supplemental Information

Dues, assessments and similar amounts from members

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1i Also, complete this part for any additional information

| Ident if ier                       | Return Reference | Explanation  |
|------------------------------------|------------------|--|
| Part IV , Supplemental Information |                  | The Chamber engaged in public education activities in support of its mission, which includes advancing the interests and concerns of business, economic growth, and the free enterprise system. In pursuit of these goals, the Chamber spends funds directly, or works with other organizations with similar missions. |

1

193,352,517

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OMB No 1545-0047

**SCHEDULE D** (Form 990)

Department of the Treasury Internal Revenue Service

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12. ► Attach to Form 990. ► See separate instructions.

**Supplemental Financial Statements** 

Open to Public

| Name of the organiza<br>Chamber of Commerce of          |  | on the second se |                             | fication number      |
|---|--|--|-----------------------------|----------------------|
|   | ations Maintaining Donor Action answered "Yes" to Form 99  | dvised Funds or Other Similar F  | 53-0045720<br>unds or Accou | nts. Complete if the |
| Or gariiza  | don answered res to rorm 55  | (a) Donor advised funds  | (b) Funds a                 | nd other accounts    |
| . Total number at e                                     | end of year  |  |                             |                      |
| Aggregate contri  | butions to (during year)   |  |                             |                      |
| Aggregate grants  | from (during year)   |  |                             |                      |
| Aggregate value   | at end of year   |  |                             |                      |
|   |  | sors in writing that the assets held in dor<br>organization's exclusive legal control?   | nor advised                 | ┌ Yes ┌ No           |
| used only for cha                                       | <del>-</del> , , , , , , , , , , , , , , , , , , ,   | donor advisors in writing that grant funds<br>efit of the donor or donor advisor, or for a   | •                           | ΓYes ΓNο             |
| Part II Conserv   | vation Easements. Complete   | ıf the organızatıon answered "Yes" t   | o Form 990, Par             | t IV, line 7.        |
| Preservation Protection o Preservation Complete lines 2 | nservation easements held by the oin of land for public use (e.g., recreating finatural habitat in of open space  a-2d if the organization held a qualing last day of the tax year | on or pleasure)  Preservation of ar  | certified historic s        | tructure             |
| casement on the   | rust day of the tax year   |  | Held at                     | the End of the Year  |
| a Total number of                                       | conservation easements   |  | 2a                          | the Line of the Tear |
|   | stricted by conservation easements   |  | 2b                          |                      |
| _   | rvation easements on a certified his   |  | 2c                          |                      |
| _   | rvation easements included in (c) a  | , ,  | 2d                          |                      |
| the taxable year  | <b>-</b>   | rred, released, extinguished, or terminate stion easement is located 🛌   | · ·                         | ion during           |
|   | ation have a written policy regarding<br>ne conservation easements it holds?   | the periodic monitoring, inspection, hand  | dling of violations,        | and Yes No           |
| Staff and volunte                                       | er hours devoted to monitoring, insp   | ecting and enforcing conservation easen  | nents during the ye         | ar ►                 |
| A mount of expen  | ses incurred in monitoring, inspecti   | ng, and enforcing conservation easement  | s during the year 🕨         | +\$                  |
|   | ervation easement reported on line 2<br>ind 170(h)(4)(B)(ii)?  | (d) above satisfy the requirements of sec  | ction                       | ┌ Yes                |
| balance sheet, a  |  | onservation easements in its revenue and<br>the footnote to the organization's financia<br>ments   |                             |                      |
|   |  | ns of Art, Historical Treasures,<br>'Yes" to Form 990, Part IV, line 8.  | or Other Simil              | ar Assets.           |
| art, historical tre                                     | asures, or other similar assets held   | 116, not to report in its revenue stateme<br>for public exhibition, education or resear<br>ancial statements that describes these i  | ch in furtherance o         |                      |
| historical treasu                                       | · ·  | 116, to report in its revenue statement a<br>public exhibition, education, or research i   |                             | •                    |
| (i) Revenues inc  | luded in Form 990, Part VIII, line 1   |  | <b>►</b> \$_                |                      |
| (ii) Assets includ                                      | ded in Form 990, Part X  |  | <b>&gt;</b> \$              |                      |
| If the organization                                     | •  | orical treasures, or other similar assets fo<br>S 116 relating to these items  |                             |                      |
| a Revenues includ                                       | ed ın Form 990, Part VIII, line 1  |  | <b>►</b> \$                 |                      |

**b** Assets included in Form 990, Part X

| art      | <b>311</b> Organizations Maintaining Co   | illections of Art    | t, His  | tori            | cal Tre   | easu    | res, or (                | <b>Othe</b> | r Simila                    | r Asse          | ets (co          | ntınued)              |
|----------|---|----------------------|---------|-----------------|-----------|---------|--------------------------|-------------|-----------------------------|-----------------|------------------|-----------------------|
| 3        | Using the organization's accession and othe items (check all that apply)                      | r records, check an  | y of th | e foll          | owing th  | hat ar  | e a sıgnıfıc             | ant u       | se of its co                | ollection       | n                |                       |
| а        | Public exhibition   |                      | d       | Γ               | Loan o    | rexc    | hange prog               | rams        |                             |                 |                  |                       |
| b        | Scholarly research  |                      | e       | Γ               | Other     |         |                          |             |                             |                 |                  |                       |
| c        | Preservation for future generations   |                      |         |                 |           |         |                          |             |                             |                 |                  |                       |
| ı        | Provide a description of the organization's co  | ollections and expla | ain hov | v the           | / further | r the o | organizatio              | n's ex      | empt purp                   | ose in          |                  |                       |
| 5        | During the year, did the organization solicity assets to be sold to raise funds rather than t |                      |         |                 |           |         |                          |             | ıılar                       | Г               | Yes              | ┌ No                  |
| a r      | t IV Escrow and Custodial Arrang  |                      |         |                 |           |         | n answere                | ed "Y       | es" to Fo                   | rm 990          | ),               |                       |
|          | Part IV, line 9, or reported an ar  |                      |         |                 |           |         |                          |             |                             |                 |                  |                       |
| а        | Is the organization an agent, trustee, custoo<br>included on Form 990, Part X?                |                      | •       |                 |           | ions    | or other as:             | setsi       | not                         | Γ               | Yes              | Г No                  |
| Ь        | If "Yes," explain the arrangement in Part XI  | V and complete the   | follow  | ing ta          | able      |         | Г                        |             |                             | -               |                  |                       |
| _        |   |                      |         |                 |           |         |                          | _           |                             | A mou           | ınt              |                       |
| ر<br>د   | Beginning balance   |                      |         |                 |           |         | -                        | 1c          |                             |                 |                  |                       |
| d<br>-   | Additions during the year   |                      |         |                 |           |         | }                        | 1d          |                             |                 |                  |                       |
| e        | Distributions during the year   |                      |         |                 |           |         | -                        | 1e          |                             |                 |                  |                       |
| f        | Ending balance  |                      |         |                 |           |         |                          | <b>1</b> f  |                             |                 |                  |                       |
| а        | Did the organization include an amount on Fo  | orm 990, Part X, lın | e 21?   |                 |           |         |                          |             |                             | Г               | Yes              | │ No                  |
|          | If "Yes," explain the arrangement in Part XIV   |                      |         |                 | 1 1157    |         |                          |             |                             |                 |                  |                       |
| a        | t V Endowment Funds. Complete   | If the organizatio   |         | were<br>Prior \ |           |         | Form 990<br>o Years Back |             | t IV, line<br>Three Years I |                 | NEOUT YE         | ears Back             |
| 1        | Beginning of year balance   | (a) carrent rear     | (2)     | ,, ,,,,,,       | Cui       | (0)     | o rears back             | 10,         | Timee rears                 | Jack (C         | .,. ou           | ars back              |
| b        | Contributions   |                      |         |                 |           |         |                          |             |                             |                 |                  |                       |
| =        | Investment earnings or losses   |                      |         |                 |           |         |                          |             |                             |                 |                  |                       |
| d        | Grants or scholarships  |                      |         |                 |           |         |                          |             |                             |                 |                  |                       |
| <b>e</b> | Other expenditures for facilities and programs  |                      |         |                 |           |         |                          |             |                             |                 |                  |                       |
| f        | Administrative expenses   |                      |         |                 |           |         |                          |             |                             |                 |                  |                       |
| g        | End of year balance   |                      |         |                 |           |         |                          |             |                             |                 |                  |                       |
|          | Provide the estimated percentage of the yea   | r end balance held   | as      |                 | •         |         |                          |             |                             | •               |                  |                       |
| а        | Board designated or quasi-endowment 🕨   | %                    |         |                 |           |         |                          |             |                             |                 |                  |                       |
| Ь        | Permanent endowment > %   | 1                    |         |                 |           |         |                          |             |                             |                 |                  |                       |
| С        | Term endowment ► %  |                      |         |                 |           |         |                          |             |                             |                 |                  |                       |
| а        | Are there endowment funds not in the posse  | ssion of the organiz | ation t | thata           | re held   | and a   | dmınıstere               | d for       | the                         |                 |                  |                       |
|          | organization by   |                      |         |                 |           |         |                          |             |                             |                 | Yes              | No                    |
|          | (i) unrelated organizations   |                      |         | •               |           |         |                          | •           |                             | 3a(i)<br>3a(ii) |                  |                       |
| ь        | (ii) related organizations  |                      |         |                 |           | •       |                          | •           |                             | 3a(11)          | <u> </u>         |                       |
|          | Describe in Part XIV the intended uses of th  | •                    |         |                 |           |         |                          | •           |                             | 30              |                  |                       |
| a r      | t VI Investments—Land, Building:  |                      |         |                 |           | 90, Pa  | art X, line              | 10.         |                             |                 |                  |                       |
|          | Description of investment   |                      |         | (a)             | Cost or o | ther    | (b)Cost or o             | ther        | (c) Accumu<br>depreciat     |                 | ( <b>d</b> ) Boo | ok value              |
| ,        | _and  |                      |         |                 |           |         | 1,38                     | 6,342       |                             |                 | ;                | 1,386,342             |
| b        | Buildings   |                      |         |                 |           |         | 34,63                    | -           | 23,8                        | 97,963          |                  | ),740,50 <del>6</del> |
| С        | Leasehold improvements  |                      |         |                 |           |         |                          |             |                             |                 |                  |                       |
| d        | Equipment   |                      |         |                 |           |         | 3,49.                    | 2,168       | 2,7                         | 58,562          |                  | 733,606               |
| e        | Other   |                      |         |                 |           |         | 7,38                     | 7,527       | 6,6                         | 79,085          |                  | 708,442               |

13,568,896

| Part VIII Investments—Other Securities. See   | Form 990, Part X, line 12                |                      |                         |
|---|--|----------------------|-------------------------|
| (a) Description of security or category   | (b)Book value                            |                      | d of valuation          |
| (including name of security)  | ` '                                      | Cost or end-of       | -year market value      |
| Financial derivatives   |  |                      |                         |
| Closely-held equity interests   |  |                      |                         |
| Other   |  |                      |                         |
|   |  |                      |                         |
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|   |  |                      |                         |
| Total. (Column (b) should equal Form 990, Part X, col (B) line 12)  |  |                      |                         |
| Part VIII Investments—Program Related. Se   | e Form 990, Part X, line                 |                      |                         |
| (a) Description of investment type  | (b) Book value                           |                      | d of valuation          |
|   | ` ′                                      | Cost or end-of       | -year market value      |
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| Total. (Column (b) should equal Form 990, Part X, col (B) line 13 )   |  |                      |                         |
| Part IX Other Assets. See Form 990, Part X, III   | ne 15.                                   |                      |                         |
|   | ne 15.                                   |                      | (b) Book value          |
| Part IX Other Assets. See Form 990, Part X, III   | ne 15.                                   |                      | ( <b>b)</b> Book value  |
| Part IX Other Assets. See Form 990, Part X, III   | ne 15.                                   |                      | ( <b>b)</b> Book value  |
| Part IX Other Assets. See Form 990, Part X, III   | ne 15.                                   |                      | (b) Book value          |
| Part IX Other Assets. See Form 990, Part X, III   | ne 15.                                   |                      | (b) Book value          |
| Part IX Other Assets. See Form 990, Part X, III   | ne 15.                                   |                      | (b) Book value          |
| Part IX Other Assets. See Form 990, Part X, III   | ne 15.                                   |                      | (b) Book value          |
| Part IX Other Assets. See Form 990, Part X, III   | ne 15.                                   |                      | ( <b>b</b> ) Book value |
| Part IX Other Assets. See Form 990, Part X, III   | ne 15.                                   |                      | (b) Book value          |
| Part IX Other Assets. See Form 990, Part X, III   | ne 15.                                   |                      | (b) Book value          |
| Part IX Other Assets. See Form 990, Part X, III   | ne 15.                                   |                      | (b) Book value          |
| Part IX Other Assets. See Form 990, Part X, III   | ne 15.                                   |                      | (b) Book value          |
| Part IX Other Assets. See Form 990, Part X, III   | ne 15.                                   |                      | (b) Book value          |
| Part IX Other Assets. See Form 990, Part X, III   | ne 15.                                   |                      | (b) Book value          |
| Part IX Other Assets. See Form 990, Part X, III   | ne 15.                                   |                      | (b) Book value          |
| Part IX Other Assets. See Form 990, Part X, III   | ne 15.                                   |                      | (b) Book value          |
| Part IX Other Assets. See Form 990, Part X, III   | ne 15.                                   |                      | (b) Book value          |
| Part IX Other Assets. See Form 990, Part X, III   | ne 15.                                   |                      | (b) Book value          |
| Part IX Other Assets. See Form 990, Part X, III  (a) Descrip  | ne 15. Otion                             |                      | (b) Book value          |
| Part IX Other Assets. See Form 990, Part X, III  (a) Description  Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  | ne 15. ption  5.)                        |                      | (b) Book value          |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X  | 5.)                                      |                      | (b) Book value          |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X  (a) Description of Liability  | ne 15. ption  5.)                        |                      | (b) Book value          |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X  | 5.)                                      | , , , , , , <b>,</b> | (b) Book value          |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X  (a) Description of Liability  | 5.)                                      |                      | (b) Book value          |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X  (a) Description of Liability  Federal Income Taxes  Accrued Actuarial Liabilities                                   | 5.)  (b) A mount  60,680,547             |                      | (b) Book value          |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X  (a) Description of Liability  Federal Income Taxes  Accrued Actuarial Liabilities  Loans from related organizations | 5.)  (b) A mount  60,680,547  19,717,134 |                      | (b) Book value          |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X  (a) Description of Liability  Federal Income Taxes  Accrued Actuarial Liabilities                                   | 5.)  (b) A mount  60,680,547             |                      | (b) Book value          |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X  (a) Description of Liability  Federal Income Taxes  Accrued Actuarial Liabilities  Loans from related organizations | 5.)  (b) A mount  60,680,547  19,717,134 |                      | (b) Book value          |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X  (a) Description of Liability  Federal Income Taxes  Accrued Actuarial Liabilities  Loans from related organizations | 5.)  (b) A mount  60,680,547  19,717,134 |                      | (b) Book value          |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X  (a) Description of Liability  Federal Income Taxes  Accrued Actuarial Liabilities  Loans from related organizations | 5.)  (b) A mount  60,680,547  19,717,134 |                      | (b) Book value          |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X  (a) Description of Liability  Federal Income Taxes  Accrued Actuarial Liabilities  Loans from related organizations | 5.)  (b) A mount  60,680,547  19,717,134 |                      | (b) Book value          |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X  (a) Description of Liability  Federal Income Taxes  Accrued Actuarial Liabilities  Loans from related organizations | 5.)  (b) A mount  60,680,547  19,717,134 |                      | (b) Book value          |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X  (a) Description of Liability  Federal Income Taxes  Accrued Actuarial Liabilities  Loans from related organizations | 5.)  (b) A mount  60,680,547  19,717,134 |                      | (b) Book value          |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X  (a) Description of Liability  Federal Income Taxes  Accrued Actuarial Liabilities  Loans from related organizations | 5.)  (b) A mount  60,680,547  19,717,134 |                      | (b) Book value          |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X  (a) Description of Liability  Federal Income Taxes  Accrued Actuarial Liabilities  Loans from related organizations | 5.)  (b) A mount  60,680,547  19,717,134 |                      | (b) Book value          |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X  (a) Description of Liability  Federal Income Taxes  Accrued Actuarial Liabilities  Loans from related organizations | 5.)  (b) A mount  60,680,547  19,717,134 |                      | (b) Book value          |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X  (a) Description of Liability  Federal Income Taxes  Accrued Actuarial Liabilities  Loans from related organizations | 5.)  (b) A mount  60,680,547  19,717,134 |                      | (b) Book value          |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X  (a) Description of Liability  Federal Income Taxes  Accrued Actuarial Liabilities  Loans from related organizations | 5.)  (b) A mount  60,680,547  19,717,134 |                      | (b) Book value          |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X  (a) Description of Liability  Federal Income Taxes  Accrued Actuarial Liabilities  Loans from related organizations | 5.)  (b) A mount  60,680,547  19,717,134 |                      | (b) Book value          |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X  (a) Description of Liability  Federal Income Taxes  Accrued Actuarial Liabilities  Loans from related organizations | 5.)  (b) A mount  60,680,547  19,717,134 |                      | (b) Book value          |

| 1    | Total revenue (Form 990, Part VIII, column (A), line 12)                                       | 1    | 214,617,809 |
|------|--|------|-------------|
| 2    | Total expenses (Form 990, Part IX, column (A), line 25)  | 2    | 210,732,339 |
| 3    | Excess or (deficit) for the year Subtract line 2 from line 1                                   | 3    | 3,885,470   |
| 4    | Net unrealized gains (losses) on investments   | 4    | -1,487      |
| 5    | Donated services and use of facilities   | 5    |             |
| 6    | Investment expenses  | 6    |             |
| 7    | Prior period adjustments   | 7    |             |
| 8    | Other (Describe in Part XIV)   | 8    | 491,562     |
| 9    | Total adjustments (net) Add lines 4 - 8  | 9    | 490,075     |
| 10   | Excess or (deficit) for the year per financial statements Combine lines 3 and 9                | 10   | 4,375,545   |
| Part | XIII Reconciliation of Revenue per Audited Financial Statements With Revenue p                 | er R | eturn       |
| 1    | Total revenue, gains, and other support per audited financial statements                       | 1    | 262,890,778 |
| 2    | Amounts included on line 1 but not on Form 990, Part VIII, line 12                             |      |             |
| а    | Net unrealized gains on investments  |      |             |
| b    | Donated services and use of facilities   |      |             |
| c    | Recoveries of prior year grants  |      |             |
| d    | Other (Describe in Part XIV)   |      |             |
| e    | Add lines <b>2a</b> through <b>2d</b>  | 2e   | 56,032,447  |
| 3    | Subtract line <b>2e</b> from line <b>1</b>   | 3    | 206,858,331 |
| 4    | A mounts included on Form 990, Part VIII, line 12, but not on line 1                           |      |             |
| а    | Investment expenses not included on Form 990, Part VIII, line 7b . 4a                          |      |             |
| b    | Other (Describe in Part XIV)   |      |             |
| c    | Add lines <b>4a</b> and <b>4b</b>  | 4c   | 7,759,478   |
| 5    | Total Revenue Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 12)  | 5    | 214,617,809 |
|      | Reconciliation of Expenses per Audited Financial Statements With Expenses                      | per  |             |
| 1    | Total expenses and losses per audited financial statements                                     | 1    | 250,868,558 |
| 2    | Amounts included on line 1 but not on Form 990, Part IX, line 25                               |      |             |
| а    | Donated services and use of facilities   |      |             |
| ь    | Prior year adjustments   | 1    |             |
| С    | Other losses   |      |             |
| d    | Other (Describe in Part XIV) 2d 46,944,168   |      |             |
| e    | Add lines <b>2a</b> through <b>2d</b>  | 2e   | 47,895,697  |
| 3    | Subtract line <b>2e</b> from line <b>1</b>   | 3    | 202,972,861 |
| 4    | A mounts included on Form 990, Part IX, line 25, but not on line 1:                            |      |             |
| а    | Investment expenses not included on Form 990, Part VIII, line 7b 4a                            |      |             |
| b    | Other (Describe in Part XIV)   |      |             |
| c    | Add lines <b>4a</b> and <b>4b</b>  | 4c   | 7,759,478   |
| 5    | Total expenses Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 18) | 5    | 210,732,339 |

Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements

# Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information

| Ident if ier | Return Reference | Explanation  |
|--------------|------------------|--|
|              |                  | FIN 48 footnote from 2009 audit In June 2006, the Financial Accounting Standards Board (FASB) issued FASB Interpretation No 48, Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No 109 (FIN 48) FIN 48 is now codified in FASB Accounting Standards Codification (ASC) Topic 740, Income Taxes ASC 740 addresses the determination of how tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements Additionally, the tax benefit from an uncertain tax position must be recognized only if it is more-likely-than-not that the tax position will be sustained upon examination by the tax authorities ASC 740 is effective for the Chamber and all of its affiliates beginning January 1, 2009 Management's reassessment of its tax positions in accordance with the adoption of ASC 740 did not have a material impact on the results of Chamber's operations or financial position. Further, management's analysis of uncertain tax positions as required under ASC 740 determined that the company had no uncertain tax positions and as such, no liability has been recorded as of December 31, 2009 Management does not anticipate any material changes in this position in the next 12 months |
|              |                  | Schedule D Part XI Number 8 The \$491,562 is made up of Adjustment of Minimum Pension Reserve 491,561 Rounding 1 \$491,562   |
|              |                  | Schedule D Part XII Number 2d The \$55,082,405 is made up of Affiliated organizations revenue 54,926,843 Rental expenses to line 6b on 990 155,563 Rounding (1) 55,082,405 Schedule D Part XII Number 4b The \$7,759,478 is made up of intercompany eliminations   |
|              |                  | Schedule D Part XIII Number 2d The \$46,944,168 is made up of Affiliated organizations expense 46,788,605 Rental expenses to line 6b on 990 155,563 46,944,168 Schedule D Part XIII Number 4b The \$7,759,478 is made up of intercompany eliminations  |

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As Filed Data -

DLN: 93493316028120

OMB No 1545-0047

**SCHEDULE F** (Form 990)

► Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.

**Statement of Activities Outside the United States** 

▶ Attach to Form 990. ▶ See separate instructions.

Open to Public **Inspection** 

Department of the Treasury Internal Revenue Service

Name of the organization

Chamber of Commerce of the USA

Employer identification number

53-0045720

| Part I | General Information on     | <b>Activities Outside the United States.</b> | Complete if the organization ans | wered |
|--------|----------------------------|--|----------------------------------|-------|
|        | "Yes" to Form 990, Part IV | line 14b.                                    | _                                |       |

| 1 | For grantmakers. Does the organization maintain records to substantiate the amount of the grants or          |     |   |    |
|---|--|-----|---|----|
|   | assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award |     |   |    |
|   | the grants or assistance?  | Yes | Γ | No |
|   |  |     |   |    |

For grant makers. Describe in Part IV the organization's procedures for monitoring the use of grant funds outside the United States

| <b>3</b> Activites per Region (U           | se Schedule F-1                     | (Form 990) ıf add                                 | ditional space is needed )   |  |                                      |
|--|-------------------------------------|---|--|--|--------------------------------------|
| (a) Region                                 | (b) Number of offices in the region | (c) Number of<br>employees or<br>agents in region | (d) Activities conducted in<br>region (by type) (i e ,<br>fundraising, program services,<br>grants to recipients located in<br>the region) | (e) If activity listed in (d) is a program service, describe specific type of service(s) in region | (f) Total expenditures<br>for region |
| South Asia                                 | 1                                   |   | Fundraising and programs<br>services associated with<br>the US-India Business<br>Council   | Membership benefits of<br>the US-India Business<br>Council   | 383,433                              |
| Europe                                     | 1                                   |   | Member services in<br>Brussels   | Business advocacy in<br>Europe   | 466,333                              |
| Europe                                     | 0                                   | 0   | Seminars and speaking engagements  | Business advocacy in<br>Europe   | 745,183                              |
| South Asia                                 | 0                                   | 0   | Seminars and speaking engagements  | Business advocacy in<br>South Asia   | 100,276                              |
| East Asia and the Pacific                  | 0                                   | 0   | Seminars and speaking engagements  | Business advocacy in<br>East Asia  | 906,213                              |
| Middle East and North Africa               | 0                                   |   | Seminars and speaking engagements  | Business advocacy in the<br>Middle East  | 104,921                              |
| Russia and the Newly<br>Independent States | 0                                   | 0   | Seminars and speaking engagements  | Business advocacy in<br>Russia and the former<br>USSR  | 23,630                               |
| South America                              | 0                                   | 0   | Seminars and speaking engagements  | Business advocacy in<br>South America  | 215,606                              |
| Sub Saharan Africa                         | 0                                   | 0   | Seminars and speaking engagements  | Business advocacy in Sub<br>Saharan Africa   | 16,120                               |
| Central America and the<br>Carribean       | 0                                   | 0   | Seminars and speaking engagements  | Business advocacy in<br>Central America and the<br>Carribean                                       | 991                                  |
| North America                              | 0                                   | 0   | Seminars and speaking engagements  | Business advocacy in<br>North America  | 96,995                               |
|  |                                     |   |  |  |                                      |
|  |                                     |   |  |  |                                      |
|  |                                     |   |  |  |                                      |
|  |                                     |   |  |  |                                      |
|  |                                     |   |  |  |                                      |
| Totals ▶                                   | 2                                   |   |  |  | 3,059,701                            |
| For Privacy Act and Paperwork R            | eduction Act Noti                   | ce, see the Instruc                               | tions for Form 990.  | Cat No 50082W <b>Sch</b> e   | edule F (Form 990) 2009              |

| (a) Name of organization and EIII (if applicable)  Section (a) Section (b) Section (c) Sec | F              | Part IV, line 1              | 15, for any                | sistance to Orgar<br>y recipient who recent<br>m 990) if additional | eived more than \$5                       | es Outside the Un<br>,000. Check this box    | i <b>ited States.</b> Comp<br>of no one recipient | plete if the organiza<br>received more tha | tion answered "Yes<br>n \$5,000 | 'to Form 990,<br>► 厂   |
|--|----------------|------------------------------|----------------------------|---|---|--|---|--|---------------------------------|--|
|  | <b>(a)</b> Nan | ne of s<br>ation an          | section<br>id EIN (if      | (c) Region  |   |  | cash  | of non-cash                                | of non-cash                     | (i) Method of<br>valuation<br>(book, FMV,<br>appraisal, other) |
|  |                |                              |                            |   |   |  |   |  |                                 |  |
|  |                |                              |                            |   |   |  |   |  |                                 |  |
|  |                |                              |                            |   |   |  |   |  |                                 |  |
|  |                |                              |                            |   |   |  |   |  |                                 |  |
|  |                |                              |                            |   |   |  |   |  |                                 |  |
|  |                |                              |                            |   |   |  |   |  |                                 |  |
|  |                |                              |                            |   |   |  |   |  |                                 |  |
|  |                |                              |                            |   |   |  |   |  |                                 |  |
|  |                |                              |                            |   |   |  |   |  |                                 |  |
|  |                |                              |                            |   |   |  |   |  |                                 |  |
|  |                |                              |                            |   |   |  |   |  |                                 |  |
|  |                |                              |                            |   |   |  |   |  |                                 |  |
|  |                |                              |                            |   |   |  |   |  |                                 |  |
| 2. Enter total number of recognitions lated above that are recognized as showing by the foreign country, recognized as   |                |                              |                            |   |   |  |   |  |                                 |  |
| 2. Enter total number of recognizations listed above that are recognized as showing by the foreign country, recognized as  |                |                              |                            |   |   |  |   |  |                                 |  |
| 2. They total number of recognish are an inches on being that are recognised as should be found as according to a second as  |                |                              |                            |   |   |  |   |  |                                 |  |
| Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter   | 2 Enter tax-ex | total number<br>cempt by the | r of recipie<br>IRS, or fo | ent organizations listor which the grante                           | ted above that are<br>e or counsel has pr | recognized as charit<br>ovided a section 50: | ties by the foreign o<br>1(c)(3) equivalency      | country, recognized<br>letter              | as<br>. ▶                       |  |
| 3 Enter total number of other organizations or entities  | 3 Enter        | total number                 | r of other                 | organizations or en   | tities                                    |  |   |  |                                 |  |

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Use Schedule F-1 (Form 990) if additional space is needed. (c) Number of (b) Region (d) A mount of (e) Manner of cash (a) Type of grant or (f) A mount of (g) Description (h) Method of cash grant dısbursement of non-cash valuation assistance recipients non-cash (book, FMV, assistance assistance appraisal, other)

Schedule F (Form 990) 2009

| Identifier | ReturnReference | in Part I, line 2, and any additional information.  Explanation |
|------------|-----------------|---|
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DLN: 93493316028120

2009

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

**SCHEDULE G** 

**Supplemental Information Regarding Fundraising or Gaming Activities** Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19,

or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

Attach to Form 990 or Form 990-EZ. See separate instructions.

Open to Public Inspection

Name of the organization Chamber of Commerce of the USA

**Employer identification number** 

|    |      |  |      |    |     |                              | 53-    | 0045720    |         |     |   |   |
|----|------|--|------|----|-----|------------------------------|--------|------------|---------|-----|---|---|
| Pā | rt I | Fundraising Activities. Complete if the organ<br>Form 990-EZ filers are not required to complete                           |      |    |     |                              | 990    | , Part IV, | line 17 | 7.  |   |   |
| 1  | Ind  | dicate whether the organization raised funds through any o   | fthe | fo | llo | wing activities Check all th | nat ap | ply        |         |     |   |   |
| а  | ~    | Mail solicitations   | е    |    | Γ   | Solicitation of non-govern   | ment   | grants     |         |     |   |   |
| b  | ~    | Internet and e-mail solicitations  | f    |    | Г   | Solicitation of government   | grar   | ts         |         |     |   |   |
| c  | ~    | Phone solicitations  | g    |    | Γ   | Special fundraising events   | ;      |            |         |     |   |   |
| d  | 굣    | In-person solicitations  |      |    |     |                              |        |            |         |     |   |   |
| 2a |      | d the organization have a written or oral agreement with an<br>key employees listed in Form 990, Part VII) or entity in co | •    |    |     | , -                          |        |            | I~      | Yes | Г | N |
| b  |      | Yes," list the ten highest paid individuals or entities (fundi   |      |    |     | _                            |        |            |         | IS  |   |   |

| (i) Name of individual or entity (fundraiser) | (ii) Activity       | (iii) fundraise custoe contr contribu Yes | erhave<br>dy or<br>ol of | (iv) Gross receipts<br>from activity | (v) A mount paid to<br>(or retained by)<br>fundraiser listed in<br>col (i) | (vi) A mount paid to<br>(or retained by)<br>organization |
|---|---------------------|---|--------------------------|--------------------------------------|--|--|
| Carol Hallett                                 | General fundraising |   | No                       | 4,863,608                            | 233,332  | 4,630,276  |
| R James Nicholson                             | General fundraising |   | No                       | 3,000,000                            | 102,256  | 2,897,744  |
| Stacey Lukens                                 | General fundraising |   | No                       | 2,200,000                            | 120,470  | 2,079,530  |
| Brandon Sweitzer                              | General fundraising |   | No                       | 870,000                              | 249,996  | 620,004  |
| Total   |                     |   | <b>.</b>                 | 10,933,608                           | 706,054  | 10,227,554   |

List all states in which the organization is registered or licensed to solicit funds or has been notified it is exempt from registration or

| Pa       | rt II    | Fundraising Events. Com<br>more than \$15,000 on Form                             |                           |  |                                  |                | report  | ted |
|----------|----------|---|---------------------------|--|----------------------------------|----------------|---|-----|
|          |          |   | (a) Event #1              | (b) Event #2                                     | (c) O ther Events (total number) | ( <b>d)</b> To | otal Eve<br>ol <b>(a)</b> th<br>ol <b>(c)</b> ) |     |
| Revenue  | 1 2 3    | Gross receipts  Less Charitable contributions  Gross income (line 1 minus line 2) | (event type)              |  | (total number)                   |                |   |     |
|          | 4        | Cash prizes   |                           |  |                                  |                |   |     |
| Ses      | 5<br>6   | Non-cash prizes   |                           |  |                                  | +              |   |     |
| Expenses | 7        | Food and beverages  |                           |  |                                  |                |   |     |
| Direct B | 8        | Entertainment   |                           |  |                                  |                |   |     |
| ឨ        | 9        | Other direct expenses .   |                           |  |                                  | <u> </u>       |   |     |
|          | 10<br>11 | Direct expense summary Add line<br>Net income summary Combine lii                 |                           |  | <b>.</b><br>                     |                |   |     |
| Par      | t III    |   | ganızatıon answered       |  | irt IV, line 19, or repo         | rted mo        | re thar   | 1   |
| Revenue  |          |   | (a) Bingo                 | (b) Pull tabs/Instant<br>bingo/progressive bingo | (c) O ther gaming                | (Add co        | otal gam<br>I <b>(a)</b> th<br>ol <b>(c)</b> )  |     |
|          | 1 (      | Gross revenue   |                           |  |                                  |                |   |     |
| Ses      | 2 (      | Cash prizes   |                           |  |                                  | <u> </u>       |   |     |
| Expenses | s 1      | Non-cash prizes   |                           |  |                                  | <u> </u>       |   |     |
| Direct E | 4 F      | Rent/facility costs   |                           |  |                                  |                |   |     |
| <u></u>  | 5 (      | Other direct expenses   |                           |  |                                  |                |   |     |
|          | 6 \      | Volunteer labor   | ∀es                       | │  | Г Yes                            |                |   |     |
|          |          | Direct expense summary Add lines  |                           |  | <b>.</b>                         |                |   |     |
|          | 8        | Net gaming income summary Com   | bine lines 1, column d, a | ind line 7                                       | <u> <del>.</del> .</u>           |                | Yes   | No  |
| 9<br>a   | Is th    | er the state(s) in which the organiza<br>ne organization licensed to operate      |                           |  |                                  | · 9a           |   |     |
| b        |          | lo," Explain  |                           |  |                                  | _              |   |     |
| 10a<br>b |          | e any of the organization's gaming l<br>es," Explain                              | ıcenses revoked, suspe    | nded or terminated during                        | the tax year?                    | 10a            | 3   |     |
| 11       |          | s the organization operate gaming a   |                           |  |                                  |                | .   |     |
| 12       |          | ne organization a grantor, beneficia<br>ied to administer charitable gaming       |                           |  |                                  | .   .,         |   |     |

|           |  | Yes      | No |
|-----------|--|----------|----|
| 13        | Indicate the percentage of gaming activity operated in   |          |    |
| а         | The organization's facility  |          |    |
| b         | An outside facility  |          |    |
| 14        | Enter the name and address of the person who prepares the organization's gaming/special events books and records |          |    |
|           |  |          |    |
|           | Name 🟲   |          |    |
|           |  |          |    |
|           |  |          |    |
|           | Address -  |          |    |
|           |  |          |    |
| 15a       | Does the organization have a contract with a third party from whom the organization receives gaming              |          |    |
|           | revenue?   | ,        |    |
| b         | If "Yes," enter the amount of gaming revenue received by the organization 🕨 \$ and the                           | +        |    |
|           | amount of gaming revenue retained by the third party 🟲 \$  |          |    |
| c         | If "Yes," enter name and address   |          |    |
|           |  |          |    |
|           | Name 🟲   |          |    |
|           |  |          |    |
|           |  |          |    |
|           | Address •  |          |    |
| 16        |  |          |    |
| 16        | Gaming manager information   |          |    |
|           |  |          |    |
|           | Name 🟲   |          |    |
|           | Name F   |          |    |
|           | Gaming manager compensation 🕨 \$   |          |    |
|           |  |          |    |
|           | Description of services provided -   |          |    |
|           | Director/officer Employee Independent contractor   |          |    |
|           | I Director/officer I Employee I Independent contractor   |          |    |
| <b>.7</b> | Mandatory distributions  |          |    |
| а         | Is the organization required under state law to make charitable distributions from the gaming proceeds to        |          |    |
|           | retain the state gaming license?   | <u> </u> |    |
| b         | Enter the amount of distributions required under state law distributed to other exempt organizations or spent    |          |    |
|           | in the organization's own exempt activities during the tax year ▶ \$   | 1        |    |

DLN: 93493316028120

**Employer identification number** 

OMB No 1545-0047

Schedule J (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

# **Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** ► Complete if the organization answered "Yes" to Form 990,

Part IV, question 23.

► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

| CHE | 53-0045720   |  |    |     |    |  |  |  |
|-----|--|--|----|-----|----|--|--|--|
| Pa  | rt I Questions Regarding Compensation  | on .   |    |     |    |  |  |  |
|     |  |  |    | Yes | Νo |  |  |  |
| 1a  |  | ovided any of the following to or for a person listed in Form<br>I to provide any relevant information regarding these items |    |     |    |  |  |  |
|     | First-class or charter travel  | Housing allowance or residence for personal use  |    |     |    |  |  |  |
|     | ▼ Travel for companions  | Payments for business use of personal residence  |    |     |    |  |  |  |
|     | ▼ Tax idemnification and gross-up payments   | ▼ Health or social club dues or initiation fees  |    |     |    |  |  |  |
|     | Discretionary spending account   | Personal services (e g , maid, chauffeur, chef)  |    |     |    |  |  |  |
| b   | If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement orprovision of all the expenses described above? If "No," complete Part III to explain |  |    |     |    |  |  |  |
| 2   | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?       |  |    |     |    |  |  |  |
| 3   | Indicate which, if any, of the following the organization organization's CEO/Executive Director Check all t  | hat apply  |    |     |    |  |  |  |
|     | Compensation committee  Independent compensation consultant  | <ul> <li>✓ Written employment contract</li> <li>✓ Compensation survey or study</li> </ul>                                    |    |     |    |  |  |  |
|     | ✓ Independent compensation consultant ✓ Form 990 of other organizations  | <ul> <li>✓ Compensation survey or study</li> <li>✓ Approval by the board or compensation committee</li> </ul>                |    |     |    |  |  |  |
|     | 1 orm 9 90 or other organizations  | p. Approval by the board of compensation committee   |    |     |    |  |  |  |
| 4   | During the year, did any person listed in Form 990, or a related organization  | Part VII, Section A, line 1a with respect to the filing organization   |    |     |    |  |  |  |
| а   | Receive a severance payment or change-of-contro  | l payment?   | 4a |     | No |  |  |  |
| ь   |  |  |    |     |    |  |  |  |
| c   | Participate in, or receive payment from, an equity-l   | pased compensation arrangement?  | 4c |     | Νο |  |  |  |
|     | If "Yes" to any of lines 4a-c, list the persons and p  | rovide the applicable amounts for each item in Part III  |    |     |    |  |  |  |
|     | Only 501(c)(3) and 501(c)(4) organizations only m  | ust complete lines 5-9.  |    |     |    |  |  |  |
| 5   | For persons listed in form 990, Part VII, Section A compensation contingent on the revenues of   | , line 1a, did the organization pay or accrue any  |    |     |    |  |  |  |
| а   | The organization?  |  | 5a |     |    |  |  |  |
| b   | Any related organization?  |  | 5b |     |    |  |  |  |
|     | If "Yes," to line 5a or 5b, describe in Part III   |  |    |     |    |  |  |  |
| 6   | For persons listed in form 990, Part VII, Section A compensation contingent on the net earnings of   | , line 1a, did the organization pay or accrue any  |    |     |    |  |  |  |
| а   | The organization?  |  | 6a |     |    |  |  |  |
| b   | Any related organization?  |  | 6b |     |    |  |  |  |
|     | If "Yes," to line 6a or 6b, describe in Part III   |  |    |     |    |  |  |  |
| 7   | For persons listed in Form 990, Part VII, Section A payments not described in lines 5 and 6? If "Yes,"   | , line 1a, did the organization provide any non-fixed<br>describe in Part III  | 7  |     |    |  |  |  |
| 8   | Were any amounts reported in Form 990, Part VII, subject to the initial contract exception described in Part III   | paid or accured pursuant to a contract that was<br>in Regs section 53 4958-4(a)(3)? If "Yes," describe                       | 8  |     |    |  |  |  |
| 9   | If "Yes" to line 8 did the organization also follow th   | ne rehuttable presumption procedure described in Regulations   |    |     |    |  |  |  |

section 53 4958-6(c)?

# Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

| (A) Name   | ,           | (B) Breakdown of         | W-2 and/or 1099-MIS                       | SC compensation                           | (C) Retirement and             | (D) Nontaxable | (E) Total of columns | <b>(F)</b> Compensation                         |  |
|--|-------------|--------------------------|---|---|--------------------------------|----------------|----------------------|---|--|
| Thomas J Donohue  Greg Lebedev  Steven J Law  Stan M Harrell  Agnes Warfield-Blanc  Robert B Josten  David Chavern  Shannon DiBari  Thomas J Collamore  William C Miller(Fmr  Key Emp)  David T Hirschmann |             | (i) Base<br>compensation | (ii) Bonus &<br>incentive<br>compensation | (iii) Other<br>reportable<br>compensation | other deferred<br>compensation | benefits       | (B)(ı)-(D)           | reported in prior<br>Form 990 or<br>Form 990-EZ |  |
| Thomas J Donohue   | (1)<br>(11) | 1,050,010                | 2,550,000<br>0                            | 85,005<br>0                               | 51,500<br>0                    | 10,746<br>0    | 3,747,261<br>0       |   |  |
| Greg Lebedev   | (1)<br>(11) | 0<br>202,177             | 0   | 0   | 0                              | 0              | 0<br>202,177         |   |  |
| Steven J Law   | (1)<br>(11) | 450,000<br>0             | 350,000<br>0                              | 14,892<br>0                               | 15,925<br>0                    | 14,309<br>0    | 845,126<br>0         |   |  |
| Stan M Harrell   | (1)<br>(11) | 275,000<br>0             | 80,000<br>0                               | 21,178<br>0                               | 55,500<br>0                    | 13,921<br>0    | 445,599<br>0         |   |  |
| Agnes Warfield-Blanc   | (ı)<br>(ıı) | 720,000<br>0             | 830,000<br>0                              | 42,458<br>0                               | 15,925<br>0                    | 14,309<br>0    | 1,622,692            |   |  |
| Robert B Josten  | (ı)<br>(ıı) | 600,000<br>0             | 400,000                                   | 198,009<br>0                              | 131,700<br>0                   | 10,746<br>0    | 1,340,455            |   |  |
| David Chavern  | (1)<br>(11) | 500,000<br>0             | /   | 93,316<br>0                               | 29,900<br>0                    | 14,309<br>0    | 987,525<br>0         |   |  |
| Shannon DıBarı   | (1)<br>(11) | 240,000<br>0             | /   | 27,800<br>0                               | 135,300                        | 852<br>0       | 478,952<br>0         |   |  |
| Thomas J Collamore   | (ı)<br>(ıı) | 500,000<br>0             | 325,000<br>0                              | 17,813<br>0                               | 15,925<br>0                    | 14,309<br>0    | 873,047<br>0         |   |  |
| William C Miller(Fmr<br>Key Emp)   | (ı)<br>(ıı) | 300,000                  | 375,000<br>0                              | 89,577<br>0                               | 43,300                         | 6,072<br>0     | 813,949<br>0         |   |  |
| David T Hirschmann   | (ı)<br>(ıı) | 315,000<br>0             | 325,000<br>0                              | 86,785<br>0                               | 53,100<br>0                    | 1,085<br>0     | 780,970<br>0         |   |  |
| Myron A Brilliant  | (ı)<br>(ıı) | 283,846<br>0             | 250,000<br>0                              | 65,897<br>0                               | 55,600<br>0                    | 13,689<br>0    | 669,032<br>0         |   |  |
| Carl N Grant   | (ı)<br>(ıı) | 375,000<br>0             | 175,000<br>0                              | 34,831<br>0                               | 48,800<br>0                    | 10,669<br>0    | 644,300<br>0         |   |  |
| Brandon Sweitzer   | (ı)<br>(ıı) | 249,996<br>0             | 0   | 0   | 0                              | 0              | 249,996<br>0         |   |  |
| Stephen Bokat  | (ı)<br>(ıı) | 116,081<br>0             | 0   | 0   | 0                              | 0              | 116,081              |   |  |
| Daniel Christman   | (ı)<br>(ıı) | 260,993<br>0             | , ,                                       | 60,595<br>0                               | 20,300                         | 0              | ,                    |   |  |

# Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

| Ident if ier | Return<br>Reference | Explanation  |
|--------------|---------------------|--|
|              | ,                   | Part I, Line 1a Charter air travel is provided to four of the individuals listed, a portion of which is treated as taxable compensation. First class business travel is available to the President/CEO, designated employees, and for international travel to Asia. Eight of the individuals listed in Part VII of the core form utilized first class travel at least once. Travel for companions is available for business purposes only, when companions are invited and expected to attend. Eight of the individuals listed in Part VII of the core form utilized travel for companions at least once. None of these are treated as taxable benefits. Gross up payments are added to supplemental pension benefits. These benefits are reported as taxable benefits and are available to all employees with compensation exceeding the ERISA limit. Social club dues are available to six of the individuals listed in Part VII of the core form for business use only. They are not treated as taxable benefits. Chauffeur services are available to two of the individuals listed in Part VII of the core form for business use only. They are not treated as taxable benefits. |
|              | ,                   | Supplemental Pension list Robert Bruce Josten 197,600 David Chavern 95,209 William Miller 84,039 David Hirschmann 82,914 Agnes Warfield 43,508 Carl<br>Grant 27,312 Shannon DiBari 26,434 Stan Harrell 22,259 Steven Law 18,653 The Supplemental Pension Plan provides cash payments to participants based on<br>a formula that coordinates with the benefits that cannot be paid by the Retirement Plan due to the qualified plan pay cap under the law   |

Schedule J (Form 990) 2009

**(F)** Compensation reported in prior Form

(E) Total of columns

Software ID: Software Version:

**EIN:** 53-0045720

Name: Chamber of Commerce of the USA

| Form 990, Schedule J, Part II | - Officers, Directors, Trustees, key Employees, and | a nigilest compen | sated Employees |
|-------------------------------|---|-------------------|-----------------|
| (A) Name                      | (B) Breakdown of W-2 and/or 1099-MISC compensation  | (C) Deferred      | (D) Nontaxable  |

| (A) Name                         |             | (i) Base       | (ii) Bonus & incentive | (iii) Other    | compensation | benefits    | (B)(ı)-(D)     | reported in prior Form<br>990 or Form 990-EZ |
|----------------------------------|-------------|----------------|------------------------|----------------|--------------|-------------|----------------|--|
|                                  |             | Compensation   | compensation           | compensation . |              |             |                |  |
| Thomas J Donohue                 | (ı)<br>(ıı) | 1,050,010<br>0 | 2,550,000<br>0         | 85,005<br>0    | 51,500<br>0  | 10,746      | 3,747,261      | 0  |
| Greg Lebedev                     | (ı)<br>(ıı) | 0<br>202,177   | 0                      | 0              | 0            | 0           | 0<br>202,177   | 0  |
| Steven J Law                     | (ı)<br>(ıı) | 450,000<br>0   | 350,000<br>0           | 14,892<br>0    | 15,925<br>0  | 14,309<br>0 | 845,126<br>0   | 0  |
| Stan M Harrell                   | (ı)<br>(ıı) | 275,000<br>0   | 80,000<br>0            | 21,178<br>0    | 55,500<br>0  | 13,921      | 445,599<br>0   | 0  |
| Agnes Warfield-Blanc             | (ı)<br>(ıı) | 720,000<br>0   | 830,000<br>0           | 42,458<br>0    | 15,925<br>0  | 14,309<br>0 | 1,622,692      | 0  |
| Robert B Josten                  | (ı)<br>(ıı) | 600,000<br>0   | 400,000<br>0           | 198,009<br>0   | 131,700<br>0 | 10,746<br>0 | 1,340,455<br>0 | 0  |
| David Chavern                    | (ı)<br>(ıı) | 500,000<br>0   | 350,000<br>0           | 93,316<br>0    | 29,900<br>0  | 14,309<br>0 | 987,525<br>0   | 0  |
| Shannon DıBarı                   | (ı)<br>(ıı) | 240,000<br>0   | 75,000<br>0            | 27,800<br>0    | 135,300<br>0 | 852<br>0    | 478,952<br>0   | 0  |
| Thomas J Collamore               | (ı)<br>(ıı) | 500,000<br>0   | 325,000<br>0           | 17,813<br>0    | 15,925<br>0  | 14,309<br>0 | 873,047<br>0   | 0  |
| William C Miller(Fmr<br>Key Emp) | (I)<br>(II) | 300,000<br>0   | 375,000<br>0           | 89,577<br>0    | 43,300<br>0  | 6,072<br>0  | 813,949<br>0   | 0<br>0                                       |
| David T Hirschmann               | (I)<br>(II) | 315,000<br>0   | 325,000<br>0           | 86,785<br>0    | 53,100<br>0  | 1,085<br>0  | 780,970<br>0   | 0  |
| Myron A Brilliant                | (ı)<br>(ıı) | 283,846<br>0   | 250,000<br>0           | 65,897<br>0    | 55,600<br>0  | 13,689<br>0 | 669,032<br>0   | 0  |
| Carl N Grant                     | (ı)<br>(ıı) | 375,000<br>0   | 175,000<br>0           | 34,831<br>0    | 48,800<br>0  | 10,669<br>0 | 644,300<br>0   | 0  |
| Brandon Sweitzer                 | (ı)<br>(ıı) | 249,996<br>0   | <br>0<br>0             | 0              | 0            | 0           | 249,996<br>0   | 0  |
| Stephen Bokat                    | (ı)<br>(ıı) | 116,081<br>0   | 0                      | 0              | 0            | 0           | 116,081<br>0   | 0  |
| Daniel Christman                 | (ı)<br>(ıı) | 260,993<br>0   | 155,000<br>0           | 60,595<br>0    | 20,300<br>0  | 0           | 496,888<br>0   | 0  |

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493316028120

OMB No 1545-0047

Open to Public

### Schedule L

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Brandon Sweitzer

Gregori Lebedev

**Transactions with Interested Persons** 

► Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V lines 38a or 40b.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Inspection

|  | <u>'</u>                                       |                 |                      |                         |                | Employer identification  | n number  |                   |
|--|--|-----------------|----------------------|-------------------------|----------------|--------------------------|-----------|-------------------|
|  | of Commerce of the USA                         |                 |                      |                         |                | Employer identificatio   | m number  |                   |
| B- 17  | F B C1 T                                       |                 |                      |                         | ->/ 4>         | 53-0045720               |           |                   |
| Part I   | Excess Benefit Tran Complete if the organizati |                 |                      |                         |                |                          | 40b       |                   |
|  |  |                 |                      |                         |                |                          | (c) Cor   | rected            |
| 1  | (a) Name of disqu                              | iaillieu person |                      | (b) Descri              | ption of tra   | nsaction                 | Yes       | No                |
| Part I Excess Complete  1  2 Enter the ammage section 4953 3 Enter the ammage complete Complete  (a) Name of interruption purp  Total  Part III Gram Compute com |  |                 |                      |                         |                |                          |           |                   |
|  |  |                 |                      |                         |                |                          |           |                   |
|  |  |                 |                      |                         |                |                          |           |                   |
|  |  |                 |                      |                         |                |                          |           |                   |
|  |  |                 |                      |                         |                |                          |           |                   |
|  |  |                 |                      |                         |                |                          |           |                   |
|  |  |                 |                      |                         |                |                          |           |                   |
|  |  |                 |                      |                         |                |                          |           |                   |
|  |  |                 |                      |                         |                |                          |           |                   |
|  |  |                 |                      |                         | ns during th   | e year under             |           |                   |
|  |  |                 |                      |                         |                | • \$ ——                  |           |                   |
| 3 Ente   | er the amount of tax, if any,                  | on line 2, abov | ve, reimbursed by ti | ne organization .     . |                | • • <b>F</b> \$          |           |                   |
| Part II  |  |                 |                      |                         |                |                          |           |                   |
|  | Complete if the organiz                        | ation answered  | i "Yes" on Form 99   | 0, Part IV, line 26, o  | or Form 990    |                          |           |                   |
|  |  | (b) Loan to     |                      |                         | ( <b>e)</b> In | <b>(f)</b><br>Approved   | (g)Writte | n                 |
| (a) Name   |  |                 |                      | (d)Balance due          | default?       |                          | agreement |                   |
|  | purpose  | -               | principal amount     |                         |                | committee?               |           |                   |
|  |  | To From         |                      |                         | Yes No         | Yes No                   | Yes       | No                |
|  |  |                 |                      |                         |                |                          |           |                   |
|  |  |                 |                      |                         |                |                          |           |                   |
|  |  |                 |                      |                         |                |                          |           |                   |
|  |  |                 |                      |                         |                |                          |           |                   |
|  |  |                 | _                    | 1                       |                |                          |           |                   |
|  |  |                 | . ► \$               | <b>D</b>                |                |                          |           |                   |
| Part III   |  |                 |                      |                         | line 27        |                          |           |                   |
|  |  | (1              |                      | •                       | on             |                          |           |                   |
| ( 8  | a) Name of Interested perso                    | on -            | and the o            | rganization             | (c)            | A mount of grant or type | or assist | ance              |
|  |  |                 |                      |                         |                |                          |           |                   |
|  |  |                 |                      |                         |                |                          |           |                   |
|  |  |                 |                      |                         |                |                          |           |                   |
|  |  |                 |                      |                         |                |                          |           |                   |
|  |  |                 |                      |                         |                |                          |           |                   |
| Part IV  |  |                 |                      |                         |                |                          |           |                   |
|  | Complete if the orga                           | nızatıon ansv   | vered "Yes" on Fo    | orm 990, Part IV,       | lıne 28a,      | 28b, or 28c.             |           |                   |
|  |  |                 |                      | (-) A                   |                |                          |           | aring of          |
| (a)  | Name of interested person                      | 1               |                      | • •                     | <b>(d)</b> De  | scription of transaction | · ·       | zatıon's<br>nues? |
|  |  | •               |                      |                         |                |                          | Yes       | No                |
|  | Connelly Chairman & Board                      | Spence          | er Stuart            | 193,87                  | 5 Executiv     | e search consulting      |           | Νo                |
| Member   |  |                 |                      |                         | services       |                          |           |                   |
| 2 Enter the amount of tax imposed on the organization managers or disqualified persons during section 4958   | 3 Flactrici                                    | tv hills        |                      | Νο                      |                |                          |           |                   |
| 2036hii 14   | Many   | FLFCC           | , Holdings           | 333,60                  | 5 LIECTICI     | cy bills                 |           | 140               |
| Stephen E  | Bokat  | Legal           | consultant           | 116,08                  | 1 Legal co     | nsulting fees            |           | Νo                |

former officer

Consultant

Fundraising consultant

249,996 Hired to fundraise for Chamber

202,177 Provide advice on International

A ffairs

Νo

Νo

# OMB No 1545-0047

Open to Public Inspection

# **SCHEDULE 0**

(Form 990)

Department of the Treasury Internal Revenue Service

# Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

**Supplemental Information to Form 990** 

► Attach to Form 990.

Name of the organization Chamber of Commerce of the USA

**Employer identification number** 

53-0045720

| Form 990,                                       | Reference |   |   |
|---|-----------|---|---|
| Part VI,<br>Section A,<br>line 4                |           | Part VI Section Line 4 In February 2009, the Chamber of Commerce of the United States so Bylaw's in order to provide a governance framework for the 21st century. The Bylaw's had amended for more than 10 years. Significant changes included the following. Provides that can be approved by a 2/3 vote of the Board of Directors rather than by ballot to be sent to organization members. Expands the Board of Directors to 150 persons and provided that 2st reserved for representatives of state and local chambers of commerce. Eliminates the dist organization members (chambers of commerce and associations) and regular business me both domestic and global members. Modifies the description of duties of the Board of Directompliance with new membership disclosure requirements in the Honest Leadership and Co.  | d not been substantially Bylaw's amendments more than 3000 of those "seats" were inction between embers Explicitly permits tors to ensure   |
| Form 990,<br>Part VI,<br>Section B,<br>line 10b |           | Part VI Question 10b Chamberbiz is a disregarded entity that is not active, thus there are retheir activities   | no policies governing   |
| Form 990,<br>Part VI,<br>Section B,<br>line 11  |           | In accordance with the Audit Committee charter, the draft Form 990 was provided in advant Committee members, and reviewed individually with each member prior to completion. The performs this function pursuant to a delegation from the Board of Directors.   |   |
| Form 990,<br>Part VI,<br>Section B,<br>Iine 12c |           | We annually notify staff of the conflicts of interest policy, which includes a requirement the be brought to the attention of a supervising officer, who shall in turn confer with the huma and the office of general counsel. In addition, we issue an annual written questionnaire to asking for information on potential conflicts of interest, which will be gathered by the chief shared with the office of the general counsel. All reports of potential conflicts will be evaluated general counsel, in consultation with other senior management and staff, as appropriate A involving board members or staff that cannot be resolved in accordance with the Chamber be elevated to the chair of the Chamber's Audit Committee for further consideration and accordance.  | n resources department all members of the board financial officer and lated by the office of Any conflicts of interest 's conflicts policies shall  |
| Form 990,<br>Part VI,<br>Section B,<br>line 15  |           | Part VI Question 15a The process for determining the total compensation of the President/C President/CEO has a written employment agreement with the Chamber Total compensation by an independent compensation consultant. The consultant prepares a compensation studies available, Form 990s and surveys of comparable organizations with similar responsibilities information, total compensation is determined by the U.S. Chamber's Employee Compensation Arrangements Committee on an annual basis. Part VI Question 15b The process for determined to the officers, key employees and highly compensated employees is as follow. For six in direct reports of the President/CEO, total compensation is reviewed annually by an independent of comparable organizations with similar responsibilities. For the remaining five individuals, compensation information based on surveys of comparable organizations with similar position information, total compensation is determined by the President/CEO and the U.S. Chamber of Compensation and Benefit Arrangements Committee on an annual basis. | n is reviewed annually dy primarily utilizing, as Based on this on and Benefit nining total compensation dividuals, who are also indent compensation Form 990s and surveys this consultant provides tions Based on this |
| Form 990,<br>Part VI,<br>Section C,<br>Iine 19  |           | Form 990, Part VI, Section C, Line 19 The form 990 is made available to any member of the copy. Any requestor is forwarded to the Administrative Director of Finance, who will forw document to the requestor. The organization's governing documents, conflict of interest postatements are not made available to the public. Form 990, Part IV Question 12 Auditing of U.S. Chamber of Commerce is the parent organization in the audited consolidated financial Chamber of Commerce. Schedule R lists the additional related organizations included in the statements.   | ard a copy of the<br>blicy, and financial<br>financial statements The<br>statements of the US   |
|   |           | Form 990, Part XI Question 2c Audit committee explanation The U.S. Chamber of Commerce organization in the audited consolidated financial statements of the U.S. Chamber of Commerce additional related organizations included in these consolidated financial statements. The the U.S. Chamber of Commerce audit committee and the results of the audit are reviewed by committee.   | erce Schedule R lists<br>e auditors are hired by  |

SCHEDULE R (Form 990)

# **Related Organizations and Unrelated Partnerships**

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

► Attach to Form 990. ► See separate instructions.

2000 2000

DLN: 93493316028120

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization Chamber of Commerce of the USA Employer identification number

53-0045720

| Part I   | Identification of Disregarded Entities (Complete if the organization answered "Yes" on Form 990, Part IV, line 33.) |                                |  |                             |                                  |  |  |  |  |  |  |
|--|---|--------------------------------|--|-----------------------------|----------------------------------|--|--|--|--|--|--|
|  | (a) Name, address, and EIN of disregarded entity  | <b>(b)</b><br>Primary activity | <b>(c)</b> Legal domicile (state or foreign country) | ( <b>d)</b><br>Total income | <b>(e)</b><br>End-of-year assets | <b>(f)</b><br>Direct controlling<br>entity |  |  |  |  |  |
| hamberBız<br>615 H ST NW<br>/ashıngton, I<br>4-1960202 |   | Small business web<br>portal   | DC   |                             |                                  |  |  |  |  |  |  |

Part II Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.)

| (a) Name, address, and EIN of related organization | <b>(b)</b><br>Primary activity                               | <b>(c)</b><br>Legal domicile (state<br>or foreign country) | (d)<br>Exempt Code section | (e) Public charity status (if section 501(c)(3)) | <b>(f)</b><br>Direct controlling<br>entity |  |
|--|--|--|----------------------------|--|--|--|
| US Chamber Institute for Legal Reform              |  |  |                            |  |  |  |
| 1615 H St NW                                       | Promotes civil justice reform at the national and local      | VA   | 501(c)(6)                  | N/A  | N/A  |  |
| Washington, DC 20062<br>52-2109035                 | levels   |  |                            |  |  |  |
| National Chamber Litigation Center                 |  |  |                            |  |  |  |
| 1615 H St NW                                       | Shapes public policy on legal questions important to the     | DC   | 501(c)(6)                  | N/A  | N/A  |  |
| Washington, DC 20062<br>52-1085809                 | business community   |  |                            |  |  |  |
| National Chamber Foundation                        |  |  |                            |  |  |  |
| 1615 H St NW                                       | Promotes understanding of<br>public affairs issues affecting | DC   | 501(c)(3)                  | 7  | N/A  |  |
| Washington, DC 20062<br>52-6073268                 | business   |  |                            |  |  |  |
| Business Civic Leadership Center                   |  |  |                            |  |  |  |
| 1615 H St NW                                       | The voice of business for social and philanthropic           | DC   | 501(c)(3)                  | 7  | N/A  |  |
| Washington, DC 20062<br>52-2246743                 | ınterests  |  |                            |  |  |  |
| Institute for a Competitive Workforce              |  |  |                            |  |  |  |
| 1615 H St NW                                       | Promotes education and workforce training                    | DC   | 501(c)(3)                  | 7  | N/A  |  |
| Washington, DC 20062<br>52-1677141                 | worklored training   |  |                            |  |  |  |
| National Mass Action Defense Reform Coalition      |  |  |                            |  |  |  |
| 1615 H St NW                                       | Serves the interests of companies with asbestos              | DC   | 501(c)(6)                  | N/A  | US Chamber Institute for<br>Legal Reform   |  |
| Washington, DC 20062<br>83-0356240                 | litigation liability   |  |                            |  |  |  |

| Part III | Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, | Part IV, line 34 |
|----------|--|------------------|
|          | because it had one or more related organizations treated as a partnership during the tax year.)                            |                  |

(a) Name, address, and EIN of related organization **(b)** Primary activity (c)
Legal (d)
domicile Direct controlling
(state or entity
foreign
country)

(e)
Predominant income
(related, unrelated,
excluded from tax
under sections 512514)

**(f)** Share of total income

**(g)** Share of end-of-year assets (h)
Disproprtionate
allocations?

(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065) (j) General or managing partner?

Yes No

Yes No

Part IV Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

| (a) Name, address, and EIN of related organization                         | <b>(b)</b><br>Primary activity | (c) Legal domicile (state or foreign country) | <b>(d)</b><br>Direct controlling<br>entity | (e)<br>Type of entity<br>(C corp, S corp,<br>or trust) | <b>(f)</b><br>Share of total income | <b>(g)</b><br>Share of<br>end-of-year<br>assets | <b>(h)</b><br>Percentage<br>ownership |
|--|--------------------------------|---|--|--|-------------------------------------|---|---------------------------------------|
| Madison County Record<br>1615 H St NW<br>Washington, DC20062<br>20-1452063 | Newspaper<br>publishing        | IL.   | US Chamber Institute<br>for Legal Reform   | С  |                                     |   |                                       |

(5)

(6)

| Schedule R (Form 990) 2009  |   |  |            | Paç                  | ge <b>3</b> |
|---|---|--|------------|----------------------|-------------|
| Part V Transactions V   | Vith Related Organizations (Complete If the organization answered "Yes" on Form                       | 990, Part IV, line 34, 35, or 36.)           |            |                      |             |
| Note. Complete line 1 if an   | y entity is listed in Parts II, III or IV   |  |            | Yes                  | No          |
| $oldsymbol{1}$ During the tax year, did the o   | rgranization engage in any of the following transactions with one or more related organizations liste | ed in Parts II-IV?                           | T          |                      |             |
| a Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity   |   | 1  | a          |                      | No          |
| <b>b</b> Gift, grant, or capital contribution to other organization(s)                        |   | 1  | b          | Yes                  |             |
| $oldsymbol{c}$ Gıft, grant, or capıtal contr  | ribution from other organization(s)   | 1  | c          |                      | No          |
| <b>d</b> Loans or loan guarantees   | to or for other organization(s)   | 1  | d          |                      | No          |
| e Loans or loan guarantees  | by other organization(s)  | 1.   | е          | Yes                  |             |
| <b>f</b> Sale of assets to other org  | anization(s)  | 1  | .f         |                      | No          |
| <b>g</b> Purchase of assets from o  | ther organization(s)  | 1.   | g          |                      | No          |
| <b>h</b> Exchange of assets   |   | 1  | h          |                      | No          |
| i Lease of facilities, equipme  | ent, or other assets to other organization(s)   | 1  | . <u>i</u> |                      | No          |
| j Lease of facilities, equipme  | ent, or other assets from other organization(s)   | 1  | .j         |                      | No          |
| <b>k</b> Performance of services o  | k Performance of services or membership or fundraising solicitations for other organization(s)        |  | .k         |                      | No          |
| l Performance of services or membership or fundraising solicitations by other organization(s) |   | 1  | .ī         |                      | No          |
| <b>m</b> Sharing of facilities, equip   | ment, mailing lists, or other assets  | 1  | m          | Yes                  |             |
| n Sharing of paid employees   |   | 1  | n          | Yes                  |             |
| • Reimbursement paid to ot  | her organization for expenses   | 1  | <u>.</u>   |                      | No          |
| <b>p</b> Reimbursement paid by ot   | her organization for expenses   | 1  | p          | Yes                  |             |
| <b>q</b> O ther transfer of cash or p   | property to other organization(s)   | 1.   | _          |                      | No          |
| r Other transfer of cash or p   | roperty from other organization(s)  | 1  | .r         |                      | No          |
| 2 If the answer to any of the   | above is "Yes," see the instructions for information on who must complete this line, including cove   | red relationships and transaction thresholds |            |                      |             |
|   | (a)<br>Name of other organization   | <b>(b)</b><br>Transaction<br>type(a-r)       |            | <b>c)</b><br>ınvolve | ed          |
| <ul><li>(1) See Additional Data Table</li><li>(2)</li><li>(3)</li></ul>                       |   |  |            |                      |             |
| (4)   |   |  |            |                      |             |

# Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity

(b) Primary activity

(c) Legal domicile (state or foreign country)

(d) Are all partners section 501(c)(3) organizations?

Yes No

end-of-year

(e)

Share of

assets

(f) Disproprtionate allocations?

Yes

No

(g) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)

(h) General or managing partner?

Yes

Software ID: Software Version:

**EIN:** 53-0045720

Name: Chamber of Commerce of the USA

#### Form 990, Schedule R, Part II - Identification of Related Tax-Exempt Organizations

| (a)<br>Name, address, and EIN of related organization  | <b>(b)</b><br>Primary Activity   | (c)<br>Legal Domicile<br>(State<br>or Foreign Country) | (d)<br>Exempt Code<br>section | (e) Public charity status (if 501(c)(3)) | <b>(f)</b><br>Direct Controlling<br>Entity |  |  |
|--|--|--|-------------------------------|--|--|--|--|
| US Chamber Institute for Legal Reform<br>1615 H St NW<br>Washington, DC20062<br>52-2109035         | Promotes civil justice<br>reform at the national<br>and local levels                 | VA   | 501(c)(6)                     | N/A                                      | N/A  |  |  |
| National Chamber Litigation Center  1615 H St NW Washington, DC20062 52-1085809                    | Shapes public policy on<br>legal questions<br>important to the<br>business community | DC   | 501(c)(6)                     | N/A                                      | N/A  |  |  |
| National Chamber Foundation  1615 H St NW Washington, DC20062 52-6073268                           | Promotes understanding<br>of public affairs issues<br>affecting business             | DC   | 501(c)(3)                     | 7  | N/A  |  |  |
| Business Civic Leadership Center  1615 H St NW Washington, DC20062 52-2246743                      | The voice of business for social and philanthropic interests                         | DC   | 501(c)(3)                     | 7  | N/A  |  |  |
| Institute for a Competitive Workforce  1615 H St NW Washington, DC20062 52-1677141                 | Promotes education and<br>workforce training   | DC   | 501(c)(3)                     | 7  | N/A  |  |  |
| National Mass Action Defense Reform Coalition<br>1615 H St NW<br>Washington, DC20062<br>83-0356240 | Serves the interests of<br>companies with asbestos<br>litigation liability           | DC   | 501(c)(6)                     | N/A                                      | US Chamber Institute<br>for Legal Reform   |  |  |

#### Form 990, Schedule R, Part V - Transactions With Related Organizations

|      | (a)  Name of other organization       | <b>(b)</b><br>Transaction<br>type(a-r) | <b>(c)</b><br>A mount Involved<br>(\$) |
|------|---------------------------------------|--|--|
| (1)  | National Chamber Foundation           | В                                      | 194,426                                |
| (2)  | Institute for A Competitive Workforce | М                                      | 120,000                                |
| (3)  | National Chamber Foundation           | Р                                      | 801,579                                |
| (4)  | National Chamber Litigation Center    | М                                      | 150,000                                |
| (5)  | US Chamber Institute for Legal Reform | Р                                      | 4,457,798                              |
| (6)  | National Chamber Foundation           | E                                      | 2,923,000                              |
| (7)  | US Chamber Institute for Legal Reform | М                                      | 560,004                                |
| (8)  | Business Civic Leadership Center      | М                                      | 120,000                                |
| (9)  | National Chamber Foundation           | М                                      | 260,000                                |
| (10) | US Chamber Institute for Legal Reform | N                                      | 5,063,956                              |
| (11) | National Chamber Foundation           | N                                      | 1,219,000                              |
| (12) | Institute for A Competitive Workforce | N                                      | 713,731                                |
| (13) | Business Civic Leadership Center      | N                                      | 866,219                                |
| (14) | National Chamber Litigation Center    | N                                      | 1,302,081                              |
| (15) | National Chamber Foundation           | Е                                      | 534,788                                |
| (16) | US Chamber Institute for Legal Reform | E                                      | 106,121                                |
| 1    | ·                                     | 1                                      | 1                                      |

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DLN: 93493316028120

OMB No 1545-0172

Form **4562** 

**Depreciation and Amortization** (Including Information on Listed Property)

Attachment

Sequence No 67

Department of the Treasury See separate instructions. Internal Revenue Service

► Attach to your tax return.

Name(s) shown on return Business or activity to which this form relates Ident if ying number

| Chamber of C                      | ommerce or t                             | .ne usa                                    | Form 990 Pa  | ge 10                         |                    |                                       | 5                       | 3-0045       | 720                                |
|-----------------------------------|--|--|--|-------------------------------|--------------------|---------------------------------------|-------------------------|--------------|------------------------------------|
| Part I                            | · ·                                      |  |  |                               |                    |                                       |                         |              |                                    |
|                                   | Note: If y                               | ou have any li                             | sted property, comple  | ete Part V befo               | ore you c          | omple                                 | ete Part I.             | ·            |                                    |
| <b>1</b> Maxımum                  | amount See                               | the instructions                           | for a higher limit for cert  | aın busınesses                |                    |                                       |                         | 1            | 250,000                            |
| <b>2</b> Total cost               | 2  |  |  |                               |                    |                                       |                         |              |                                    |
| <b>3</b> Threshold                | cost of sect                             | ion 179 property                           | before reduction in limit  | atıon (see ınstr              | uctions)           |                                       |                         | 3            | 800,000                            |
| 4 Reduction                       | ın lımıtatıon                            | Subtract line 3                            | from line 2 If zero or les   | s enter - 0 -                 |                    |                                       |                         | . 4          |                                    |
|                                   |  |  | line 4 from line 1 If zero   | •                             | 0- Ifmarr          | ıed fili                              | na                      |              |                                    |
| separately                        | . 5                                      |  |  |                               |                    |                                       |                         |              |                                    |
|                                   | ,, |  |  |                               |                    |                                       |                         | -1 -         |                                    |
| 6                                 | (a) [                                    | Description of pr                          | operty   | ' '                           | (business<br>only) | use                                   | (c) Elect               | ed cost      |                                    |
| 6                                 |  |  |  |                               |                    |                                       |                         |              |                                    |
|                                   |  |  |  |                               |                    | $\perp$                               |                         |              | 7                                  |
| <b>7</b> Listed pro               | perty Enter                              | the amount from                            | line 29  |                               |                    | 7                                     |                         |              |                                    |
| <b>8</b> Total elec               | ted cost of s                            | ection 179 prop                            | erty Addamounts in col   | umn (c), lines 6              | and 7              |                                       |                         | . 8          |                                    |
| <b>9</b> Tentative                | deduction E                              | nter the <b>smaller</b>                    | of line 5 or line 8 .  |                               |                    |                                       |                         | . 9          |                                    |
| <b>10</b> Carryover               | ofdisallowed                             | d deduction from                           | line 13 of your 2008 Fo  | rm 4562 .                     |                    |                                       |                         | . 10         |                                    |
| 11 Business inco                  | ome limitation                           | Enter the smaller of                       | business income (not less tha  | n zero) or line 5 (se         | ee instructior     | ıs)                                   |                         | 11           |                                    |
| 12 Section 1                      | 79 expense o                             | deduction Add li                           | nes 9 and 10, but do not   | enter more tha                | n line 11          |                                       |                         | 12           |                                    |
| <b>13</b> Carryover               | of disallowed                            | d deduction to 2                           | 010 Add lines 9 and 10,  | less line 12                  | .▶ 1               | з .                                   |                         | -            |                                    |
|                                   |  |  | pelow for listed proper  |                               |                    |                                       |                         |              |                                    |
|                                   |  |  | Illowance and Othe   |                               |                    |                                       | clude listed            | proper       | ty ) (See instructions )           |
|                                   | _  |  | ıfıed property (other thar   |                               | _                  |                                       |                         |              |                                    |
| tax year (                        | see instructio                           | ons)                                       |  |                               |                    |                                       |                         | 14           |                                    |
| <b>15</b> Property s              | ubject to sec                            | ction 168(f)(1) e                          | election   |                               |                    |                                       |                         | 15           |                                    |
| <b>16</b> Other dep               | reciation (inc                           | cluding ACRS)                              |  |                               |                    |                                       |                         | . 16         |                                    |
| Part III                          | MACRS De                                 | preciation (I                              | Oo not include listed p  | property.) (Se                | ee instruc         | tions                                 | .)                      |              |                                    |
|                                   |  |  | Se   | ction A                       |                    |                                       |                         |              |                                    |
| 17 MACRS de                       | eductions for                            | assets placed ı                            | n service in tax years be  | gınnıng before 2              | 2009 .             |                                       |                         | 17           |                                    |
| •                                 | _  | o group any a<br>ints, check her           | ssets placed in servic   | e during the t                | ax yearı<br>       | nto oı                                | ne or mor<br><b>⊳</b> Γ | e            |                                    |
| Section                           | on B—Asse                                | ets Placed in                              | Service During 200   |                               | Using tl           | ne Ge                                 | eneral De               | preci        | ation System                       |
| (a) Classii<br>prope              |  | (b) Month and<br>year placed in<br>service | (c) Basis for depreciation (business/investment use only—see instructions) | <b>(d)</b> Recovery<br>period | (e) Conv           | ention                                | <b>(f)</b> Me           | thod         | ( <b>g)</b> Depreciation deduction |
| <b>19a</b> 3-year pr              | operty                                   |  |  |                               |                    |                                       |                         |              |                                    |
| <b>b</b> 5-year pr                | operty                                   |  |  |                               |                    |                                       |                         |              |                                    |
| <b>c</b> 7 - year pro             | operty                                   |  |  |                               |                    |                                       |                         |              |                                    |
| <b>d</b> 10-year p                | roperty                                  |  |  |                               |                    |                                       |                         |              |                                    |
| e 15-year p                       |  |  |  |                               | <u> </u>           |                                       |                         |              |                                    |
| f 20-year p                       |  |  |  |                               |                    |                                       |                         |              |                                    |
| <b>g</b> 25-year p                |  |  |  | 25 yrs                        | NA NA              |                                       | S/L                     |              |                                    |
| <b>h</b> Residenti<br>property    | al rental                                |  |  | 27 5 yrs                      | MM                 |                                       | S/L                     |              |                                    |
|                                   |  |  |  | 27 5 yrs                      | M M<br>M M         |                                       | S/L<br>S/L              |              |                                    |
| i Nonresidential real<br>property |  |  |  | 39 yrs                        |                    |                                       | S/L                     |              |                                    |
|                                   | Section                                  | n C—Assets Dlag                            | ed in Service During 2009  | l<br>9 Tay Vear Ilsin         |                    | rnat iv                               |                         | ion Sve      | l<br>tem                           |
| 20a Class life                    |  | ASSECT FINE                                | Sea in Service During 200  | Tux rear oam                  | The Aire           | · · · · · · · · · · · · · · · · · · · | S/L                     |              |                                    |
| <b>b</b> 12-year                  |  |  |  | 12 yrs                        |                    |                                       | S/L                     |              |                                    |
| <b>c</b> 40-year                  |  |  |  | 40 yrs                        | ММ                 |                                       | S/L                     |              |                                    |
| Part IV                           | Summar                                   | ' <b>y</b> (see instruc                    | tions)   |                               |                    |                                       |                         |              |                                    |
|                                   |  | amount from line                           |  |                               |                    |                                       |                         | 21           |                                    |
|                                   |  |  | 14 through 17, lines 19<br>urn Partnerships and So                         |                               |                    |                                       | 1 Enter he              | re <b>22</b> | 0                                  |
|                                   |  | e and placed in<br>ributable to sect       | service during the curren  | t year, enter the             |                    | 3                                     |                         | •            |                                    |

Part V
Listed Property (Include automobiles, certain other vehicles, cellular telephones, certain computers, and property used for entertainment, recreation, or amusement.)

Note: For any vehicle for which you are using the standard mileage rate or deducting lease expense,

| comp   | lete only                               | 24a, 24b, colui            | mns (a       | a) thro       | ugh (c)                      | of Sec            | ction   | A, al                                 | ll of .         | Sectio               | n B, a     | nd Se                       | ction (  | C if ap             | oplicat                               | ile.     |
|--|---|----------------------------|--------------|---------------|------------------------------|-------------------|---------|---------------------------------------|-----------------|----------------------|------------|-----------------------------|----------|---------------------|---------------------------------------|----------|
| Section A—Depre  |   |                            |              |               |                              |                   |         |                                       |                 |                      |            |                             |          |                     |                                       |          |
| <b>24a</b> Do you have eviden                            | ce to support                           | the business/investi       | ment us      | e claimed     | d? ┌ Yes                     | . □ <sub>No</sub> |         |                                       | 24b lf          | "Yes."               | s the ev   | / idence                    | written? | Tye                 | sГNo                                  | )        |
|  |   |                            |              |               |                              |                   |         |                                       |                 | ,                    |            |                             |          |                     |                                       | -        |
| (a)<br>Type of property (list<br>vehicles first)         | <b>(b)</b><br>Date placed II<br>service | aced in investment Cost or |              |               | r other (husiness/investment |                   |         | <b>(f)</b><br>Recove<br>period        | ecovery Method/ |                      |            | (h) Depreciation/ deduction |          |                     | (i)<br>Elected<br>section 179<br>cost |          |
| 25Special depreciation allow<br>50% in a qualified busir | •                                       | lified listed property i   | placed in    | service (     | l<br>during the              | tax year          | and u   | sed mo                                | re tha          | in 25                |            |                             |          |                     |                                       |          |
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| <b>31</b> Total commuting n                              | niles driver                            | during the year            | F            |               |                              |                   |         |                                       |                 |                      |            |                             |          |                     |                                       |          |
| 32 Total other person                                    |   |                            | ,,, <u> </u> |               |                              |                   |         |                                       |                 |                      |            |                             |          |                     |                                       |          |
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| <b>33</b> Total miles driven through 32                  | · · ·                                   | year Add lines 3           | ٠. ا         |               |                              |                   |         |                                       |                 |                      |            |                             |          |                     |                                       |          |
| 34 Was the vehicle av                                    | allable for                             | personal use               |              | Yes           | No                           | Yes               | No      | Ye                                    | s               | No                   | Yes        | No                          | Yes      | No                  | Yes                                   | No       |
| during off-duty hou                                      | ırs?                                    |                            | .            |               |                              |                   |         |                                       |                 |                      |            |                             |          |                     |                                       |          |
| 35 Was the vehicle us<br>owner or related pe             | •                                       | y by a more than           | 5%           |               |                              |                   |         |                                       |                 |                      |            |                             |          |                     |                                       |          |
| 36 Is another vehicle                                    |   | or personal use?           | ` .` -       |               |                              |                   |         |                                       |                 |                      |            |                             |          |                     |                                       |          |
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| <b>37</b> Do you maintain a employees?                   | written poli                            | cy statement tha           | t prohil     | bits all      | personal<br>•                | use of            | vehic   | les, ı                                | nc lud          | ling cor             | nmutır     | ıg, by y                    | our.     | Y                   | es                                    | No       |
| <b>38</b> Do you maintain a employees? See th            |   |                            |              |               |                              |                   |         |                                       |                 |                      |            |                             |          |                     |                                       |          |
| 39 Do you treat all us                                   |   |                            |              |               |                              |                   |         | ,, 01 1                               | , o o i         |                      | -          |                             |          |                     |                                       |          |
| <b>40</b> Do you provide mo                              | re than five                            | vehicles to your           | •            |               |                              | -<br>ormatio      | n fron  | n you                                 | emp             | loyees               | -<br>about | the us                      | e of the | a -                 |                                       |          |
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44 Total. Add amounts in column (f) See the instructions for where to report . . .

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## CHAMBER OF COMMERCE OF OF THE UNITED STATES OF AMERICA

JUDITH K. RICHMOND VICE PRESIDENT AND ASSOCIATE GENERAL COUNSEL 1615 H STREET NW WASHINGTON DC 20062-2000 202/463-5576 + 202/463-5491 FAX or shink nowesth index com

#### TO WHOM IT MAY CONCERN:

The attached Bylaws for The U.S. Chamber of Commerce are a true and correct copy of the current bylaws of The U.S. Chamber of Commerce and reflect all amendments to the bylaws to date.

Judith K. Richmond

Secretary, U.S. Chamber of Commerce

# BYLAWS



OF THE CHAMBER OF COMMERCE OF THE UNITED STATES OF AMERICA WASHINGTON, D.C.





The U.S. Chamber of Commerce is the world's largest business federation, representing more than 3 million businesses and organizations of every size, sector, and region.



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## ARTICLE I NAME AND PURPOSES

This organization shall be known and designated as the CHAMBER OF COMMERCE OF THE UNITED STATES OF AMERICA (hereinafter referred to as the "Chamber").

The principal purposes of this organization are: to advance the interests and concerns of business, economic growth and the free enterprise system before Congress, the Executive Branch, the courts, public forums and governments around the world, to promote cooperation among businesses, chambers of commerce, trade and professional associations, and other state, national and international organizations that share mutual interest in strengthening the free enterprise system and advancing economic cooperation and prosperity, and to develop and propagate policies that contribute to innovation, entrepreneurship and risk-taking, limited and accountable government, prudent and ethical business practices, responsible corporate stewardship and citizenship, and broad enjoyment of the benefits of increased prosperity, job creation and trade.

In pursuing these purposes this Chamber seeks to support our system of representative government with its three equal and coordinate branches of government and its Constitution, to preserve and further perfect the operation of our economic system based upon private initiative and free enterprise, and to promote cooperation and engagement between labor and management. The pursuit and accomplishment of the foregoing purposes will provide greater liberty, opportunity, and prosperity for all people. To



these ends the Chamber of Commerce of the United States of America stands ready to cooperate with government, both in the U.S. and abroad, with other commercial, civic and non-profit organizations, with organized labor, with the legal community, with agriculture, with the press and with all people of good will.

### ARTICLE II MEMBERSHIP

**SECTION 1.** The following persons, entities and organizations shall be eligible for membership in the Chamber:

- (a) local, intrastate, state, or regional business and industrial organizations whose chief purpose is the development of the business and industrial interests of a single country, region, state, city or locality,
- (b) local, intrastate, state, regional, national or international organizations whose membership is confined to a specific industry, trade or group of trades.
- (c) professional organizations,
- (d) individual corporations and partnerships, including both domestic and global businesses, and
- (e) such other entities, categories of entities or individuals of similar purpose as may be deemed eligible for membership by a three-fourths vote of the members of the Board of Directors present at any duly called meeting of the Board.

**SECTION 2.** All members shall be entitled to receive the regular general membership publications of the Chamber and shall be eligible for membership on all standing or special committees. In the case of a firm or partnership, any duly designated member of the firm or partnership shall have the power and authority to represent it as a member. In the case of a corporation, any duly designated employee of the corporation shall have the power to represent the corporation as a member.



**SECTION 3.** In any proceeding in which voting by the members is required, each member in good standing shall be entitled to one vote.

**SECTION 4.** The Board of Directors may specify procedures governing applications for membership and action thereon, insofar as they are consistent with these Bylaws. The Board shall have exclusive authority to determine the qualifications and eligibility of all applicants for membership and to approve or disapprove any applicant.

**SECTION 5.** The Board of Directors may periodically set the annual dues for each member or category of membership. Annual dues shall be payable upon submission of a membership application and annually thereafter on that date. Dues shall be refunded if a membership application or renewal is rejected. If any member fails or refuses to pay annual dues within a period of sixty days after the same are due and payable, the membership of such member may be suspended and may be terminated.

**SECTION 6.** Any member may withdraw from the Chamber by submitting to the President and Chief Executive Officer a written resignation.

**SECTION 7.** The membership of any member of the Chamber may be terminated by the President and Chief Executive Officer upon a determination that such membership is prejudicial to the best interests of the Chamber. Notice of such termination shall be provided to such member in writing.



#### ARTICLE III OFFICERS

**SECTION 1.** The officers of the Chamber shall be a Chairman of the Board of Directors, a President and Chief Executive Officer, a Vice Chairman of the Board of Directors, a Chairman of the Executive Committee, one Regional Vice Chairman to represent each Division of the Chamber, a Treasurer, a Secretary, and such other officers as may be appointed in accordance with provisions of this Article.

**SECTION 2.** The Chairman of the Board of Directors, Vice Chairman of the Board of Directors, Chairman of the Executive Committee, Regional Vice Chairmen, and Treasurer shall be elective officers. These officers shall be elected annually by the Board of Directors.

**SECTION 3.** Each elective officer shall take office at a session of the Board held during the annual meeting following election and shall serve for a term of one year, and until such officer's successor is duly elected and qualified. If the annual meeting should be postponed or cancelled, the Board shall specify the date, not later than 60 days following the date of election, upon which newly elected officers shall take office.

**SECTION 4.** No Chairman of the Board of Directors, Vice Chairman of the Board of Directors, or Chairman of the Executive Committee shall serve for more than one term of office, and no Regional Vice Chairman shall serve for more than three consecutive terms of office. Notwithstanding the foregoing, an elective officer shall continue to hold office while awaiting the election of

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a successor, until that successor has been appointed and taken office. For the purposes of this section, a portion of a term shall be considered a full term.

**SECTION 5.** Any officer appointed or elected by the Board may be removed from office by a majority vote of the Board at any regular or special meeting of the Board at which a quorum is present. A vacancy in any elective office may be filled for the balance of the term thereof through election by the Board at any regular or special meeting at which a quorum is present, or by ballot submitted by mail, facsimile or e-mail.

by the Chairman of the Board of Directors, with the approval of the Board. When there is a vacancy in this position, the Committee on Compensation and Employee Benefit Arrangements shall form a search committee of its members and such other Directors as are approved by the Executive Committee. The search committee shall review and recommend candidates for consideration and approval by the Executive Committee and the Board of Directors. The term of the President and Chief Executive Officer shall be fixed by the Board of Directors. A vacancy in this office may be filled for the balance of the term thereof by appointment at any time and in accordance with the procedures specified in this section. Any Board action hereunder may be taken at any regular or special meeting at which a quorum is present, or by mail, facsimile or e-mail ballot.



**SECTION 7.** The Secretary shall be appointed annually by the President and Chief Executive Officer, with the approval of the Board of Directors, subject to reappointment without restriction. A vacancy in this office may be filled for the balance of the term thereof by like appointment at any time. Any Board action hereunder may be taken at any regular or special meeting at which a quorum is present, or by mail, facsimile or e-mail ballot.

**SECTION 8.** The Chairman of the Board of Directors shall be the principal elective officer. He shall preside at meetings of the Board of Directors and at meetings of the Chamber's membership. Except as otherwise provided in these Bylaws, he shall be a member ex officio of all committees. He may be called upon to preside at meetings of the Executive Committee or of other administrative committees, in the absence of the chairman of such committees, unless otherwise provided in these Bylaws or by rules adopted by the Board, and shall perform such other duties specified in these Bylaws or assigned by the Board of Directors.

**SECTION 9.** The Vice Chairman of the Board of Directors shall preside at meetings of the Board of Directors in the absence of the Chairman, assist or act on behalf of the Chairman to carry out responsibilities of the Chairman in his absence or at his request, and perform such other duties as may be assigned by the Board of Directors.

**SECTION 10.** The President and Chief Executive Officer shall be the full-time, salaried chief executive officer in charge of administration and management of the Chamber, and he shall report to the Board. He may employ and remove members of the staff, as needed to carry on the work of the Chamber in all its operations. He shall manage and direct all



departments, divisions and activities of the Chamber, and shall perform such other duties as may be assigned by the Board. Except as otherwise provided in these Bylaws, he shall be a member ex officio of all committees.

**SECTION 11.** The Chairman of the Executive Committee shall preside at all meetings of the Executive Committee, and perform such other duties as the Chairman of the Board may request.

**SECTION 12.** The Treasurer shall have custody and keep account of moneys, funds and property of the Chamber, unless otherwise determined by the Board of Directors, and shall keep full and accurate accounts of receipts and disbursements in books belonging to the Chamber, and shall render such accounts and present such statements to the Board of Directors, Chairman of the Board, and President and Chief Executive Officer, as may be required of him. He shall make disbursements from the funds of the Chamber upon order of, or pursuant to such procedures for approving disbursements as may be authorized by, the President and Chief Executive Officer, and shall perform such other duties as may be assigned to him by the Board of Directors. The Treasurer may appoint one or more assistant treasurers to perform such duties as the Treasurer may delegate to him or them.

**SECTION 13.** The Secretary shall maintain such records of the Chamber and give such notices of meetings as may be prescribed by the President and Chief Executive Officer, the Board of Directors, or these Bylaws, and shall attest to all official papers. The President and Chief Executive Officer may appoint one or more assistant secretaries to perform such duties of that office as the President and Chief Executive Officer may delegate to him or them.



**SECTION 14.** Such other officers, not specifically provided for in these Bylaws, as may be deemed necessary, may be appointed by the President and Chief Executive Officer, with the approval or upon the authorization of the Board of Directors, to hold office for such period as may be specified with respect to any such appointment.

**SECTION 15.** Any two or more appointive offices may be held by the same person, except the offices of President and Chief Executive Officer and Secretary.

**SECTION 16.** Notwithstanding expiration of his term, any appointed officer shall continue to hold office until his successor has been appointed and taken office, unless his appointment is earlier specifically revoked.



## ARTICLE IV SENIOR COUNCIL

**SECTION 1.** There shall be a Senior Council composed of not more than five past principal elective officers who have most recently served at least a full term as Chairman of the Committee on Compensation and Employee Benefit Arrangements. In the event of resignation or death of a member of the Senior Council, the vacancy may be filled only by another principal elective officer who has served at least a full term as Chairman of the Board of Directors. Service on the Senior Council shall not count against the limitation on consecutive terms for elected Directors under Article VI of these Bylaws.

**SECTION 2.** The function of the Senior Council shall be to form a cabinet of advisors to the Chairman of the Board of Directors, particularly in matters involving policies and precedents. It shall convene, whether in meeting or otherwise, upon the call of the Chairman of the Board of Directors or of the Board.

## ARTICLE V BOARD OF DIRECTORS

**SECTION 1.** The Board of Directors shall consist of the Chairman of the Board of Directors, the President and CEO, the Vice Chairman of the Board of Directors, the Chairman of the Executive Committee, the Regional Vice Chairmen, the Treasurer, and such number of elected Directors as is otherwise provided in these Bylaws.

SECTION 2. The Board of Directors shall supervise and exercise governance over the affairs of the Chamber, determine its policies or changes thereto subject to the procedures specified in these Bylaws, receive, approve and take other appropriate action regarding reports from the Chamber's standing and special committees, and exercise oversight and discretion with respect to the management and disbursement of its funds. The Board may adopt such rules and regulations governing the conduct of its business as shall be deemed necessary, and may, in the execution of these specified powers, appoint such agents as it may require. The Board may conduct its business in meeting or by other means, except as otherwise specified by these Bylaws.

SECTION 3. The Board of Directors shall meet upon the call of the Chairman of the Board of Directors at such times and places as he may designate, and shall meet upon the demand of a majority of its members. Notice of all meetings of the Board shall be made by mail, e-mail, facsimile, telephone, or comparable means to each member at least five days in advance of such meeting. If less than ten days' notice is given, members



shall be notified by telephone, e-mail, facsimile or comparable means. The Board may conduct official business by teleconference if a quorum is established and advance notice of the teleconference is provided at least 24 hours before the call to all members of the Board, by mail, facsimile, e-mail, telephone, or other comparable means. One third of the total number of duly elected Directors shall constitute a quorum for the purpose of conducting official business, except as otherwise provided in these Bylaws. Any lesser number may adjourn from time to time until a quorum is present.

**SECTION 4.** The Board of Directors shall cause to be kept a full and complete record of all its proceedings, which shall be open to the inspection of the members at any time. The Board may periodically issue informational reports on decisions and other actions of the Board, and distribute such reports to the members by such means and in such instances as it shall deem necessary. It may also transmit such reports to the news media, Members of the Congress of the United States, state and local government officials, international business and government leaders, and to such other external entities as the Board may consider proper.

**SECTION 5.** Members of the Board who are unable to attend duly called meetings of the Board shall notify the President and Chief Executive Officer by mail, e-mail, facsimile, telephone or other comparable means of the reason for their absence, at least one day prior to the meeting. If a Director consistently fails to attend duly called meetings of the Board without



providing a sufficient reason for such absences, the Board may remove such Director, in accordance with the provisions of these Bylaws.

**SECTION 6.** The Board of Directors shall maintain General Offices in Washington, D.C., which shall be deemed the National Headquarters of the Chamber.



## ARTICLE VI ELECTION OF DIRECTORS

**SECTION 1.** Each year at least twenty-five Directors shall be elected by the Board of Directors, for terms of two years. The total number of Directors shall not exceed 150, which number the Board may change by a two-thirds vote, no less than 25 of whom shall represent state or local chambers of commerce. Of the Directors elected each year, at least one shall be nominated by the Nominating Committee from each election district.

**SECTION 2.** Directors shall be elected at regular meetings of the Board.

**SECTION 3.** To be eligible for service as a Director, a person must be a member of the Chamber in good standing, including an individual deemed eligible for membership under Article II, or an officer, partner or employee of a member in good standing.

**SECTION 4.** No person shall serve as an elected Director for more than three consecutive terms of office, except as provided in Article V concerning Directors serving on the Senior Council. For purposes of this section, a portion of a term shall be considered a full term.

**SECTION 5.** The election districts, the number and boundaries of which shall be changed only by a two-thirds vote of the Board of Directors, shall be as follows:

#### **BOARD ELECTION DISTRICTS**

- I Maine, New Hampshire, Vermont, Massachusetts, Rhode Island, Connecticut, Puerto Rico, Virgin Islands.
- II New York, New Jersey, Pennsylvania, Delaware.
- III Maryland, District of Columbia, Virginia, West Virginia, North Carolina, South Carolina.
- IV Georgia, Florida, Alabama, Mississippi, Tennessee.
- V Kentucky, Ohio, Indiana, Michigan.
- VI Illinois, Wisconsin.
- VII Missouri, Kansas, Arkansas, Oklahoma, Texas, Louisiana.
- VIII Iowa, Minnesota, North Dakota, South Dakota, Nebraska.
  - IX Montana, Wyoming, Colorado, New Mexico, Arizona, Utah, Idaho, Nevada.
  - X Washington, Oregon, California, Alaska, Hawaii, Guam.

**SECTION 6.** Each newly elected Director shall take office immediately following his election.

**SECTION 7.** The Board shall provide such further procedures as may be necessary to effect provisions of these Bylaws governing nomination and election of Directors.

**SECTION 8.** A vacancy in any elected directorship may be filled for the balance of the term through election by the remaining members of the Board, at any regular or special meeting at which a quorum is present, or by mail, e-mail or facsimile ballot.



**SECTION 9.** If a person elected to membership on the Board of Directors declines to serve or becomes incapacitated and unable to serve, the membership shall be declared vacant by the Chairman of the Board and shall be filled by the Board for the unexpired term.

**SECTION 10.** Any member of the Board of Directors may resign at any time by giving written notice to the President and Chief Executive Officer or to the Board. Such resignation shall take effect at the time specified therein, or, if no time is specified, at the time of acceptance thereof as determined by the President and Chief Executive Officer or the Board. Any Director may be removed by a majority vote of the Directors at any regular or special meeting at which a quorum is present.

## ARTICLE VII PROCEDURE FOR ADOPTING POLICIES

**SECTION 1.** All proposals to be considered and acted upon by the Chamber shall be timely in importance, general in application and of broad significance to business and industry. The Board of Directors shall determine the eligibility and appropriateness of all proposals to be considered and acted upon by the Chamber.

**SECTION 2.** A policy declaration, or change in or reaffirmation of an existing policy declaration, shall be approved only by:

- (a) a majority vote of the whole number of the Directors, in meeting or otherwise, or
- (b) a two-thirds vote of the whole number of members of the Executive Committee, in meeting or otherwise, upon a determination in writing by the Chairman of the Board of Directors or the Chairman of the Executive Committee that the Chamber does not have an appropriate policy in place to take effective action on an urgent and important matter, and there is not sufficient time to establish such a policy under the foregoing procedure. In such instance, the Executive Committee shall, as quickly thereafter as possible, inform the Board of the adopted policy change or declaration and the reasons for the Committee's action.

**SECTION 3.** The Board of Directors or management of the Chamber may, at its discretion, informally poll the members of the Chamber to determine



trends of business opinion on questions of policy and priorities, the results not to be binding upon the Board or the Chamber as a whole, but to be advisory to the Board and management of the Chamber.



### ARTICLE VIII COMMITTEES

**SECTION 1.** The Chairman of the Board of Directors, subject to the approval of the Board of Directors, shall annually appoint an Executive Committee and such other standing or special committees as may be required by the Bylaws and with such duties and authority as provided by the Bylaws. The Chairman may also appoint such other committees, task forces, study groups, advisory councils and other entities as he may deem necessary to assist the Board in fulfilling its responsibilities under the Bylaws, provided that such groups consist solely of members in good standing of the Chamber, and that they may not take any action to bind the Board or the Chamber, except as otherwise provided in these Bylaws. So far as practicable, appointments to all committees of the Chamber shall be diversified in order that studies, recommendations and decisions of committees will be made with due regard to all the views related to a comprehensive, fair and balanced consideration of the subject matter within each committee's jurisdiction. All committees shall report their recommendations, decisions and actions to the Board as they deem appropriate or at the direction of the Board.

**SECTION 2.** There shall be an Executive Committee composed of the Chairman of the Executive Committee, the President and Chief Executive Officer, the Chairman of the Board of Directors, the Vice Chairman of the Board of Directors, the Regional Vice Chairman, and such other Directors as may be appointed by the Chairman of the Board of Directors, subject to the approval of the Board. The immediate past Chairman of the Board of Directors shall serve as Chairman of the Executive Committee, for a term



of one year. Except as otherwise provided in these Bylaws, the Executive Committee shall have such duties as may be prescribed by the Board of Directors, and such powers as may be delegated to it from time to time by the Board. It shall report to the Board such recommendations as it may have, and also any actions taken in pursuance of previously granted authority.

The Board may by majority vote at any regular or special meeting at which a quorum is present, nullify any action of the Executive Committee, but such nullification shall be effective only from and after the time of such majority vote by the Board.

Members of the Executive Committee who are unable to attend duly called meetings of said Committee shall, by mail, facsimile, e-mail, telephone, or other comparable means, notify the President and Chief Executive Officer of the cause of their absence. If a member of the Executive Committee consistently fails to attend duly called meetings of the Executive Committee without providing a sufficient reason for such absences, the Executive Committee may remove such member from the Executive Committee by majority vote at any regular or special meeting at which a quorum is present.

Vacancies with respect to appointed members of the Executive Committee shall be filled by the Chairman of the Board of Directors, subject to the approval of the Board of Directors.



The regular meetings of the Executive Committee shall be held during the year at intervals to be fixed by the Committee, the dates of said meetings to be set at least ten days in advance thereof. Special meetings may be called by the Chairman of the Board of Directors, or by vote of the Committee.

The Executive Committee may conduct its business in meeting or otherwise. If the Executive Committee meets by teleconference, advance notice of the meeting must be provided at least 24 hours before the call to all members of the Executive Committee, by mail, facsimile, e-mail, telephone, or other comparable means. A majority of the Executive Committee shall constitute a quorum for the purpose of conducting business.

SECTION 3. Every year at such time as it shall determine, the Executive Committee shall elect five members of the Board of Directors to serve on a Nominating Committee, comprised of a total of ten members. Members shall serve from July 1 following their election until July 1 two years thereafter. All members of the Board, except the President and Chief Executive Officer, Chairman of the Board of Directors, Vice Chairman of the Board of Directors, Chairman of the Executive Committee, Regional Vice Chairmen and Treasurer, shall be eligible for membership on the Nominating Committee. Once the new members of the Nominating Committee are elected, the Committee shall elect a chairman. In the event of a tie, the election shall be resolved by lot.

Any vacancy on the Nominating Committee shall be filled by the Executive Committee by election in accordance with the foregoing procedures. Any vacancy in the chairmanship shall be filled by the Committee in the manner provided above for electing a chairman.



**SECTION 4.** The Nominating Committee shall recommend to the Board one person for election to each elective office, for each directorship to be filled for the full term, and for vacancies that may occur in any elective office or directorship during the regular term thereof.

SECTION 5. Within thirty days of each election for Nominating Committee, the Chamber shall provide notice through its general membership publication of the Nominating Committee members elected for each year, and shall notify the Board of Directors of the same.

**SECTION 6.** There shall be a Budget Committee appointed by the Chairman of the Board of Directors which shall review and report to the Board of Directors its recommendations with respect to an annual operating budget and other appropriations, and shall have such other duties as may be assigned by the Chairman of the Board of Directors.

by the Chairman of the Board of Directors, subject to the approval of the Board. The Audit Committee shall be responsible for (1) selection of the independent accountants to audit the financial affairs of the Chamber, (2) receiving and reviewing reports from the independent accountants (copies of which shall also be furnished to the President and Chief Executive Officer and the Chairman of the Board of Directors), (3) reporting at least annually to the Board of Directors on its activities, (4) reporting on its activities and findings related to fidelity and insurance coverage for the Chamber, and (5) reviewing and approving compensation of the independent auditors, with the concurrence of the Budget Committee.



SECTION 8. There shall be a Committee on Compensation and Employee Benefit Arrangements composed of the Chairman of the Board of Directors, the Vice Chairman of the Board of Directors, the Chairman of the Executive Committee, and the immediate past Chairman of the Executive Committee, who shall serve as Chairman of the Committee. The Chairman of the Board of Directors may also appoint other members of the Board to serve on the Committee. The Committee shall review recommendations as presented by the President and Chief Executive Officer with respect to (1) the rates and manner of payment of compensation to be paid to employees of the Chamber, and (2) the adoption, modification, or termination of any pension plan or other financial incentive or benefit plan or arrangement applicable to any or all of the employees of the Chamber, and shall submit such recommendations as to any such matters as it deems appropriate to the Budget Committee. For purposes of this section, "employees" shall include any officer of the Chamber who is also an employee.



## ARTICLE IX AMENDMENTS

These Bylaws may be amended by a two-thirds majority vote of the whole number of the Board of Directors, in a regular or special meeting at which a quorum is present, or by mail, facsimile or e-mail ballot.

## ARTICLE X ORDER OF BUSINESS OF MEETINGS

**SECTION 1.** The order of business for all annual and special meetings of the Board of Directors shall be determined by the rules established by the Board of Directors in accordance with Section 2 of Article V.

**SECTION 2.** Robert's Rules of Order shall govern all meetings and deliberations of the Chamber and all committees established under these Bylaws, except as otherwise specifically determined by a majority vote of the Board of Directors.

# ARTICLE XI APPLICATION OF FUNDS; DISSOLUTION AND DISTRIBUTION OF ASSETS

**SECTION 1.** The Chamber shall use its funds and other assets only to accomplish the objectives and purposes identified by these Bylaws, and no part of said funds or other assets shall inure, or be distributed, to any member of the Chamber, except as payment for goods or services provided pursuant to an arms-length agreement between the Chamber and the member, and at fair market value for those goods or services.

**SECTION 2.** Upon dissolution of the Chamber, any funds or other assets remaining shall be liquidated and distributed to one or more regularly organized and qualified charitable, educational, scientific, or philanthropic organizations, to be selected by the Board of Directors.



## ARTICLE XII NATIONAL EMERGENCY

In furtherance of its responsibility for supervising and exercising governance over the affairs of the Chamber, the Board of Directors may provide such special rules, regulations and procedures as it shall deem necessary to the continued effective operation and conduct of the Chamber during a period of national or local emergency. Such rules may specify provisions of these Bylaws to be suspended during such a period. Suspension of such provisions shall be effective when and for such period of time as compliance therewith is impossible because of a national or local emergency, whereupon the rules, regulations or procedures adopted by the Board shall be accorded the full force and effect of Bylaws provisions, for the duration of the period set by the Board.



#### Certificate of Incorporation

# of CHAMBER OF COMMERCE OF THE UNITED STATES OF AMERICA

We, the undersigned, JOHN H. FAHEY, JOHN JOY EDSON, and ELLIOT H. GOODWIN, all citizens of the United States, and a majority of whom are residents of the District of Columbia, do by these presents, pursuant to and in conformity with the provisions of Subchapter three (3) of Chapters eighteen (18) of the Code of Law for the District of Columbia, enacted March 3, 1901, and as subsequently amended, associate ourselves together as a body politic and corporate, and do hereby certify in writing:

**First:** The name by which the corporation shall be known is CHAMBER OF COMMERCE OF THE UNITED STATES OF AMERICA.

**Second:** The existence of this corporation shall be perpetual.

**Third:** The particular business and objects of the corporation are: To encourage trade and commercial intercourse between the States, the Territories, and Insular possessions of the United States of America and with foreign nations, and to promote cooperation between chambers of commerce, boards of trade, and other commercial and manufacturers' organizations of the United States, increasing their efficiency and extending their usefulness, to promote the mutual improvement of



its members, to secure cooperative action in advancing the common purposes of its members, uniformity and equity in business usages and laws, and proper consideration and concentration or opinion upon questions affecting the financial, commercial, civic, and industrial interests of the country at large, to succeed, and to carry on the affairs of, the Chamber of Commerce of the United States of America, an unincorporated association, formed on April 22, 1912, in the city of Washington, District of Columbia, and since conducting its affairs with headquarters at the said city of Washington.

Fourth: The number of directors who shall manage the corporation for the first year is thirty-one (31). At the Annual Meeting of the corporation held in the year 1916 there shall be elected thirteen (13) directors, and at the Annual Meeting held in the year of 1917 there shall be elected twelve (12) directors, and thereafter the directors shall be elected in the manner prescribed by the by-laws of the corporation. A majority of the board of directors shall be a quorum for the transaction of business. The board of directors of the unincorporated association shall constitute the first board of directors of the corporation and shall serve in that capacity for the balance of their unexpired terms, that is to say, the persons at the time occupying the offices of president, vice presidents, and treasurer of the unincorporated association as ex-officio members of the board, and, until the Annual Meeting in 1916, the following:

- Frederic E. Boothby, Portland, Me.
- James R. MacColl, Providence, R.I.
- Wıllıam Butterworth, Moline, Ill.
- Charles Nagel, St. Louis, Mo.



## Certificate of Incorporation

- Franklin Conklin, Newark, N. J.
- F. A. Seiberling, Akron, Ohio.
- Homer L. Ferguson, Newport News, Va.
- Leon C. Simon, New Orleans, La.
- L. S. Gillette, Minneapolis, Minn.
- William H. Stevenson, Pittsburgh, Pa.
- Granger A. Hollister, Rochester, N.Y.
- T. L. L. Temple, Texarkana, Ark.
- Willoughby M. McCormick, Baltimore, Md.

## Until the Annual Meeting in 1917, the following:

- L. C. Boyd, Indianapolis, Ind.
- Henry B. Joy, Detroit, Mich.
- Thomas Burke, Seattle, Wash.
- Charles S. Keith, Kansas City, Mo.
- Howell Cheney, South Manchester, Con.
- E. T. Meredith, Des Moines, Ia.
- R. T. Cunningham, Fairmont, W. Va.
- John W. Philip, Dallas, Texas.
- William H. Douglas, New York, N.Y.
- R. G. Rhett, Charleston, S. C.
- A. E. Esberg, San Francisco, Cal.
- Thomas B. Stearns, Denver, Colo.

**Fifth:** The names and places of residence of the incorporating members are as follows:

- John H. Fahey, Boston, Massachusetts.
- John Joy Edson, Washington, District of Columbia.



• Elliot H. Goodwin, Washington, District of Columbia.

IN WITNESS WHEREOF, we have made, signed, and acknowledged, in duplicate, this certificate this 3rd day of December One thousand nine hundred and fifteen.

```
John H. Fahey (s)
John Joy Edson (s)
Elliott H. Goodwin (s)
City of Washington )
ss-
District of Columbia)
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I, Katherine V. Boswell, Notary Public in and for the District of Columbia, do hereby certify that JOHN H. FAHEY, JOHN JOY EDSON, and ELLIOT H. GOODWIN, whose names are signed to the writing hereto annexed, bearing date the 3rd day of December, 1915, are personally well known to me, and personally appeared before me in the District of Columbia on the day and year aforesaid, and separately and individually acknowledged the same before me, and that they generally signed the same for the purposes therein set forth. G I V E N under my hand and notarial seal, this 3rd day of December One thousand nine hundred and fifteen.

Katherine V. Boswell (s) Notary Public, D.C.



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| Absence from Board meetings                 | V       | 5       | 13-14   |
| Absence from Executive Committee meetings   | VIII    | 2       | 20-22   |
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| Board of Directors                          |         |         |         |
| Absence from meetings of                    | V       | 5       | 13 - 14 |
| Composition and general duties              | V       | 1-6     | 12 - 14 |
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| Elects Officers                             | III     | 2       | 6       |
| Eligibility                                 | VI      | 3       | 15      |
| May take informal poll                      | VII     | 3       | 18-19   |
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|   |         |         |         |



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| Committee to nominate Directors and Officers                | VIII    | 4              | 23    |
| Committees:   |         |                |       |
| Appointment   | VIII    | 1              | 20    |
| Chairman of the Board as ex officio membe                   | r III   | 8              | 8     |
| Personnel shall be diversified                              | VIII    | 1              | 20    |
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| Report to Board of Directors                                | III     | 10             | 8     |
| Compensation and Employee Benefit<br>Arrangements Committee | VIII    | 8              | 24    |
| Directors:  | V 111   | o              | 24    |
| Can serve not more than three consecutive                   |         |                |       |
| terms as elected director                                   | VI      | 4              | 15    |
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| Nominating Committee  | VIII    | 3-5            | 22-23 |
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| Eligibility for election                                    | VI      | 3              | 15    |
| Geographical representation                                 | VI      | 1,5            | 15-16 |
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| Number elected each year                                    | VI      | l              | 15    |
| Portion of term considered a full term                      | VI      | 4              | 15    |
| Qualifications  | VI      | 3              | 15    |
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| continually absent without reason                           | V       | 5              | 13-14 |



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| Board to determine   | II      | 5       | 5     |
| Dates payable  | II      | 5       | 5     |
| Days of grace  | II      | 5       | 5     |
| Must be returned for current year upon<br>termination of membership for cause<br>other than nonpayment | II      | 5       | 5     |
| Suspension for failure to pay  | II      | 5       | 5     |
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| Employment   | III     | 10      | 8-9   |
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| Eligibility                                 | II      | 1       | 4     |
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| For other cause                             | II      | 7       | 5     |
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| Applications                                | II      | 6       | 5     |
| Board action                                | II      | 6       | 5     |
| Dues  | II      | 5       | 5     |
| Eligibility                                 | II      | l       | 4     |
| Failure to pay dues and suspension          | II      | 5       | 5     |
| Resignation                                 | II      | 6       | 5     |
| Termination of membership                   |         |         |       |
| For failure to pay dues                     | II      | 5       | 5     |
| For other causes                            | II      | 7       | 5     |
| Members—classes established by the Board    | II      | l       | 4     |
| Moneys of Chamber, handling                 | III     | 12      | 9     |
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| Election of committee                | VIII    | 3       | 22    |
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| Election                                     | III        | 1 - 4        | 6           |
| Limited to three consecutive terms           | III        | 4            | 6           |
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| For failure to pay dues                      | II         | 5            | 5           |
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Vice Chairmen, Regional—see Regional Vice Chairmen







## **Additional Data**

Software ID: Software Version:

**EIN:** 53-0045720

Name: Chamber of Commerce of the USA

## Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

| 4d. Other program  | services                         |                        |               |   |
|--------------------|----------------------------------|------------------------|---------------|---|
| (Code              | ) (Expenses \$                   | including grants of \$ | ) (Revenue \$ | ) |
| Recruit and retain | members and coordinate member re | lations                |               |   |

| Compensated Employees, and Independent Contractors |                                 |                                     |                       |         |              |   |   |   |                                       |  |
|--|---------------------------------|-------------------------------------|-----------------------|---------|--------------|---|---|---|---------------------------------------|--|
| (A)<br>Name and Title                              | (B)<br>A verage<br>hours<br>per | (C) Position (check all that apply) |                       |         |              | (D)<br>Reportable<br>compensation<br>from the | <b>(E)</b> Reportable compensation from related | <b>(F)</b> Estimated amount of other compensation |                                       |  |
|  | week                            | Individual trustee<br>or director   | Institutional Trustee | Officei | Key employee | Highest compensated employee                  | Former  | organization (W-<br>2/1099-MISC)                  | organizations<br>(W- 2/1099-<br>MISC) | from the<br>organization and<br>related<br>organizations |
| Thomas J Donohue<br>President and CEO              | 40 00                           | ×                                   |                       | Х       |              |   |   | 3,685,015   | 0                                     | 62,246   |
| Brian D Dailey<br>Director                         | 1 00                            | X                                   |                       |         |              |   |   | 0   | 0                                     | 0  |
| Brian L Derksen<br>Director                        | 1 00                            | Х                                   |                       |         |              |   |   | 0   | 0                                     | 0  |
| Brian O'Hara<br>Director                           | 1 00                            | X                                   |                       |         |              |   |   | 0   | 0                                     | 0  |
| C Virginia Kirkpatrick<br>Director                 | 1 00                            | Х                                   |                       |         |              |   |   | 0   | 0                                     | 0  |
| CA Howlett<br>Director                             | 1 00                            | X                                   |                       |         |              |   |   | 0   | 0                                     | 0  |
| Carrie E Dwyer<br>Director                         | 1 00                            | X                                   |                       |         |              |   |   | 0   | 0                                     | 0  |
| Charles E Barnes Sr<br>Dırector                    | 1 00                            | X                                   |                       |         |              |   |   | 0   | 0                                     | 0  |
| Charles R Stamp Jr<br>Director                     | 1 00                            | X                                   |                       |         |              |   |   | 0   | 0                                     | 0  |
| Christopher C Womack<br>Director                   | 1 00                            | X                                   |                       |         |              |   |   | 0   | 0                                     | 0  |
| Craig L Fuller<br>Director                         | 1 00                            | X                                   |                       |         |              |   |   | 0   | 0                                     | 0  |
| Dan Kırby<br>Dırector                              | 1 00                            | Х                                   |                       |         |              |   |   | 0   | 0                                     | 0  |
| Daniel F Evans Jr<br>Director                      | 1 00                            | X                                   |                       |         |              |   |   | 0   | 0                                     | 0  |
| Daniel J Bryant<br>Director                        | 1 00                            | X                                   |                       |         |              |   |   | 0   | 0                                     | 0  |
| Darlene M Miller<br>Director                       | 1 00                            | X                                   |                       |         |              |   |   | 0   | 0                                     | 0  |
| David A Steinberg<br>Director                      | 1 00                            | X                                   |                       |         |              |   |   | 0   | 0                                     | 0  |
| David Adkisson<br>Director                         | 1 00                            | X                                   |                       |         |              |   |   | 0   | 0                                     | 0  |
| David E Kepler<br>Reg Vice Chair (G Lakes)         | 1 00                            | X                                   |                       |         |              |   |   | 0   | 0                                     | 0  |
| David F Moxam<br>Director                          | 1 00                            | X                                   |                       |         |              |   |   | 0   | 0                                     | 0  |
| David L Miller<br>Director                         | 1 00                            | Х                                   |                       |         |              |   |   | 0   | 0                                     | 0  |
| David Muhlendorf<br>Director                       | 1 00                            | X                                   |                       |         |              |   |   | 0   | 0                                     | 0  |
| David Peacock<br>Director                          | 1 00                            | X                                   |                       |         |              |   |   | 0   | 0                                     | 0  |
| Dennis E Nixon<br>Director                         | 1 00                            | X                                   |                       |         |              |   |   | 0   | 0                                     | 0  |
| Dennis M Nally<br>Director                         | 1 00                            | Х                                   |                       |         |              |   |   | 0   | 0                                     | 0  |
| Dennis Wraase<br>Director                          | 1 00                            | X                                   |                       |         |              |   |   | 0   | 0                                     | 0  |

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

| <b>(A)</b><br>Name and Title                  | (B)<br>A verage<br>hours | Average Position (check all hours that apply) |                       |                         |             |                     |        | (D)<br>Reportable<br>compensation<br>from the | (E)<br>Reportable<br>compensation                     | (F) Estimated amount of other  |
|---|--------------------------|---|-----------------------|-------------------------|-------------|---------------------|--------|---|---|--|
|   | per<br>week              | Individual trustee<br>or director             | Institutional Trustee | Officel<br>Net embrotee | Kocamplocaa | Highest compensated | Former | organization (W-<br>2/1099-MISC)              | from related<br>organizations<br>(W- 2/1099-<br>MISC) | compensation<br>from the<br>organization and<br>related<br>organizations |
| Don L Blankenship<br>Director                 | 1 00                     | X   |                       |                         |             |                     |        | 0   | 0   | 0  |
| Donald J Shepard<br>Chair Exec Comm/Dir       | 1 00                     | Х   |                       |                         |             |                     |        | 0   | 0   | 0  |
| Donald J Sterhan<br>Dırector                  | 1 00                     | Х   |                       |                         |             |                     |        | 0   | 0   | C  |
| Donald L Correll<br>Director                  | 1 00                     | Х   |                       |                         |             |                     |        | 0   | 0   | 0  |
| Donald M James<br>Dırector                    | 1 00                     | X   |                       |                         |             |                     |        | 0   | 0   | 0  |
| Douglas A Sgarro<br>Dırector                  | 1 00                     | Х   |                       |                         |             |                     |        | 0   | 0   | C  |
| Edward B Dınan<br>Dırector                    | 1 00                     | Х   |                       |                         |             |                     |        | 0   | 0   | C  |
| Edward Wanandı<br>Dırector                    | 1 00                     | Х   |                       |                         |             |                     |        | 0   | 0   | C  |
| Frank L VanderSloot<br>Reg Vice Chair(NW)/Dir | 1 00                     | Χ   |                       |                         |             |                     |        | 0   | 0   | C  |
| Frank Sullivan<br>Director                    | 1 00                     | Х   |                       |                         |             |                     |        | 0   | 0   | C  |
| Fred Kaiser<br>Director                       | 1 00                     | Χ   |                       |                         |             |                     |        | 0   | 0   | C  |
| Fredrick D Palmer<br>Director                 | 1 00                     | X   |                       |                         |             |                     |        | 0   | 0   | C  |
| G Edison Holland Jr<br>Director               | 1 00                     | Х   |                       |                         |             |                     |        | 0   | 0   | C  |
| Gary J Taylor<br>Dırector                     | 1 00                     | Х   |                       |                         |             |                     |        | 0   | 0   | 0  |
| Gary M Mabrey III<br>Dırector                 | 1 00                     | Х   |                       |                         |             |                     |        | 0   | 0   | 0  |
| Gary Rutledge<br>Dırector                     | 1 00                     | Х   |                       |                         |             |                     |        | 0   | 0   | 0  |
| George L Argyros<br>Director                  | 1 00                     | Х   |                       |                         |             |                     |        | 0   | 0   | C  |
| George Nolen<br>Director                      | 1 00                     | Х   |                       |                         |             |                     |        | 0   | 0   | C  |
| Gerald L Shaheen<br>Senior Council/Director   | 1 00                     | Х   |                       |                         |             |                     |        | 0   | 0   | C  |
| Gerard K Meuchner<br>Director                 | 1 00                     | Х   |                       |                         |             |                     |        | 0   | 0   | C  |
| Greg Lebedev<br>Dırector                      | 1 00                     | Х   |                       |                         |             |                     |        | 0   | 202,177   | C  |
| Gregory Irace<br>Director                     | 1 00                     | X   |                       |                         |             |                     |        | 0   | 0   | C  |
| H Thomas Watkins<br>Director                  | 1 00                     | X   |                       |                         |             |                     |        | 0   | 0   | C  |
| Harland Stonecipher Director                  | 1 00                     | Х   |                       |                         |             |                     |        | 0   | 0   | C  |
| Harold L Jackson<br>Director                  | 1 00                     | X   |                       |                         |             |                     |        | 0   | 0   | 0  |

| Compensated Employees, and Independent Contractors |                                 |  |                       |         |              |   |   |  |                                       |  |
|--|---------------------------------|--|-----------------------|---------|--------------|---|---|--|---------------------------------------|--|
| (A)<br>Name and Title                              | (B)<br>A verage<br>hours<br>per | <b>(C)</b> Position (check all that apply) |                       |         |              | (D)<br>Reportable<br>compensation<br>from the | (E)<br>Reportable<br>compensation<br>from related | (F) Estimated amount of other compensation |                                       |  |
|  | week                            | Individual trustee<br>or director          | Institutional Trustee | Officei | Key employee | Highest compensated employee                  | Former  | organization (W-<br>2/1099-MISC)           | organizations<br>(W- 2/1099-<br>MISC) | from the<br>organization and<br>related<br>organizations |
| Harry C Alford<br>Director                         | 1 00                            | Х  |                       |         |              |   |   | 0  | 0                                     | 0  |
| Harry W Clark<br>Director                          | 1 00                            | X  |                       |         |              |   |   | 0  | 0                                     | 0  |
| James A Hixon<br>Director                          | 1 00                            | X  |                       |         |              |   |   | 0  | 0                                     | 0  |
| James B Lee Jr<br>Director                         | 1 00                            | Х  |                       |         |              |   |   | 0  | 0                                     | 0  |
| James C Carter<br>Director                         | 1 00                            | X  |                       |         |              |   |   | 0  | 0                                     | 0  |
| James E Rogers<br>Director                         | 1 00                            | Χ  |                       |         |              |   |   | 0  | 0                                     | 0  |
| James E Rutrough<br>Director                       | 1 00                            | Х  |                       |         |              |   |   | 0  | 0                                     | 0  |
| James L Hebe<br>Director                           | 1 00                            | Χ  |                       |         |              |   |   | 0  | 0                                     | 0  |
| James M Guyette<br>Director                        | 1 00                            | Χ  |                       |         |              |   |   | 0  | 0                                     | 0  |
| James M Wordsworth<br>Director                     | 1 00                            | X  |                       |         |              |   |   | 0  | 0                                     | 0  |
| James W Cicconi<br>Director                        | 1 00                            | Х  |                       |         |              |   |   | 0  | 0                                     | 0  |
| James W Mendenhall<br>Director                     | 1 00                            | Х  |                       |         |              |   |   | 0  | 0                                     | 0  |
| Jan L Jones<br>Reg Vice Chair(West)/Dir            | 1 00                            | Х  |                       |         |              |   |   | 0  | 0                                     | 0  |
| Jeffrey C Crowe<br>Senior Council/Director         | 1 00                            | Χ  |                       |         |              |   |   | 0  | 0                                     | 0  |
| Jeffrey D Holley<br>Director                       | 1 00                            | X  |                       |         |              |   |   | 0  | 0                                     | 0  |
| Jeffry Sterba<br>Director                          | 1 00                            | X  |                       |         |              |   |   | 0  | 0                                     | 0  |
| Joan McCoy<br>Director                             | 1 00                            | Χ  |                       |         |              |   |   | 0  | 0                                     | 0  |
| John Cannon<br>Director                            | 1 00                            | Χ  |                       |         |              |   |   | 0  | 0                                     | 0  |
| John L Hopkins<br>Reg Vice Chair (SW)/Dir          | 1 00                            | Χ  |                       |         |              |   |   | 0  | 0                                     | 0  |
| John Ruan III<br>Director                          | 1 00                            | X  |                       |         |              |   |   | 0  | 0                                     | 0  |
| John S Chen<br>Director                            | 1 00                            | X  |                       |         |              |   |   | 0  | 0                                     | 0  |
| John W Bachmann<br>Senior Council/Director         | 1 00                            | X  |                       |         |              |   |   | 0  | 0                                     | 0  |
| Joseph M Rigby<br>Director                         | 1 00                            | X  |                       |         |              |   |   | 0  | 0                                     | 0  |
| Joshua I Smith<br>Director                         | 1 00                            | Х  |                       |         |              |   |   | 0  | 0                                     | 0  |
| Kevın Herglotz<br>Dırector                         | 1 00                            | Х  |                       |         |              |   |   | 0  | 0                                     | 0  |

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

| Compensated Employees, and Independent Contractors  |                                |                                   |                       |                               |              |                              |        |  |   |   |
|---|--------------------------------|-----------------------------------|-----------------------|-------------------------------|--------------|------------------------------|--------|--|---|---|
| (A)<br>Name and Title                               | (B)<br>Average<br>hours<br>per |                                   |                       | C <b>)</b><br>(chec<br>apply) | )            |                              |        | ( <b>D)</b> Reportable compensation from the | <b>(E)</b> Reportable compensation from related | (F) Estimated amount of other compensation      |
|   | week                           | Individual trustee<br>or director | Institutional Trustee | Officei                       | Key employee | Highest compensated employee | Former | organization (W-<br>2/1099-MISC)             | organizations<br>(W- 2/1099-<br>MISC)           | from the organization and related organizations |
| Kevin M Connelly<br>Director                        | 1 00                           | Х                                 |                       |                               |              |                              |        | 0  | 0   | 0   |
| Klaus Kleinfeld<br>Director                         | 1 00                           | X                                 |                       |                               |              |                              |        | 0  | 0   | 0   |
| Larry A Liebenow<br>Reg Vice Chair(East)/Dir        | 1 00                           | X                                 |                       |                               |              |                              |        | 0  | 0   | 0   |
| Larry D Thompson<br>Director                        | 1 00                           | X                                 |                       |                               |              |                              |        | 0  | 0   | 0   |
| Leon Trammell<br>Director                           | 1 00                           | X                                 |                       |                               |              |                              |        | 0  | 0   | 0   |
| Lında N Awkard<br>Dırector                          | 1 00                           | X                                 |                       |                               |              |                              |        | 0  | 0   | 0   |
| Lısa M Mascolo<br>Dırector                          | 1 00                           | Х                                 |                       |                               |              |                              |        | 0  | 0   | 0   |
| Lynn L Franzoi<br>Director                          | 1 00                           | X                                 |                       |                               |              |                              |        | 0  | 0   | 0   |
| Manuel J Perez de la Me<br>Reg Vice Chair(S Cent)/D | 1 00                           | X                                 |                       |                               |              |                              |        | 0  | 0   | 0   |
| Marcel Dubois<br>Director                           | 1 00                           | Х                                 |                       |                               |              |                              |        | 0  | 0   | 0   |
| Mark D French<br>Director                           | 1 00                           | Х                                 |                       |                               |              |                              |        | 0  | 0   | 0   |
| Mark E Watson III<br>Director                       | 1 00                           | Х                                 |                       |                               |              |                              |        | 0  | 0   | 0   |
| Mark Loughridge<br>Director                         | 1 00                           | Х                                 |                       |                               |              |                              |        | 0  | 0   | 0   |
| Mark S Towe<br>Director                             | 1 00                           | Х                                 |                       |                               |              |                              |        | 0  | 0   | 0   |
| Martın H Rıchenhagen<br>Dırector                    | 1 00                           | X                                 |                       |                               |              |                              |        | 0  | 0   | 0   |
| Matthew K Rose<br>Director                          | 1 00                           | Х                                 |                       |                               |              |                              |        | 0  | 0   | 0   |
| Maura W Donahue<br>Senior Council/Director          | 1 00                           | X                                 |                       |                               |              |                              |        | 0  | 0   | 0   |
| Michael A Leven<br>Director                         | 1 00                           | X                                 |                       |                               |              |                              |        | 0  | 0   | 0   |
| Michael D Maves MD MB<br>Director                   | 1 00                           | X                                 |                       |                               |              |                              |        | 0  | 0   | 0   |
| Mıchael L Ducker<br>Dırector                        | 1 00                           | X                                 |                       |                               |              |                              |        | 0  | 0   | 0   |
| Nicholas J DeIuliis<br>Director                     | 1 00                           | х                                 |                       |                               |              |                              |        | 0  | 0   | 0   |
| Orun H Ingram<br>Director                           | 1 00                           | X                                 |                       |                               |              |                              |        | 0  | 0   | 0   |
| Patricia Elizondo<br>Director                       | 1 00                           | Х                                 |                       |                               |              |                              |        | 0  | 0   | 0   |
| Patricia Owen<br>Director                           | 1 00                           | X                                 |                       |                               |              |                              |        | 0  | 0   | 0   |
| Paul J Klaassen<br>Director                         | 1 00                           | X                                 |                       |                               |              |                              |        | 0  | 0   | 0   |

| Compensated Employees, and Independent Contractors |                                |                                     |                       |  |              |  |  |  |                                       |  |
|--|--------------------------------|-------------------------------------|-----------------------|--|--------------|--|--|--|---------------------------------------|--|
| <b>(A)</b><br>Name and Title                       | (B)<br>Average<br>hours<br>per | (C) Position (check all that apply) |                       |  | ı            | ( <b>D)</b> Reportable compensation from the | <b>(E)</b><br>Reportable<br>compensation<br>from related | (F) Estimated amount of other compensation |                                       |  |
|  | week                           | Individual trustee<br>or director   | Institutional Trustee |  | Key employee | Highest compensated employee                 | Former   | organization (W-<br>2/1099-MISC)           | organizations<br>(W- 2/1099-<br>MISC) | from the<br>organization and<br>related<br>organizations |
| Paul S Speranza Jr<br>Senior Council/Director      | 1 00                           | X                                   |                       |  |              |  |  | 0  | 0                                     | 0  |
| Paul W Jones<br>Director                           | 1 00                           | X                                   |                       |  |              |  |  | 0  | 0                                     | 0  |
| Peter B Lilly<br>Director                          | 1 00                           | X                                   |                       |  |              |  |  | 0  | 0                                     | 0  |
| Peter Paoli<br>Director                            | 1 00                           | X                                   |                       |  |              |  |  | 0  | 0                                     | 0  |
| Rajendra Singh<br>Reg Vice Chair(SE)/Dir           | 1 00                           | X                                   |                       |  |              |  |  | 0  | 0                                     | 0  |
| Randal K Q uarles<br>Director                      | 1 00                           | X                                   |                       |  |              |  |  | 0  | 0                                     | 0  |
| Raymond E Pinard<br>Director                       | 1 00                           | X                                   |                       |  |              |  |  | 0  | 0                                     | 0  |
| Red Cavaney<br>Director                            | 1 00                           | X                                   |                       |  |              |  |  | 0  | 0                                     | 0  |
| Rhonda J Parish<br>Director                        | 1 00                           | X                                   |                       |  |              |  |  | 0  | 0                                     | 0  |
| Richard D Frasch<br>Director                       | 1 00                           | X                                   |                       |  |              |  |  | 0  | 0                                     | 0  |
| Richard H Bagger<br>Director                       | 1 00                           | X                                   |                       |  |              |  |  | 0  | 0                                     | 0  |
| Richard H McClure<br>Director                      | 1 00                           | X                                   |                       |  |              |  |  | 0  | 0                                     | 0  |
| Robert C Weber<br>Director                         | 1 00                           | X                                   |                       |  |              |  |  | 0  | 0                                     | 0  |
| Robert D Fatovic<br>Director                       | 1 00                           | X                                   |                       |  |              |  |  | 0  | 0                                     | 0  |
| Robert D MacDonald<br>Reg Vice Chair(Mid)/Dir      | 1 00                           | X                                   |                       |  |              |  |  | 0  | 0                                     | 0  |
| Robert S Milligan<br>Chairman/Director             | 1 00                           | X                                   |                       |  |              |  |  | 0  | 0                                     | 0  |
| Roland H Vaughan<br>Director                       | 1 00                           | X                                   |                       |  |              |  |  | 0  | 0                                     | 0  |
| Ronald E Weinberg<br>Director                      | 1 00                           | X                                   |                       |  |              |  |  | 0  | 0                                     | 0  |
| Ronald T Monford<br>Director                       | 1 00                           | X                                   |                       |  |              |  |  | 0  | 0                                     | 0  |
| S Dale High<br>Director                            | 1 00                           | X                                   |                       |  |              |  |  | 0  | 0                                     | 0  |
| Sandy Beaty<br>Director                            | 1 00                           | X                                   |                       |  |              |  |  | 0  | 0                                     | 0  |
| Scott L Holman Sr<br>Director                      | 1 00                           | X                                   |                       |  |              |  |  | 0  | 0                                     | 0  |
| Shannon L Greene<br>Director                       | 1 00                           | X                                   |                       |  |              |  |  | 0  | 0                                     | 0  |
| Shigeru Hayakawa<br>Director                       | 1 00                           | X                                   |                       |  |              |  |  | 0  | 0                                     | 0  |
| Stephen R V an Meter<br>Director                   | 1 00                           | X                                   |                       |  |              |  |  | 0  | 0                                     | 0  |

| Compensated Employees, and Independent Contractors |                          |  |                       |                         |                              |        |  |  |  |
|--|--------------------------|--|-----------------------|-------------------------|------------------------------|--------|--|--|--|
| (A)<br>Name and Title                              | (B)<br>A verage<br>hours | A verage Position (check all hours that apply) |                       |                         |                              |        | <b>(D)</b><br>Reportable<br>compensation<br>from the | <b>(E)</b><br>Reportable<br>compensation<br>from related | <b>(F)</b> Estimated amount of other compensation        |
|  | week                     | Individual trustee<br>or director              | Institutional Trustee | Key employee<br>Officei | Highest compensated employee | Former | organization (W-<br>2/1099-MISC)                     | organizations<br>(W- 2/1099-<br>MISC)                    | from the<br>organization and<br>related<br>organizations |
| Steve Van Andel<br>Treasurer/Director              | 1 00                     | ×  |                       |                         |                              |        | 0  | 0  | 0  |
| Steven C Anderson IO M<br>Director                 | 1 00                     | X  |                       |                         |                              |        | 0  | 0  | 0  |
| Steven F Walker<br>Dırector                        | 1 00                     | X  |                       |                         |                              |        | 0  | 0  | 0  |
| Stuart L Levenick<br>Director                      | 1 00                     | X  |                       |                         |                              |        | 0  | 0  | 0  |
| Sy Sternberg<br>Director                           | 1 00                     | X  |                       |                         |                              |        | 0  | 0  | 0  |
| Tamara L Lungren<br>Dırector                       | 1 00                     | X  |                       |                         |                              |        | 0  | 0  | 0  |
| Ted Mathas<br>Director                             | 1 00                     | X  |                       |                         |                              |        | 0  | 0  | 0  |
| Ted R French<br>Director                           | 1 00                     | X  |                       |                         |                              |        | 0  | 0  | 0  |
| Terry F Neimeyer<br>Director                       | 1 00                     | X  |                       |                         |                              |        | 0  | 0  | 0  |
| Thomas A Gottschalk<br>Director                    | 1 00                     | X  |                       |                         |                              |        | 0  | 0  | 0  |
| Thomas D Bell Jr<br>Vice Chariman/Director         | 1 00                     | X  |                       |                         |                              |        | 0  | 0  | 0  |
| Thomas E Donilon<br>Director                       | 1 00                     | X  |                       |                         |                              |        | 0  | 0  | 0  |
| Thomas Hutchison III<br>Director                   | 1 00                     | X  |                       |                         |                              |        | 0  | 0  | 0  |
| Thomas J Tauke<br>Director                         | 1 00                     | Χ  |                       |                         |                              |        | 0  | 0  | 0  |
| Timothy C Everett<br>Director                      | 1 00                     | X  |                       |                         |                              |        | 0  | 0  | 0  |
| Tracy G Schmidt<br>Director                        | 1 00                     | X  |                       |                         |                              |        | 0  | 0  | 0  |
| W Melvin Haas III<br>Director                      | 1 00                     | X  |                       |                         |                              |        | 0  | 0  | 0  |
| Walter J Galvin<br>Director                        | 1 00                     | X  |                       |                         |                              |        | 0  | 0  | 0  |
| Wes W Lucas<br>Director                            | 1 00                     | X  |                       |                         |                              |        | 0  | 0  | 0  |
| William G Little<br>Director                       | 1 00                     | X  |                       |                         |                              |        | 0  | 0  | 0  |
| William Garlough<br>Director                       | 1 00                     | X  |                       |                         |                              |        | 0  | 0  | 0  |
| William L Walton<br>Director                       | 1 00                     | X  |                       |                         |                              |        | 0  | 0  | 0  |
| William Weidner<br>Director                        | 1 00                     | X  |                       |                         |                              |        | 0  | 0  | 0  |
| Winthrop M Hallett III<br>Director                 | 1 00                     | X  |                       |                         |                              |        | 0  | 0  | 0  |
| Steven J Law<br>CLO & Gnrl Counsel                 | 40 00                    |  |                       | X                       |                              |        | 814,892  | 0  | 30,234   |

| <b>(A)</b><br>Name and Title                        | ( <b>B</b> )<br>A verage<br>hours | <b>(C)</b><br>Position (check all<br>that apply) |  |         |              |                              |        | <b>(D)</b><br>Reportable<br>compensation     | <b>(E)</b><br>Reportable<br>compensation              | <b>(F)</b><br>Estimated<br>amount of other                               |
|---|-----------------------------------|--|--|---------|--------------|------------------------------|--------|--|---|--|
|   | per<br>week                       | Individual trustee<br>or director                | Institutional Trustee                          | Officei | Key employee | Highest compensated employee | Former | from the<br>organization (W-<br>2/1099-MISC) | from related<br>organizations<br>(W- 2/1099-<br>MISC) | compensation<br>from the<br>organization and<br>related<br>organizations |
| Stan M Harrell<br>SVP, CFO and CIO                  | 40 00                             |  | <u>,                                      </u> | Х       |              |                              |        | 376,178                                      | 0   | 69,421   |
| Agnes Warfield-Blanc<br>SVP, Dev & Fundraising      | 40 00                             |  |  |         | Х            |                              |        | 1,592,458                                    | 0   | 30,234   |
| Robert B Josten<br>Executive Vice President         | 40 00                             |  |  |         | X            |                              |        | 1,198,009                                    | 0   | 142,446  |
| David Chavern<br>Exec VP and COO                    | 40 00                             |  |  |         | Х            |                              |        | 943,316                                      | 0   | 44,209   |
| Shannon DıBarı<br>SVP, Administration               | 40 00                             |  |  |         | X            |                              |        | 342,800                                      | 0   | 136,152  |
| Thomas J Collamore<br>SVP, Comm & Strategy          | 40 00                             |  |  |         |              | X                            |        | 842,813                                      | 0   | 30,234   |
| William C MillerFmr Key<br>SVP, Pol and Fed Program | 40 00                             |  |  |         |              | X                            |        | 764,577                                      | 0   | 49,372   |
| David T Hirschmann<br>SVP, EVP NCF, Pres CCMC       | 40 00                             |  |  |         |              | X                            |        | 726,785                                      | 0   | 54,185   |
| Myron A Brilliant<br>SVP, Intl Affairs              | 40 00                             |  |  |         |              | X                            |        | 599,743                                      | 0   | 69,289   |
| Carl N Grant<br>SVP, Exec Cnslr to Pres             | 40 00                             |  |  |         |              | x                            |        | 584,831                                      | 0   | 59,469   |
| Brandon Sweitzer<br>Former Director                 |                                   |  |  |         |              |                              | Х      | 249,996                                      | 0   | 0  |
| Stephen Bokat<br>Former Officer                     |                                   |  |  |         |              |                              | Х      | 116,081                                      | 0   | 0  |
| Daniel Christman<br>Former Key Employee             |                                   |  |  |         |              |                              | Х      | 476,588                                      | 0   | 20,300   |

Form 990, Part VIII - Statement of Revenue - 2a - 2g Program Service Revenue -

| , 3 3                  |               |                      |  |   |  |  |  |  |  |
|------------------------|---------------|----------------------|--|---|--|--|--|--|--|
|                        | Business Code | (A)<br>Total Revenue | (B)<br>Related or<br>Exempt<br>Function<br>Revenue | (C)<br>Unrelated<br>Business<br>Revenue | (D)<br>Revenue<br>Excluded from<br>Tax under IRC<br>512, 513, or 514 |  |  |  |  |
| Sponsorships and royal | 711,190       | 937,521              | 937,521  |   |  |  |  |  |  |
| Meetings               | 900,099       | 558,271              | 558,271  |   |  |  |  |  |  |
| Publication sales      | 511,190       | 542,176              | 542,176  |   |  |  |  |  |  |
| A dvertising           | 541,800       | 434,180              |  | 434,180                                 |  |  |  |  |  |
| Sales promotion effort | 900,099       | 80,000               |  | 80,000                                  |  |  |  |  |  |